# Industrial and Commercial Bank of China (Malaysia) Berhad

(Company No. 839839 M) (Incorporated in Malaysia)

Risk Weighted Capital Adequacy Framework (Basel II) Pillar 3 Disclosures as at 30 June 2011

# CHIEF EXECUTIVE OFFICER'S ATTESTATION

I, Tian Fenglin, being the Chief Executive Officer of Industrial and Commercial Bank of China (Malaysia) Berhad, do hereby state that, in my opinion, the Pillar 3 Disclosures set out on pages 1-14 have been prepared in accordance with the Risk Weighted Capital Adequacy Framework (Basel II), and are accurate and complete.

TIAN FENGLIN

Chief Executive Officer

Date: 28 July 2011

#### Industrial and Commercial Bank of China (Malaysia) Berhad

(Company No. 839839 M) (Incorporated in Malaysia)

# Risk-Weighted Capital Adequacy Framework (Basel II) Pillar 3 Disclosure

#### 1.0 Overview

The Pillar 3 Disclosure introduced by Bank Negara Malaysia (BNM)'s Risk-Weighted Capital Adequacy Framework (RWCAF) came into effect for annual reporting periods on and after 1 January 2010. This is corresponding to Basel II issued by the Basel Committee on Banking Supervision (BCBS). Basel II consists of the following Pillars:

#### (i) Pillar 1

Outlines the minimum regulatory capital that banking institutions must hold against the credit, market and operational risks assumed.

# (ii) Pillar 2

Focuses on strenghtening the supervisory review process in developing more rigorous risk management framework and techniques. The purpose is for banking institutions to implement an effective and rigorous internal capital adequacy assessment process that commensurates with the scale, nature and complexity of its operations. It sets out the requirements to assess risks in holistic manner and beyond the capital requirements for Pillar 1 risks.

# (iii) Pillar 3

Outlines the minimum disclosure requirements of information on the risk management practices and capital adequacy of banking institutions. The aim is to enhance transparency and market discipline in regulating the risk-taking behaviours of banking institutions. In turn, this will contribute to BNM's supervisory monitoring efforts and strengthen incentives for the banking institutions to implement robust risk management systems.

The approaches adopted by Industrial and Commercial Bank of China (Malaysia) Berhad (the Bank), are shown in table below:

|   | Risk Type   | Approach adopted         | Capital requirement assessment                 |
|---|-------------|--------------------------|--|
| 1 | Credit      | Standardised Approach    | Standard risk weights                          |
| 2 | Market      | Standardised Approach    | Standard risk weights                          |
| 3 | Operational | Basic Indicator Approach | Fixed percentage over average gross income for |
|   |             | (BIA)                    | a fixed number of years                        |

The Bank is principally engaged in the provision of conventional banking and other related financial services. The Bank's Pillar 3 Disclosure is in compliance with the Basel II, RWCAF requirement. The information provided herein has been reviewed and certified by the Bank's Chief Executive Officer.

# 2.0 Capital Management and Capital Adequacy

The Bank's lead regulator, BNM sets and monitors capital requirement for the Bank. The Bank is required to comply with the provisions of the Basel II framework in respect of regulatory capital adequacy.

The Bank seeks to diversify its capital base in a range of different forms from various sources. On top of the minimum regulatory capital requirements, the Bank ensures adequacy of capital to support the current and anticipated business growth. Hence, the Bank's performance against the internal capital levels is reviewed on a regular basis by the senior management. Should there be a need for capital raising exercise, it will be presented to the Board for approval.

In the event of extreme market conditions, the Bank will undertake stress test exercise to assess the Bank's capability to withstand the adverse environment. The results of the stress test together with the proposed mitigating actions shall be tabled to the senior management and the Board for deliberations.

1

# 2.0 Capital Management and Capital Adequacy (continued)

The Bank's regulatory capital is analysed in two tiers:

- Tier 1 capital, which includes ordinary share capital, share premium, retained earnings, statutory reserves and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purpose.
- Tier 2 capital, which includes collective impairment allowances (excluding collective impairment allowances attributable to financing classified as impaired).

Capital adequacy ratios of the Bank are computed in accordance with BNM's RWCAF. The minimum regulatory capital adequacy requirement is 8% on the risk-weighted assets ("RWA"). The following information presents the capital adequacy ratios of the Bank and the breakdown of RWA:

|     |                             | 30 Jun 2011 | 31 Dec 2010 |
|-----|-----------------------------|-------------|-------------|
| (a) | Capital Adequacy Ratio      |             |             |
|     | Core Capital Ratio          | 63.55%      | 71.40%      |
|     | Risk-Weighted Capital Ratio | 64.00%      | 71.79%      |

(b) The breakdown of RWA by exposures in each major risk category under standardised approach are as follow:

# 30 Jun 2011

|   |          |           |           | Risk     |             |
|---|----------|-----------|-----------|----------|-------------|
|   |          | Gross     | Net       | Weighted | Capital     |
| Risk type                                       |          | Exposures | Exposures | Assets   | Requirement |
|   |          | RM'000    | RM'000    | RM'000   | RM'000      |
| Credit Risk                                     |          |           |           |          |             |
| On-Balance Sheet Exposures                      |          |           |           |          |             |
| Sovereigns/Central Bank                         |          | 288,058   | 288,058   | -        | -           |
| Banks, Development Financial Institutions       |          |           |           |          |             |
| and MDBs  |          | 1,552,028 | 1,552,028 | 341,713  | 27,337      |
| Corporates                                      |          | 157,717   | 157,717   | 91,388   | 7,311       |
| Other assets                                    |          | 16,391    | 16,391    | 14,612   | 1,169       |
| <b>Total On-Balance Sheet Exposures</b>         |          | 2,014,194 | 2,014,194 | 447,713  | 35,817      |
|   |          |           |           |          |             |
| Off-Balance Sheet Exposures                     |          |           |           |          |             |
| Credit-related off-balance sheet exposures      |          | 98,555    | 98,555    | 52,369   | 4,189       |
| OTC derivatives                                 |          | 234       | 234       | 208      | 17          |
| <b>Total Off-Balance Sheet Exposures</b>        | _        | 98,789    | 98,789    | 52,577   | 4,206       |
| <b>Total On and Off-Balance Sheet Exposures</b> | _        | 2,112,983 | 2,112,983 | 500,290  | 40,023      |
| Large exposure risk requirement*                |          | -         | -         | -        | -           |
| Market Risk                                     | Long     | Short     |           |          |             |
|   | Position | Position  |           |          |             |
| Foreign currency risk                           | -        | 197       | 197       | 197      | 16          |
| Operational Risk                                | -        | -         | -         | 22,530   | 1,802       |
| <b>Total RWA and Capital Requirements</b>       |          |           |           | 523,017  | 41,841      |

Note:

MDBs - Multilateral Development Banks

OTC - Over the counter

<sup>\*</sup>The Bank does not need to fulfill the capital requirement for Large Exposure Risk as there is no amount in excess of the lowest threshold arising from equity holdings as specified in the BNM's RWCAF.

# 2.0 Capital Management and Capital Adequacy (continued)

31 Dec 2010

|   |          |           |           | Risk     |             |
|---|----------|-----------|-----------|----------|-------------|
|   |          | Gross     | Net       | Weighted | Capital     |
| Risk type                                       |          | Exposures | Exposures | Assets   | Requirement |
|   |          | RM'000    | RM'000    | RM'000   | RM'000      |
| Credit Risk                                     |          |           |           |          |             |
| On-Balance Sheet Exposures                      |          |           |           |          |             |
| Sovereigns/Central Bank                         |          | 173,896   | 173,896   | -        | -           |
| Banks, Development Financial Institutions       |          |           |           |          |             |
| and MDBs  |          | 714,325   | 714,325   | 260,405  | 20,832      |
| Corporates                                      |          | 120,626   | 120,626   | 60,138   | 4,811       |
| Other assets                                    |          | 8,871     | 8,871     | 7,548    | 604         |
| <b>Total On-Balance Sheet Exposures</b>         | _        | 1,017,718 | 1,017,718 | 328,091  | 26,247      |
|   |          |           |           |          |             |
| Off-Balance Sheet Exposures                     |          |           |           |          |             |
| Credit-related off-balance sheet exposures      |          | 215,460   | 215,460   | 107,730  | 8,618       |
| OTC derivatives                                 |          | 427       | 427       | 384      | 31          |
| <b>Total Off-Balance Sheet Exposures</b>        | _        | 215,887   | 215,887   | 108,114  | 8,649       |
| <b>Total On and Off-Balance Sheet Exposures</b> |          | 1,233,605 | 1,233,605 | 436,205  | 34,896      |
| Total On and On-balance Sheet Exposures         | =        | 1,233,003 | 1,233,003 | 430,203  | 34,690      |
| Large exposure risk requirement*                |          | -         | -         | -        | -           |
|   |          |           |           |          |             |
| Market Risk                                     | Long     | Short     |           |          |             |
| _   | Position | Position  |           |          |             |
| Foreign currency risk                           | 4,498    | -         | 4,498     | 4,498    | 360         |
| Operational Risk                                | -        | -         | -         | 24,781   | 1,982       |
| Total RWA and Capital Requirements              |          |           | <u> </u>  | 465,484  | 37,238      |

Note:

MDBs - Multilateral Development Banks

OTC - Over the counter

# 3.0 Capital Structure

The Tier 1 and Tier 2 Capital and capital base of the Bank are as follows:

| Tier 1 Capital                  | 30 Jun 2011<br>RM'000 | 31 Dec 2010<br>RM'000 |
|---------------------------------|-----------------------|-----------------------|
| Paid-up share capital           | 331,000               | 331,000               |
| Retained earnings               | 1,059                 | 1,059                 |
| Statutory reserves              | 1,060                 | 1,060                 |
|                                 | 333,119               | 333,119               |
| Less: Deferred tax assets       | (766)                 | (766)                 |
| Total Tier 1 Capital (a)        | 332,353               | 332,353               |
| Tier 2 Capital                  |                       |                       |
| Collective assessment allowance | 2,366                 | 1,809                 |
| Total Tier 2 Capital (b)        | 2,366                 | 1,809                 |
| Total Capital Base (a) + (b)    | 334,719               | 334,162               |

<sup>\*</sup>The Bank does not need to fulfill the capital requirement for Large Exposure Risk as there is no amount in excess of the lowest threshold arising from equity holdings as specified in the BNM's RWCAF.

#### 4.0 Risk Management Framework

The Board of Directors establishes the Bank's risk appetitte and risk principles. The Board Risk Management Committee ("BRMC") is the principal board committee that oversees the Bank's risk management. It reviews and approves the Bank's overall risk management frameworks and major risk policies. The BRMC is supported by both Risk Management Committee ("RMC") at management level and Risk Management Department.

RMC has been established for active senior management oversight, understanding, and dialogue on policies, profiles, and activities pertaining to the relevant risk types. All major risk policies have to be deliberated at RMC level prior to escalation to BRMC and Board of Directors for approval.

The Bank's risk management policies are established to identify the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in the market condition, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Board Audit Committee, supported by Internal Audit Department, provides an independent assessment of the adequacy and reliability of the risk management processes and system of internal controls, and compliance with risk policies and regulatory requirements.

The Bank has exposure to the following risks from financial instruments:

- · Credit risk
- · Market risk
- Operational risk
- Liquidity risk.

#### 5.0 Credit Risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty fails to meet its contractual obligations, and arises principally from the Bank's trade finance, direct financing, loans and advances to customers and other banks.

The Board of Directors has delegated responsibility for the oversight of credit risk to the Credit Committee. The Credit Committee is supervised by the Risk Management Committee. The functions of the Credit Committee include:

- Formulating and reviewing credit policies
- Setting underwriting standards
- · Recommending approval on credit requests
- Monitoring and controlling exposures.

The Bank employs a 12-grade credit risk grading system as a tool for determining the credit risk of borrowers using appropriate form of scorecards. The risk grades are used as a basis to support the underwriting of credit and are mapped accordingly to major international credit agency ratings. In addition, the Bank also adopts loan classification in accordance with BNM/GP3: Classification and Impairment Provision for Loans/Financing.

A collective impairment provision of 1.5% will be applied to all loans.

In the case of impaired loans, individual impairment provision is made when required. If there is objective evidence that an impairment loss on loans has been incurred, the amount of the loss is measured as the difference between the loan asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the loan asset's original effective interest rate.

A loan is classified as impaired:-

- (i) where the principal or interest or both is past due for more than 90 days or 3 months; or
- (ii) where the amount is past due or the outstanding amount has been in excess of the approved limit for 90 days or 3 months or less, the loan exhibits weaknesses that render a classification according to the Bank's credit risk grading framework; or
- (iii) where repayments are scheduled on intervals of 3 months or longer, the loan is classified as impaired as soon as a default occurs, unless it does not exhibit any weakness that would render it classified according to the Bank's credit risk grading framework.

#### 5.1 Distribution of Credit Exposures

The following tables present the credit exposures of financial assets broken down by relevant category and class against the relevant industry, geography and maturity. For on-balance sheet exposure, the maximum exposure to credit risk equals to their carrying amounts.

# (i) Industry Analysis

The following tables present the credit exposures of financial assets of the Bank analysed by industrial distribution.

|  | As at 30 June 2011     |                       |             |               |              |             |  |   |                       |           |  |
|--|------------------------|-----------------------|-------------|---------------|--------------|-------------|--|---|-----------------------|-----------|--|
|  | Central<br>Bank        | Financial<br>Services | Agriculture | Manufacturing | Construction | Real Estate | Wholesale &<br>Retail Trade<br>and Restaurants<br>& Hotels | Finance,<br>Insurance and<br>Business<br>Services | Household -<br>Retail | Total     |  |
| On-Balance Sheet exposures                                   | RM'000                 | RM'000                | RM'000      | RM'000        | RM'000       | RM'000      | RM'000   | RM'000  | RM'000                | RM'000    |  |
| Cash and short-term funds Deposits and placements with banks | 288,058                | 369,613               | -           | -             | -            | -           | -  | -   | -                     | 657,671   |  |
| and other financial institutions                             |                        | 1,184,194             | -           | -             | -            | -           | -  | -   | -                     | 1,184,194 |  |
| Loans, advances and financing                                | -                      | -                     |             | 7,672         | 55,225       | 584         | 45,265   | 48,885  | 86                    | 157,717   |  |
|  | 288,058                | 1,553,807             | -           | 7,672         | 55,225       | 584         | 45,265   | 48,885  | 86                    | 1,999,582 |  |
| <b>Commitments and Contingencies</b>                         |                        |                       |             |               |              |             |  |   |                       |           |  |
| Contingent liabilities                                       | -                      | _                     | _           | 47,528        | _            | -           | _  | 39,131  | -                     | 86,659    |  |
| Commitments  | -                      | 33                    | -           | 10,068        | -            | 12          | 2,017  | ´ -   | -                     | 12,130    |  |
|  | -                      | 33                    | -           | 57,596        | -            | 12          | 2,017  | 39,131  | -                     | 98,789    |  |
|  |                        |                       |             |               |              |             |  |   |                       |           |  |
| Total Credit Exposures                                       | 288,058                | 1,553,840             | -           | 65,268        | 55,225       | 596         | 47,282   | 88,016  | 86                    | 2,098,371 |  |
|  | As at 31 December 2010 |                       |             |               |              |             |  |   |                       |           |  |
|  | Central Bank           | Financial<br>Services | Agriculture | Manufacturing | Construction | Real Estate | Wholesale &<br>Retail Trade and<br>Restaurants &<br>Hotels | Finance,<br>Insurance and<br>Business Services    | Household -<br>Retail | Total     |  |
| On-Balance Sheet exposures                                   | RM'000                 | RM'000                | RM'000      | RM'000        | RM'000       | RM'000      | RM'000   | RM'000  | RM'000                | RM'000    |  |
| Cash and short-term funds Deposits and placements with banks | 3,896                  | 317,411               | -           | -             | -            | -           | -  | -   | -                     | 321,307   |  |
| and other financial institutions                             | 170,000                | 398,236               | -           | -             | -            | -           | -  | -   | -                     | 568,236   |  |
| Loans, advances and financing                                | -                      | =                     | 56,970      | 47            | -            | -           | 63,609   | -   | -                     | 120,626   |  |
|  | 173,896                | 715,647               | 56,970      | 47            | -            | -           | 63,609   |   | -                     | 1,010,169 |  |
| <b>Commitments and Contingencies</b>                         |                        |                       |             |               |              |             |  |   |                       |           |  |
| Contingent liabilities                                       | -                      | _                     | -           | -             | -            | -           | 215,460  | _   | -                     | 215,460   |  |
| Commitments  | -                      | 53                    | -           | 374           | -            | -           | -, -   | -   | -                     | 427       |  |
|  | -                      | 53                    | -           | 374           | -            | -           | 215,460  | -   | -                     | 215,887   |  |
|  |                        |                       |             |               |              |             |  |   |                       |           |  |

# ${\bf 5.1} \quad {\bf Distribution} \ of \ Credit \ Exposures \ ({\it continued})$

# (ii) Geographical Analysis

The following tables present the credit exposures of financial assets analysed by geographical distribution based on the geographical location where the credit risk resides.

|                                    | As                     | As at 30 June 2011 |           |  |  |  |  |  |
|------------------------------------|------------------------|--------------------|-----------|--|--|--|--|--|
|                                    | Within                 | Outside            | Total     |  |  |  |  |  |
|                                    | Malaysia               | Malaysia           |           |  |  |  |  |  |
| On-Balance Sheet exposures         | RM'000                 | RM'000             | RM'000    |  |  |  |  |  |
| Cash and short-term funds          | 388,831                | 268,840            | 657,671   |  |  |  |  |  |
| Deposits and placements with banks |                        |                    |           |  |  |  |  |  |
| and other financial institutions   | 19,000                 | 1,165,194          | 1,184,194 |  |  |  |  |  |
| Loans, advances and financing      | 65,556                 | 92,161             | 157,717   |  |  |  |  |  |
|                                    | 473,387                | 1,526,195          | 1,999,582 |  |  |  |  |  |
| Commitments and Contingencies      |                        |                    |           |  |  |  |  |  |
| Contingent liabilities             | 29,846                 | 56,813             | 86,659    |  |  |  |  |  |
| Commitments                        | 12,130                 | -                  | 12,130    |  |  |  |  |  |
|                                    | 41,976                 | 56,813             | 98,789    |  |  |  |  |  |
| Total Credit Exposures             | 515,363                | 1,583,008          | 2,098,371 |  |  |  |  |  |
| Total Credit Exposures             | 515,505                | 1,565,006          | 2,090,371 |  |  |  |  |  |
|                                    | As at 31 December 2010 |                    |           |  |  |  |  |  |
|                                    | Within                 | Outside            | Total     |  |  |  |  |  |
|                                    | Malaysia               | Malaysia           | Total     |  |  |  |  |  |
| On-Balance Sheet exposures         | RM'000                 | RM'000             | RM'000    |  |  |  |  |  |
| Cash and short-term funds          | 297,627                | 23,680             | 321,307   |  |  |  |  |  |
| Deposits and placements with banks |                        |                    |           |  |  |  |  |  |
| and other financial institutions   | 65,200                 | 503,036            | 568,236   |  |  |  |  |  |
| Loans, advances and financing      | 57,414                 | 63,212             | 120,626   |  |  |  |  |  |
|                                    | 420,241                | 589,928            | 1,010,169 |  |  |  |  |  |
| Commitments and Contingencies      |                        |                    |           |  |  |  |  |  |
| Contingent liabilities             | 139                    | 215,321            | 215,460   |  |  |  |  |  |
| Commitments                        | 427                    | -                  | 427       |  |  |  |  |  |
|                                    | 566                    | 215,321            | 215,887   |  |  |  |  |  |
| Total Credit Exposures             | 420,807                | 805,249            | 1,226,056 |  |  |  |  |  |
| Total Credit Exposures             | 720,007                | 005,277            | 1,220,030 |  |  |  |  |  |

# 5.1 Distribution of Credit Exposures (continued)

# (iii) Maturity Analysis

The following tables present the residual contractual maturity for major types of gross credit exposures for on-balance sheet exposures of financial assets.

|  |                            |                            | As at 30                    | June 2011             |                        |                 |
|--|----------------------------|----------------------------|-----------------------------|-----------------------|------------------------|-----------------|
| On-Balance Sheet exposures                                       | Up to 1<br>month<br>RM'000 | >1 - 3<br>months<br>RM'000 | >3 - 12<br>months<br>RM'000 | 1 - 5 years<br>RM'000 | Over 5 years<br>RM'000 | Total<br>RM'000 |
| Cash and short-term funds Deposits and placements with banks and | 657,671                    | -                          | -                           | -                     | -                      | 657,671         |
| other financial institutions                                     | -                          | 492,464                    | 691,730                     | -                     | -                      | 1,184,194       |
| Loans, advances and financing                                    | 1,051                      | 387                        | 3,951                       | 148,225               | 4,103                  | 157,717         |
|  | 658,722                    | 492,851                    | 695,681                     | 148,225               | 4,103                  | 1,999,582       |
| Commitments and Contingencies                                    |                            |                            |                             |                       |                        |                 |
| Contingent liabilities   | -                          | 17                         | 13,470                      | 25,810                | 47,362                 | 86,659          |
| Commitments  | 13                         | 221                        | 11,289                      | 607                   | -                      | 12,130          |
|  | 13                         | 238                        | 24,759                      | 26,417                | 47,362                 | 98,789          |
| Total Credit Exposures   | 658,735                    | 493,089                    | 720,440                     | 174,642               | 51,465                 | 2,098,371       |

|  |                            | As at 31 December 2010     |                             |                       |                        |                 |  |  |  |  |  |
|--|----------------------------|----------------------------|-----------------------------|-----------------------|------------------------|-----------------|--|--|--|--|--|
| On-Balance Sheet exposures             | Up to 1<br>month<br>RM'000 | >1 - 3<br>months<br>RM'000 | >3 - 12<br>months<br>RM'000 | 1 - 5 years<br>RM'000 | Over 5 years<br>RM'000 | Total<br>RM'000 |  |  |  |  |  |
| Cash and short-term funds              | 321,307                    | -                          | -                           | -                     | -                      | 321,307         |  |  |  |  |  |
| Deposits and placements with banks and |                            |                            |                             |                       |                        |                 |  |  |  |  |  |
| other financial institutions           | -                          | 135,180                    | 433,056                     | -                     | -                      | 568,236         |  |  |  |  |  |
| Loans, advances and financing          | 38,591                     | 57,367                     | -                           | 24,668                | -                      | 120,626         |  |  |  |  |  |
|  | 359,898                    | 192,547                    | 433,056                     | 24,668                | -                      | 1,010,169       |  |  |  |  |  |
| Commitments and Contingencies          |                            |                            |                             |                       |                        |                 |  |  |  |  |  |
| Contingent liabilities                 | 197                        | _                          | 142,110                     | 25,792                | 47,361                 | 215,460         |  |  |  |  |  |
| Commitments                            | 113                        | 231                        | 83                          | -                     | -                      | 427             |  |  |  |  |  |
|  | 310                        | 231                        | 142,193                     | 25,792                | 47,361                 | 215,887         |  |  |  |  |  |
| Total Credit Exposures                 | 360,208                    | 192,778                    | 575,249                     | 50,460                | 47,361                 | 1,226,056       |  |  |  |  |  |

#### 5.1 Distribution of Credit Exposures (continued)

#### (iv) Collective impairment provision broken down by sector

The following tables present the collective impairment provision of loans, advances and financing of the Bank analysed by industrial distribution.

|                               | As at 30 June 2011 |                       |             |               |               |             |  |   |                       |        |
|-------------------------------|--------------------|-----------------------|-------------|---------------|---------------|-------------|--|---|-----------------------|--------|
|                               | Central<br>Bank    | Financial<br>Services | Agriculture | Manufacturing | Construction  | Real Estate | Wholesale &<br>Retail Trade<br>and Restaurants<br>& Hotels | Finance,<br>Insurance and<br>Business<br>Services | Household -<br>Retail | Total  |
| On-Balance Sheet exposures    | RM'000             | RM'000                | RM'000      | RM'000        | RM'000        | RM'000      | RM'000   | RM'000  | RM'000                | RM'000 |
| Loans, advances and financing | -                  | -                     | -           | 115           | 828           | 9           | 679  | 734   | 1                     | 2,366  |
|                               | -                  | -                     | -           | 115           | 828           | 9           | 679  | 734   | 1                     | 2,366  |
|                               |                    |                       |             |               | As at 31 Dece | ember 2010  |  |   |                       |        |
|                               | Central Bank       | Financial<br>Services | Agriculture | Manufacturing | Construction  | Real Estate | Wholesale &<br>Retail Trade and<br>Restaurants &<br>Hotels | Finance,<br>Insurance and<br>Business<br>Services | Household -<br>Retail | Total  |
| On-Balance Sheet exposures    | RM'000             | RM'000                | RM'000      | RM'000        | RM'000        | RM'000      | RM'000   | RM'000  | RM'000                | RM'000 |
| Loans, advances and financing | -                  | -                     | 855         | 1             | -             | -           | 953  | -   | -                     | 1,809  |
|                               | _                  | -                     | 855         | 1             | -             | -           | 953  | -   | -                     | 1,809  |

#### (v) Collective impairment provision broken down by geographical location

The following tables present the collective impairment provision of loans, advances and financing analysed by geographical distribution based on the geographical location where the credit risk resides.

|                               | As at 30 June 2011 |          |        | As at 31   | at 31 December 2010 |        |
|-------------------------------|--------------------|----------|--------|------------|---------------------|--------|
|                               | Within             | Outside  | Total  | Within     | Outside             | Total  |
|                               | Malaysia           | Malaysia |        | Malaysia   | Malaysia            |        |
| On-Balance Sheet exposures    | RM'000             | RM'000   | RM'000 | RM'000     | RM'000              | RM'000 |
|                               |                    |          |        |            |                     |        |
| Loans, advances and financing | 983                | 1,383    | 2,366  | 861        | 948                 | 1,809  |
|                               |                    |          |        |            |                     |        |
|                               | 983                | 1,383    | 2,366  | 861        | 948                 | 1,809  |
| Loans, advances and financing | 983<br>983         | 1,383    | 2,366  | 861<br>861 | 948                 | 1,809  |

# (vi) Movements in collective allowance for impairment on loans, advances and financing

|   | RM'000 | RM'000 |  |
|---|--------|--------|--|
| At beginning of the financial period                                      | 1,809  | -      |  |
| Allowance made during the financial period                                | 1,205  | 1,809  |  |
| Allowance written back  | (648)  |        |  |
| At end of the financial period  | 2,366  | 1,809  |  |
| As % of gross loans, advances and financing (net of individual allowance) | 1.5%   | 1.5%   |  |

**30 Jun 2011** 31 Dec 2010

### 5.2 Off-Balance Sheet Exposures and Counterparty Credit Risk

Off-balance sheet exposures of the Bank comprise bank guarantees, undrawn credit commitments and principal amount of derivative financial instruments.

Counterparty credit risk on derivative financial instruments is the risk that the Bank's counterparty in a foreign exchange defaults prior to maturity date of the contract and the Bank still has a claim on the counterparty at that time. The derivatives risks are mitigated through hedging, by taking a position in one market to offset and balance against the risk adopted by assuming a position in a contrary or opposing market.

For off-balance sheet exposures (e.g. forward foreign exchange), the counterparty is required to place a margin with the Bank. The Bank will square its positions by entering into offsetting trades with other financial institutions. The netting arrangements are in place to minimise the credit risk of its derivatives counterparties as the cash flows are netted on the settlement date.

# 5.2.1 Composition of Off-Balance Sheet Exposures

The off-balance sheet exposures and their related counterparty credit risk of the Bank as at reporting date is as follows:

| Credit related exposures         Principal Amount Principal Prin                               |  |         | 30 Jun    | 2011    |         |
|--|--|---------|-----------|---------|---------|
| Credit-related exposures         Transaction-related contingent items         173,318         -         86,659         43,330           Transaction-related contingent items         173,318         -         86,659         43,330           Other commitments, such as formal standby facilities and credit lines, with an original maturity of:  |  |         | Positive  |         |         |
| Credit-related exposures         Amount RM'000         Contracts RM'000         Amount RM'000         Amount Sasets         Amo   |  |         | Value of  | Credit  | Risk    |
| Transaction-related contingent items   |  | Amount  | Contracts | Amount  | Assets  |
| Other commitments, such as formal standby facilities and credit lines, with an original maturity of:   |  |         |           |         |         |
| Total   Section   Sectio | Other commitments, such as formal standby facilities | 173,318 | -         | 86,659  | 43,330  |
| Derivative financial contracts   |  | 56,444  | _         | 11,289  | 8.432   |
| Foreign exchange related contracts: - less than one year  6,800 151 234 208  Total  237,776 151 98,789 52,577   31 Dec 2010 Positive Value of Credit Risk Principal Derivative Equivalent Weighted Amount Contracts Amount Assets RM'000 RM'000 RM'000 RM'000 RM'000  Credit-related exposures Transaction-related contingent items  10,7730  Derivative financial contracts Foreign exchange related contracts: - less than one year  11,400 228 427 384  |  | ,       | -         |         |         |
| Total   237,776   151   98,789   52,577  | Foreign exchange related contracts:                  | 6,800   | 151       | 234     | 208     |
| Transaction-related contracts Foreign exchange related contracts - less than one year  31 Dec 2010 - Positive Value of Credit Risk Principal Derivative Equivalent Weighted Amount Contracts Amount Assets RM'000 RM'000 RM'000 RM'000 - 215,460 107,730 - 215,460 107,730   | ·  | 237,776 | 151       | 98.789  | 52,577  |
| Positive Value of Credit Risk Principal Derivative Equivalent Weighted Amount Contracts Amount Assets RM'000 RM'000 RM'000 RM'000  Credit-related exposures Transaction-related contingent items 430,919 - 215,460 107,730  Derivative financial contracts Foreign exchange related contracts: - less than one year 11,400 228 427 384   | 10 <b>m</b>  |         |           | 70,.07  | 02,077  |
| Principal Derivative Equivalent Weighted Amount Contracts Amount Assets RM'000 RM'000 RM'000 RM'000 RM'000  Credit-related exposures Transaction-related contingent items 430,919 - 215,460 107,730  Derivative financial contracts Foreign exchange related contracts: - less than one year 11,400 228 427 384  |  |         | 31 Dec    | 2010    |         |
| Principal Derivative Equivalent Weighted Amount Contracts Amount Assets RM'000 RM'000 RM'000 RM'000 RM'000 RM'000  Credit-related exposures Transaction-related contingent items 430,919 - 215,460 107,730  Derivative financial contracts Foreign exchange related contracts: - less than one year 11,400 228 427 384   |  |         | Positive  |         |         |
| Amount Contracts Amount Assets RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 Credit-related exposures Transaction-related contingent items 430,919 - 215,460 107,730  Derivative financial contracts Foreign exchange related contracts: - less than one year 11,400 228 427 384   |  |         | Value of  | Credit  | Risk    |
| RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 Credit-related exposures Transaction-related contingent items 430,919 - 215,460 107,730  Derivative financial contracts Foreign exchange related contracts: - less than one year 11,400 228 427 384  |  |         |           | •       | 0       |
| Credit-related exposures Transaction-related contingent items 430,919 - 215,460 107,730  Derivative financial contracts Foreign exchange related contracts: - less than one year 11,400 228 427 384  |  |         |           | Amount  |         |
| Transaction-related contingent items 430,919 - 215,460 107,730  Derivative financial contracts Foreign exchange related contracts: - less than one year 11,400 228 427 384   |  | RM'000  | RM'000    | RM'000  | RM'000  |
| Derivative financial contracts  Foreign exchange related contracts: - less than one year 11,400 228 427 384  |  |         |           |         |         |
| Foreign exchange related contracts: - less than one year 11,400 228 427 384  | Transaction-related contingent items                 | 430,919 | -         | 215,460 | 107,730 |
| - less than one year 11,400 228 427 384  | Derivative financial contracts                       |         |           |         |         |
| ·  | Foreign exchange related contracts:                  |         |           |         |         |
| Total 442,319 228 215,887 108,114  | - less than one year                                 | 11,400  | 228       | 427     | 384     |
|  | Total  | 442,319 | 228       | 215,887 | 108,114 |

# 5.3 Credit Risk Mitigation

The Bank takes prudent approach in granting credit facilities to customers. The main considerations in the credit assessment process are assessing customer's credit-worthiness, reliability of source of repayment and debt servicing ability. Credit Risk Mitigants ("CRM") such as collateral and guarantee provide further comfort to the Bank's exposures but these are deemed as the secondary safeguard measure. Depending on the credit standing of the customer, the Bank may provide facilities to customer on a clean basis.

As at reporting date, the types of collateral obtained to mitigate credit risks are in the form of cash deposits and bank guarantees. Prior to accepting the CRM, proper assessment on the aspect of legal enforceability and guarantor's credibility was undertaken to arrive at reasonable security coverage.

Proper legal documentations are in place to ensure that the Bank's interests are protected and CRM are enforceable in the event of default by the customer. The value and status of CRM will be reviewed periodically (at least once a year), to ensure the Bank's exposures are adequately covered.

# 5.3 Credit Risk Mitigation (continued)

The following tables present the credit exposures covered by guarantee (bank guarantees) and eligible financial collateral (fixed deposits) as at reporting date:

|  |  | 30 Jun 2011  |   |
|--|--|--|---|
| Credit Risk  | Total<br>Exposures<br>before CRM<br>RM'000   | Total<br>Exposures<br>Covered by<br>Guarantees<br>RM'000 | Total Exposures Covered by Eligible Financial Collateral RM'000 |
| On-Balance Sheet Exposures Sovereigns/Central Bank Banks, Development Financial Institutions and MDBs Corporates Other assets  | 288,058<br>1,552,028<br>157,717<br>16,391  | -<br>-<br>157,398<br>-                                   | -<br>-<br>319   |
| Total On-Balance Sheet Exposures   | 2,014,194  | 157,398  | 319   |
| Off-Balance Sheet Exposures Credit-related off-balance sheet exposures OTC derivatives   | 98,555<br>234  | 84,272   | 14,283  |
| <b>Total Off-Balance Sheet Exposures</b>   | 98,789   | 84,272   | 14,283  |
| Total On and Off-Balance Sheet Exposures   | 2,112,983  | 241,670  | 14,602  |
|  |  | 31 Dec 2010<br>Total                                     | Total<br>Exposures<br>Covered by                                |
|  | Total Exposures  | Exposures Covered by                                     | Eligible<br>Financial   |
| Credit Risk  |  | _  | _   |
| Credit Risk  On-Balance Sheet Exposures Sovereigns/Central Bank Banks, Development Financial Institutions and MDBs Corporates Other assets   | Exposures before CRM   | Covered by Guarantees                                    | Financial<br>Collateral   |
| On-Balance Sheet Exposures Sovereigns/Central Bank Banks, Development Financial Institutions and MDBs Corporates   | Exposures<br>before CRM<br>RM'000<br>173,896<br>714,325<br>120,626                       | Covered by<br>Guarantees<br>RM'000                       | Financial<br>Collateral<br>RM'000                               |
| On-Balance Sheet Exposures Sovereigns/Central Bank Banks, Development Financial Institutions and MDBs Corporates Other assets  | Exposures<br>before CRM<br>RM'000<br>173,896<br>714,325<br>120,626<br>8,871              | Covered by<br>Guarantees<br>RM'000                       | Financial<br>Collateral<br>RM'000                               |
| On-Balance Sheet Exposures Sovereigns/Central Bank Banks, Development Financial Institutions and MDBs Corporates Other assets Total On-Balance Sheet Exposures  Off-Balance Sheet Exposures Credit-related off-balance sheet exposures | Exposures<br>before CRM<br>RM'000<br>173,896<br>714,325<br>120,626<br>8,871<br>1,017,718 | Covered by<br>Guarantees<br>RM'000                       | Financial<br>Collateral<br>RM'000                               |

# Note:

MDBs - Multilateral Development Banks

OTC - Over the counter

# 5.4 Assignment of Risk Weights for Portfolios under the Standardised Approach

The Bank refers to the credit ratings assigned by credit rating agencies in its calculation of credit-risk weighted assets. The following are the External Credit Assessment Institutions ("ECAI") ratings used by the Bank and are recognised by BNM in the RWCAF:

- (a) Standard & Poor's Rating Services ("S & P")
- (b) Moody's Investors Service ("Moody's")
- (c) Fitch Ratings ("Fitch")
- (d) RAM Rating Services Berhad ("RAM")
- (e) Malaysian Rating Corporation Berhad ("MARC")
- (f) Rating and Investment Information, Inc. ("R&I")

# 5.4 Assignment of Risk Weights for Portfolios under the Standardised Approach (continued)

The ECAI ratings accorded to the following counterparty exposure classes are used in the calculation of risk-weighted assets for capital adequacy purposes:

- (a) Sovereigns and Central Bank
- (b) Banking institutions
- (c) Corporate.

# **Rated and Unrated Counterparties**

The issue rating i.e. the rating specific to the credit exposure is used. If there is no specific rating available, the credit rating assigned to the issuer or counterparty of the particular credit exposure is used. In cases where an exposure has neither an issue or issuer rating, it is deemed as unrated.

Where a counterparty or an exposure is rated by more than one ECAI, all available external ratings of the counterparty will be captured and the following rules will be observed:

- Where 2 recognised external ratings are available, the lower rating is to be applied; or
- Where 3 or more recognised external ratings are available, the lower of the highest 2 ratings will be used for the capital adequacy calculation purposes.

In cases where the credit exposures are secured by guarantees issued by eligible or rated guarantors, the risk weights similar to that of the guarantor are assigned.

The following is a summary of the risk weights and rating categories used in assigning credit quality to each exposure under the Standardised Approach.

# Sovereigns and Central Banks

| Rating<br>Category | S&P          | Moody's      | Fitch        | R&I          | Risk Weight |
|--------------------|--------------|--------------|--------------|--------------|-------------|
| 1                  | AAA to AA-   | Aaa to Aa3   | AAA to AA-   | AAA to AA-   | 0%          |
| 2                  | A+ to A-     | A1 to A3     | A+ to A-     | A+ to A-     | 20%         |
| 3                  | BBB+ to BBB- | Baa1 to Baa3 | BBB+ to BBB- | BBB+ to BBB- | 50%         |
| 4                  | BB+ to B-    | Ba1 to B3    | BB+ to B-    | BB+ to B-    | 100%        |
| 5                  | CCC+ to D    | Caa1 to C    | CCC+ to D    | CCC+ to C    | 150%        |
| Unrated            |              |              |              |              | 100%        |

# **Banking Institutions**

| Rating<br>Category | S&P          | Moody's      | Fitch        | R&I          | RAM          | MARC         | Risk weight |
|--------------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|
| 1                  | AAA to AA-   | Aaa to Aa3   | AAA to AA-   | AAA to AA-   | AAA to AA3   | AAA to AA-   | 20%         |
| 2                  | A+ to A-     | A1 to A3     | A+ to A-     | A+ to A-     | A1 to A3     | A+ to A-     | 50%         |
| 3                  | BBB+ to BBB- | Baa1 to Baa3 | BBB+ to BBB- | BBB+ to BBB- | BBB1 to BBB3 | BBB+ to BBB- | 50%         |
| 4                  | BB+ to B-    | Ba1 to B3    | BB+ to B-    | BB+ to B-    | BB1 to B3    | BB+ to B-    | 100%        |
| 5                  | CCC+ to D    | Caa1 to C    | CCC+ to D    | CCC+ to C    | C1 to D      | C+ to D      | 150%        |
| Unrated            |              |              |              |              |              |              | 50%         |

# **Banking Institutions**

|                    | Janking Institut                             | 10113  |
|--------------------|--|--|
| Rating<br>Category | Risk weight (original maturity of ≤6 months) | Risk weight (original maturity of ≤3 months) |
| 1                  | 20%  |  |
| 2                  | 20%  |  |
| 3                  | 20%  | 20%  |
| 4                  | 50%  |  |
| 5                  | 150%   |  |
| Unrated            | 20%  |  |

# 5.4 Assignment of Risk Weights for Portfolios under the Standardised Approach (continued)

# Corporate

| Rating<br>Category | S&P         | Moody's     | Fitch       | R&I         | RAM         | MARC        | Risk weight |
|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 1                  | AAA to AA-  | Aaa to Aa3  | AAA to AA-  | AAA to AA-  | AAA to AA3  | AAA to AA-  | 20%         |
| 2                  | A+ to A-    | A1 to A3    | A+ to A-    | A+ to A-    | A1 to A3    | A+ to A-    | 50%         |
| 3                  | BBB+ to BB- | Baa1 to Ba3 | BBB+ to BB- | BBB+ to BB- | BBB1 to BB3 | BBB+ to BB- | 100%        |
| 4                  | B+ to D     | B1 to C     | B+ to D     | B+ to D     | B1 to D     | B+ to D     | 150%        |
| Unrated            |             |             |             |             |             |             | 100%        |

# **5.4.1 Rated Exposures As Per ECAIs**

The following tables present the credit exposures, categorised according to the credit quality rating as at 30 June 2011:

|                                | Ratings of Sovereigns and Central Bank |        |        |        |        |         |  |
|--------------------------------|--|--------|--------|--------|--------|---------|--|
|                                | 1                                      | 2      | 3      | 4      | 5      | Unrated |  |
|                                | RM'000                                 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000  |  |
| On and Off-Balance Sheet Expos | sures                                  |        |        |        |        |         |  |
|                                |  |        |        |        |        |         |  |
| Sovereigns and Central Bank    | -                                      | -      | -      | -      | -      | 288,058 |  |

|                             | Ratings of Banking Institutions |           |        |        |        |         |
|-----------------------------|---------------------------------|-----------|--------|--------|--------|---------|
|                             | 1                               | 2         | 3      | 4      | 5      | Unrated |
|                             | RM'000                          | RM'000    | RM'000 | RM'000 | RM'000 | RM'000  |
| On and Off-Balance Sheet Ex | <u>xposures</u>                 |           |        |        |        |         |
| Banks, MDBs and DFIs        |                                 | 1,522,154 | 29,870 |        |        | 4       |

|                                    | Ratings of Corporate |         |        |        |         |
|------------------------------------|----------------------|---------|--------|--------|---------|
|                                    | 1                    | 2       | 3      | 4      | Unrated |
|                                    | RM'000               | RM'000  | RM'000 | RM'000 | RM'000  |
| On and Off-Balance Sheet Exposures |                      |         |        |        |         |
| Corporates                         |                      | 235,715 | -      | 1,941  | 18,616  |

The following tables present the credit exposures, categorised according to the credit quality rating as at 31 December 2010:

|                             | Ratings of Sovereigns and Central Bank |        |        |        |        |         |  |
|-----------------------------|--|--------|--------|--------|--------|---------|--|
|                             | 1                                      | 2      | 3      | 4      | 5      | Unrated |  |
|                             | RM'000                                 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000  |  |
| On and Off-Balance Sheet Ex | <u>xposures</u>                        |        |        |        |        |         |  |
| Sovereigns and Central Bank |  | -      | -      | -      | -      | 173,896 |  |

|                             |          | Ratings of Banking Institutions |        |        |        |         |  |
|-----------------------------|----------|---------------------------------|--------|--------|--------|---------|--|
|                             | 1        | 2                               | 3      | 4      | 5      | Unrated |  |
|                             | RM'000   | RM'000                          | RM'000 | RM'000 | RM'000 | RM'000  |  |
| On and Off-Balance Sheet Ex | xposures |                                 |        |        |        |         |  |
| Banks, MDBs and DFIs        | -        | 667,025                         | 47,290 | -      | -      | 10      |  |

|                                    |        | Ratings of Corporate |        |        |        |  |
|------------------------------------|--------|----------------------|--------|--------|--------|--|
|                                    | 1      | 1 2 3 4 Unrate       |        |        |        |  |
|                                    | RM'000 | RM'000               | RM'000 | RM'000 | RM'000 |  |
| On and Off-Balance Sheet Exposures |        |                      |        |        |        |  |
| Corporates                         |        | 306,630              | 47     | -      | 29,409 |  |

#### Note:

MDBs - Multilateral Development Banks DFIs - Development Financial Institutions

# 5.4.2 Assignment of Risk Weights for Portfolios under the Standardised Approach

The following tables present the breakdown of credit exposures by risk weights for the current financial period:

|                                      | Exposures af                 | ter Netting and            |                 |                 |  |                                  |
|--------------------------------------|------------------------------|----------------------------|-----------------|-----------------|--|----------------------------------|
| 20 I 2011                            | Sovereigns &<br>Central Bank | Banks,<br>MDBs and<br>DFIs | Corporates      | Other assets    | Total<br>Exposures<br>after Netting &<br>Credit Risk<br>Mitigation | Total Risk<br>Weighted<br>Assets |
| 30 Jun 2011                          | DATIONO                      | D3 #1000                   | DATIOOO         | D3 #1000        | U  | DAMOOO                           |
| Risk Weights 0%                      | RM'000<br>288,058            | RM'000<br>-                | RM'000<br>3,176 | RM'000<br>1,779 | RM'000<br>293,013  | RM'000<br>-                      |
| 20%                                  | -                            | 1,447,677                  | -               | 33              | 1,447,710  | 289,542                          |
| 50%                                  | -                            | 104,347                    | 218,678         | -               | 323,025  | 161,513                          |
| 100%                                 | -                            | 4                          | 34,418          | 14,813          | 49,235   | 49,235                           |
| Total Exposures                      | 288,058                      | 1,552,028                  | 256,272         | 16,625          | 2,112,983  | 500,290                          |
| Risk-Weighted Assets<br>by Exposures | _                            | 341,713                    | 143,757         | 14,820          | 500,290  |                                  |
| Average Risk Weight                  | 0.0%                         | 22.0%                      | 56.1%           | 89.1%           |  |                                  |
| Deduction from<br>Capital Base       |                              |                            |                 |                 |  |                                  |
| Capital Dase                         |                              | -                          | -               | -               |  |                                  |

The following tables present the breakdown of credit exposures by risk weights for the period ended 31 December 2010:

|                      | Exposures a                  | fter Netting and           |            |              |   |                                  |
|----------------------|------------------------------|----------------------------|------------|--------------|---|----------------------------------|
| 21 D 2010            | Sovereigns &<br>Central Bank | Banks,<br>MDBs and<br>DFIs | Corporates | Other assets | Total Exposures<br>after Netting &<br>Credit Risk | Total Risk<br>Weighted<br>Assets |
| 31 Dec 2010          |                              |                            |            |              | Mitigation  |                                  |
| Risk Weights         | RM'000                       | RM'000                     | RM'000     | RM'000       | RM'000  | RM'000                           |
| 0%                   | 173,896                      | -                          | 397        | 1,324        | 175,617   | -                                |
| 20%                  | -                            | 322,524                    | -          | 53           | 322,577   | 64,515                           |
| 50%                  | -                            | 391,801                    | 335,642    | -            | 727,443   | 363,722                          |
| 100%                 | -                            | -                          | 47         | 7,921        | 7,968   | 7,968                            |
| Total Exposures      | 173,896                      | 714,325                    | 336,086    | 9,298        | 1,233,605   | 436,205                          |
| Risk-Weighted Assets |                              |                            |            |              |   |                                  |
| by Exposures         |                              | 260,405                    | 167,868    | 7,932        | 436,205   |                                  |
| Average Risk Weight  | 0.0%                         | 36.5%                      | 49.9%      | 85.3%        | 35.4%   |                                  |
| Deduction from       |                              |                            |            |              |   |                                  |
| Capital Base         | -                            | -                          | -          | -            | -   |                                  |

Note:

MDBs - Multilateral Development Banks DFIs - Development Financial Institutions Market risk is the risk that adverse movements in market prices (interest rate, exchange rate, stock price and commodity price) will give rise to losses from the Bank's on and off balance sheet exposures. The types of market risk faced by the Bank mainly include interest rate risk and exchange rate risk.

The Bank's market risk management is the process of identifying, measuring, monitoring, controlling and reporting market risk for the purposes of setting up and enhancing the market risk management system, specifying responsibilities and process, determining and standardising the measurement approaches, limit management indicators and market risk reports, controlling and mitigating market risk and improving the level of market risk management. The objective of market risk management is to manage and control market risk exposures within a tolerable level and maximise risk-adjusted return according to the Bank's risk preference.

As a newly established financial institution in the local banking industry, the Bank tries to minimise and preferably eliminate exposure to market risk. The Bank does not engage in any proprietary trading activities. All significant (>USD 100,000) exposures arising from normal banking activities (deposits, loans, foreign exchange, etc) are immediately hedged. It is impractical to hedge smaller transactions individually; therefore they are only hedged once the total accumulates to at least USD 100,000.

The minimum regulatory capital requirement on market risk exposures for the financial period is disclosed in note 2.0 (b).

# 7.0 Operational Risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risk.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each department. The responsibility is supported by the development of an overall Bank standard for the management of operational risk in the following areas:

- requirement for appropriate segregation of duties, including the independent authorisation of transactions
- requirements for the reconciliation and monitoring of transactions
- compliance with regulatory and other legal requirements
- · documentation of controls and procedures
- development of contingency plans
- training and professional development
- ethical and business standards
- risk mitigation, including insurance where this is effective.

The minimum regulatory capital requirement on operational risk exposures for the financial period is disclosed in note 2.0 (b).

# 8.0 Liquidity Risk

Liquidity risks are the risks when the Bank fails to raise funds to meet the present or future demand of customers or counterparties at a reasonable cost. The potential liquidity risks of the Bank mainly include customers' premature and collective withdrawal, overdue payment of the debtors, mismatched asset-liability maturity structure and difficulties in realisation of assets, and daily management of its liquidity positions.

The management of liquidity and funding is mainly carried out in compliance with BNM's New Liquidity Framework; and practices set by ICBC Group, and the Asset and Liability Committee (ALCO). It is the Bank's responsibility to maintain a strong liquidity position and constantly manage the liquidity profile of its assets, liabilities and commitments to ensure that cash flow requirements are appropriately balanced and all obligations are met accordingly.

As a new presence in the Malaysian banking industry, it is imperative for the Bank to continuously seek and maintain new sources of funding to increase and diversify its funding base.