

中國工商銀行股份有限公司 INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1398)

2008 Interim Results Announcement

The Board of Directors of Industrial and Commercial Bank of China Limited (the "Bank") is pleased to announce the unaudited interim results of the Bank and its subsidiaries (the "Group") for six months ended 30 June 2008. The Board of Directors and the Audit Committee of the Board of Directors of the Bank have reviewed and confirmed the unaudited interim results.

1. Important Notice

The Board of Directors, the Board of Supervisors, directors, supervisors and senior management members of Industrial and Commercial Bank of China undertake that the information in this announcement contains no false presentations, misleading statements or material omissions; and agree to assume individual and joint and several liabilities for the authenticity, accuracy and completeness of the information contained in this announcement.

The 2008 Interim Report of the Bank and the results announcement have been considered and approved at the 39th meeting of the first session of the Board of Directors on 21 August 2008. All directors were present at the meeting.

The 2008 interim financial statements prepared by the Bank in accordance with the Chinese Accounting Standards ("CASs") and the International Financial Reporting Standards ("IFRSs") have been reviewed by Ernst & Young Hua Ming and Ernst & Young in accordance with the Chinese and international standards on review engagements, respectively.

The Board of Directors of Industrial and Commercial Bank of China Limited

21 August 2008

Mr. Jiang Jianqing, Legal Representative of the Bank, Mr. Yang Kaisheng, person in charge of the financial affairs of the Bank, and Mr. Shen Rujun, person in charge of the financial and accounting department of the Bank, hereby warrant and guarantee that the financial statements contained in the Interim Report are authentic and complete.

2. Corporate Information

2.1 Basic Information

Stock name 工商银行 (A shares) ICBC (H shares)

Stock code 601398 1398

Stock exchange on Shanghai Stock Exchange The Stock Exchange of

which shares Hong Kong Limited

are listed

Registered address No.55 Fuxingmennei Avenue, Xicheng District,

and office address Beijing, People's Republic of China

Postal code 100032

Internet website www.icbc.com.cn, www.icbc-ltd.com

E-mail ir@icbc.com.cn

2.2 Contacts

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3. Financial Highlights

(Financial data and indicators in this interim results announcement are prepared in accordance with IFRSs and, unless otherwise specified, are consolidated amounts of the Bank and its subsidiaries and denominated in Renminbi.)

3.1 Financial Data

| | January – | January – | January – |
|---|------------------|-------------|---------------|
| | June 2008 | June 2007 | December 2007 |
| Operating Results (in RMB millions) | | | |
| Net interest income | 131,785 | 102,209 | 224,465 |
| Net fee and commission income ⁽¹⁾ | 24,480 | 16,537 | 38,359 |
| Operating income ⁽¹⁾ | 154,956 | 117,589 | 257,428 |
| Allowance for impairment losses | 18,315 | 15,401 | 37,406 |
| Operating expenses ⁽¹⁾ | 53,193 | 43,592 | 104,660 |
| Operating profit | 83,448 | 58,596 | 115,362 |
| Profit before tax | 84,411 | 58,603 | 115,378 |
| Profit after tax | 64,879 | 41,390 | 82,254 |
| Net profit attributable to equity holders | | | |
| of the parent company | 64,531 | 41,036 | 81,520 |
| Net cash flow generated from | | | |
| operating activities | 196,132 | 300,979 | 296,129 |
| Per share data (in RMB) | | | |
| Basic earnings per share | 0.19 | 0.12 | 0.24 |
| Diluted earnings per share | 0.19 | 0.12 | 0.24 |
| Net cash flow per share from | | | |
| operating activities | 0.59 | 0.90 | 0.89 |
| | | | |
| | 30 June | 31 December | 31 December |
| | 2008 | 2007 | 2006 |
| Balance sheet items (in RMB millions) | 2000 | 2007 | 2000 |
| Total assets | 9,399,384 | 8,683,712 | 7,508,751 |
| Total loans and advances to customers | 4,355,365 | 4,073,229 | 3,631,171 |
| Allowance for impairment losses | 4,555,505 | 1,075,227 | 3,031,171 |
| on loans and advances | 122,047 | 115,687 | 97,193 |
| Investment in securities, net | 3,193,753 | 3,107,328 | 2,860,798 |
| Total liabilities | 8,845,618 | 8,140,036 | 7,037,750 |
| Due to customers | 7,538,748 | 6,898,413 | 6,326,390 |
| Due to banks and other financial institutions | 867,292 | 805,174 | 400,318 |
| Equity attributable to equity holders | 001,272 | 005,171 | 100,310 |
| of the parent company | 549,431 | 538,371 | 466,464 |
| Net asset per share ⁽²⁾ (in RMB) | 1.64 | 1.61 | 1.40 |
| Net capital base | 570,138 | 576,741 | 530,805 |
| Net core capital base | 472,708 | 484,085 | 462,019 |
| Supplementary capital | 107,767 | 94,648 | 69,650 |
| Risk-weighted assets ⁽³⁾ | 4,575,361 | 4,405,345 | 3,779,170 |
| THE WOLLHOU RESOLU | | = 1,103,343 | = 5,777,170 |

Notes: (1) The comparative data are reclassified to conform with current period's requirements on presentation.

⁽²⁾ Calculated by dividing equity attributable to equity holders of the parent company at the end of the reporting period by the number of shares issued at the end of the reporting period.

⁽³⁾ Being risk-weighted assets and market risk capital adjustment. Please refer to "Discussion and Analysis — Capital Adequacy Ratio".

3.2 Financial Indicators

| | January – June 2008 | January – June 2007 | January – December 2007 |
|--|------------------------|------------------------|----------------------------|
| Profitability (%) | | | |
| Return on average total assets ⁽¹⁾ | 1.44* | 1.05* | 1.02 |
| Return on weighted average equity ⁽²⁾ | 22.80* | 16.93* | 16.23 |
| Net interest spread ⁽³⁾ | 2.88* | 2.54* | 2.67 |
| Net interest margin ⁽⁴⁾ | 3.01* | 2.65* | 2.80 |
| Return on risk-weighted assets ⁽⁵⁾ | 2.89* | 2.12* | 2.01 |
| Ratio of net fee and commission | | | |
| income to operating income | 15.80 | 14.06 | 14.90 |
| Cost-to-income ratio ⁽⁶⁾ | 28.46 | 31.43 | 35.02 |
| | | | |
| | 30 June | 31 December | 31 December |
| | 2008 | 2007 | 2006 |
| Asset quality (%) | | | |
| Non-performing loan ratio ⁽⁷⁾ | 2.41 | 2.74 | 3.79 |
| Allowance to non-performing loans ⁽⁸⁾ | 116.08 | 103.50 | 70.56 |
| Total loan reserve ratio ⁽⁹⁾ | 2.80 | 2.84 | 2.68 |
| Capital adequacy (%) | | | |
| Core capital adequacy ratio ⁽¹⁰⁾ | 10.33 | 10.99 | 12.23 |
| Capital adequacy ratio ⁽¹⁰⁾ | 12.46 | 13.09 | 14.05 |
| Total equity to total assets ratio | 5.89 | 6.26 | 6.27 |
| Risk-weighted assets to total assets ratio | 48.68 | 50.73 | 50.33 |

Notes: * indicates annualized ratios.

⁽¹⁾ Calculated by dividing the profit after tax by the average balance of total assets at the beginning and the end of the reporting period.

⁽²⁾ Calculated by dividing profit attributable to the equity holders of the parent company by the average balance of equity attributable to equity holders of the parent company, which is calculated in accordance with the "Rules for the Compilation and Submission of Information Disclosure by Companies that Offer Securities to the Public No. 9: Computation and Disclosure of Return on Net Assets and Earnings Per Share" (2007 revision) issued by China Securities Regulatory Commission ("CSRC").

⁽³⁾ Calculated by the spread between average yield on average balance of interest-generating assets and average cost on average balance of interest-bearing liabilities.

⁽⁴⁾ Calculated by dividing net interest income by average balance of interest-generating assets.

⁽⁵⁾ Calculated by dividing profit after tax by the average of risk-weighted assets and market risk capital adjustment at the beginning and the end of the reporting period.

⁽⁶⁾ Calculated by dividing operating expense (less business tax and surcharges) by operating income.

⁽⁷⁾ Calculated by dividing the balance of non-performing loans by total balance of loans and advances to customers.

⁽⁸⁾ Calculated by dividing the balance of allowance for impairment losses on loans and advances by total balance of non-performing loans.

⁽⁹⁾ Calculated by dividing the balance of allowance for impairment losses on loans and advances by total balance of loans and advances to customers.

⁽¹⁰⁾ Please refer to "Discussion and Analysis: Capital Adequacy Ratio".

3.3 Other Financial Indicators

| | Regulatory | 30 June | 31 December | 31 December |
|---------------------------------------|---|---|--|---|
| | Criteria | 2008 | 2007 | 2006 |
| RMB | >=25.0 | 29.0 | 26.8 | 48.9 |
| Foreign currency | >=25.0 | 83.9 | 97.9 | 84.8 |
| RMB and | | | | |
| foreign currency | <=75.0 | 58.6 | 56.3 | 51.4 |
| RMB Borrowing Ratio ⁽⁴⁾ | | 0.3 | 0.7 | 0.0 |
| RMB Lending Ratio ⁽⁵⁾ | | 0.4 | 0.3 | 0.2 |
| | <=10.0 | 3.2 | 3.1 | 3.1 |
| | | 21.1 | 21.1 | 21.7 |
| | Foreign currency RMB and foreign currency RMB Borrowing Ratio ⁽⁴⁾ RMB Lending Ratio ⁽⁵⁾ | RMB >=25.0 Foreign currency >=25.0 RMB and foreign currency <=75.0 RMB Borrowing Ratio ⁽⁴⁾ RMB Lending Ratio ⁽⁵⁾ | RMB >=25.0 29.0 Foreign currency >=25.0 83.9 RMB and foreign currency <=75.0 | Criteria 2008 2007 RMB >=25.0 29.0 26.8 Foreign currency >=25.0 83.9 97.9 RMB and foreign currency <=75.0 |

Notes: (1) The regulatory ratios in the table are calculated in accordance with related regulatory requirements and accounting standards. The comparative figures are not restated.

- (2) Calculated by dividing the balance of current assets by the balance of current liabilities. The liquidity ratios as at 30 June 2008 and 31 December 2007 are calculated in accordance with the "Circular Concerning the Formal Operation of the Off-site Regulatory Information System in 2007" issued by China Banking Regulatory Commission ("CBRC") which narrowed the scope of current assets and current liabilities.
- (3) Calculated by dividing loan balance by deposit balance. Deposits exclude fiscal deposits and outward remittance, and loans as of 31 December 2007 and 31 December 2006 exclude discounted bills.
- (4) It represents the ratio for domestic branches, and is calculated by dividing RMB placements from banks and other financial institutions by RMB deposit balance.
- (5) It represents the ratio for domestic branches, and is calculated by dividing net RMB placements with banks and other financial institutions by RMB deposit balance.
- (6) Calculated by dividing loans to the single largest customer by net capital base.
- (7) Calculated by dividing loans to the top ten customers in aggregate by net capital base.

3.4 Reconciliation of Differences between the Financial Statements Prepared under IFRSs and those Prepared in accordance with CASs

A reconciliation of differences between the financial statements prepared under CASs and those prepared in accordance with IFRSs is set out below.

In RMB millions

| | Six months ended 30 Jun 2008 20 | |
|---|------------------------------------|------------------|
| Profit for the period attributable to equity holders of the parent company under CASs Recognition of revaluation surplus on disposed assets | 64,531 | 40,844 |
| Profit for the period attributable to equity holders of the parent company under IFRSs | 64,531 | 41,036 |
| | 30 June 2008 | 31 December 2007 |
| Equity attributable to equity holders of the parent company under CASs Reversal of revaluation surplus | 550,007 (576) | 538,947 (576) |
| Equity attributable to equity holders of the parent company under IFRSs | <u>549,431</u> | 538,371 |

During the Group's restructuring, the Group performed revaluation on assets pursuant to relevant requirements, with the revaluation surplus recognized in the capital reserve. Under IFRSs, certain assets (including equity investments, repossessed assets and intangible assets, etc.) were carried at cost and the revaluation surplus was reversed. Upon disposal of such assets, adjustments on recognition of revaluation surplus were reversed accordingly. In addition, for the available-for-sale equity investments included in these assets, when they meet the specific conditions to be measured at fair value under IFRSs, the adjustments on reversal of revaluation surplus were made to the investment revaluation reserve.

4. Business Overview and Prospect

The economic and financial environment at home and abroad experienced fundamental changes in the first half of 2008. In response to challenges and during its development in pursuit of transformation, the overall development of the Bank showed "5 Continued" pronounced characteristics.

Continued high growth of operating efficiency. In the first half of 2008, the Bank continued its momentum of rapid growth seen in the past five years, with profit after tax of the Group

increased by RMB23,489 million or 56.8% year on year to RMB64,879 million. Growth was recorded for all business lines, of which net interest income increased by 28.9% year on year to RMB131,785 million and non-interest income climbed 50.7% year on year to RMB23,171 million. The growth rate of net fee and commission income was 19.1 percentage points higher than that of net interest income. The improved operation structure was a key catalyst for continued rapid growth of the Bank's profit.

Continued enhancement of market competitiveness. The deposit business grew stably in fierce competition. The increase in total amounts due to customers and due to banks and other financial institutions reached RMB715,134 million or 9.4%. The income from intermediary business maintained its top position in the industry. The strengths in settlement, agency and other conventional business lines were further consolidated. In response to capital market changes, the Bank sped up its development of wealth management business, achieving an issue volume of RMB831.3 billion, 5.4 times that for the same period last year. The number and consumption of bank cards issued were 217 million and RMB380.2 billion, respectively, of which the credit cards issued exceeded 33 million in number and RMB110 billion in consumption, strengthening the Bank's leading position. E-banking reported a trading volume of RMB68 trillion, an increase of 58.5% year on year and far ahead of other banks in China. Off-counter businesses accounted for 39.5% of the Bank's total business volume, up 2.3 percentage points. The assets in custody amounted to RMB1.2 trillion, maintaining the leading position in the industry. Income from investment banking services has become a major component of intermediary income. RMB8 billion of credit-related asset securitization products were issued, which was a record high in the domestic market. The Bank also ranked first in the underwriting of commercial papers and mid-term notes. Financial leasing business and full-license annuity business have also given the Bank a first-mover's position in the domestic market.

Continued stable and sound development of credit business. Pursuing prudent credit policies and adhering to the State's macro-economic policies and inherent requirements of transformation, the Bank controlled credit growth rationally, focused on credit restructuring, and raised return on credit business by developing high-quality credit market through diverse channels and big volume business. RMB and foreign currency loans increased by RMB282,136 million or 6.9% in the first half of 2008. The Bank analyzed the macro-economic trends, improved sensitivity and predictability in credit risk prevention, and endeavored to control risks and maintain stable quality of credit business in the changing economic environment. The Bank adjusted credit policies for relevant industries and placed credit limit control over certain industries in a timely manner. Under the management guideline of giving equal emphasis to preventing and controlling both visible and invisible risks, the Bank accelerated recovery and disposal of non-performing loans ("NPLs") and strengthened monitoring of and withdrawal from loans with potential risks. The NPL balance decreased by RMB6,638 million and the NPL ratio dropped by 0.33 percentage point to 2.41%.

Continued enhancement of basic work for risk management. The Bank proactively improved the comprehensive risk management system and proceeded faster with enhancing its capability of comprehensive risk management. The comprehensive risk management framework and reporting mechanism were further refined. Risk management assessment measures and risk limit management rules were developed. Results in Non-retail Internal Rating-Based (IRB) System Projects were put into service and Retail IRB System Projects were completed. The establishment of the core system of market risk management was expedited and advanced measurement approaches (AMA) projects for operational risks commenced. The measurement standard of three major risks maintained a leading position in the banking industry. The Bank pursued persistently the principle of prudent provision and made sufficient provisions in strict accordance with accounting standards, in order to maintain a strong capability to offset risks. At the end of June, the coverage of allowance for NPLs increased by 12.58 percentage points to 116.08%. The Bank held a small number of bonds related to US sub-prime loans, and provisions set aside fully covered the risk of bond impairment.

Continued improvement in customer service. The Bank emphasized the significance of customer services in its development strategy. The Bank highlighted the concepts of "customer oriented" and "services create value" and continuously improved customer experience. In addition to re-engineering of the personal banking process last year, optimization of corporate banking process was launched this year, and inter-region centralized processing of business, remote authorization and supervision center pilot reform were commenced, thereby continuously enhancing customer service efficiency and intensifying management capability. Adapting to increasing demands for diverse services, the Bank leveraged advanced IT platform to step up product innovation and rolled out almost 200 new products on a cumulative basis. Further efforts were made in construction of business outlets, with outlets upgraded and service mode reformed. At the end of June, there were about 2,000 VIP service centers and wealth management centers. Private banking services were launched in March for high net worth customers. Improvements were also made in service functionality of many general outlets. The building of account manager teams was strengthened. The Bank has the largest number of Associate Financial Planners (AFPs) and Certified Financial Planners (CFPs) in the industry, and the account manager team that provides off-premises marketing services is growing quickly.

2008 is set to be an extraordinary year. In response to various challenges in the second half of the year, the Bank will continue to promote operation transformation and business innovation and further enhance market competitiveness and risk control capability, with a view to maintaining the momentum of stable and sound development in all business lines and rewarding investors with handsome performance.

5. Details of Changes in Share Capital and Shareholding of Substantial Shareholders

5.1 Changes in Share Capital

DETAILS OF CHANGES IN SHARE CAPITAL

Unit: Share

| | | As at 31 Decen | nher 2007 | As at 30 Jui | ne 2008 | |
|------|--|-----------------|----------------|--|-----------------|----------------|
| | | | Percentage (%) | period (+, -) Expiration of the Lock-up Period | | Percentage (%) |
| I. | Shares subject to restriction on sales | 277,183,845,026 | 83.0 | -2,884,610,000 | 274,299,235,026 | 82.1 |
| 1. | State-owned shares | 236,012,348,064 | 70.7 | 0 | 236,012,348,064 | 70.7 |
| 2. | Shares held by other domestic investors | 16,986,759,559 | 5.1 | -2,884,610,000 | 14,102,149,559 | 4.2 |
| 3. | Shares held by foreign investors | 24,184,737,403 | 7.2 | 0 | 24,184,737,403 | 7.2 |
| II. | Shares not subject to restriction on sales | 56,835,005,000 | 17.0 | 2,884,610,000 | 59,719,615,000 | 17.9 |
| 1. | RMB-denominated ordinary shares | 12,065,390,000 | 3.6 | 2,884,610,000 | 14,950,000,000 | 4.5 |
| 2. | Foreign shares listed overseas | 44,769,615,000 | 13.4 | 0 | 44,769,615,000 | 13.4 |
| III. | Total number of shares | 334,018,850,026 | 100.0 | 0 | 334,018,850,026 | 100.0 |

Increase/

Notes: (1) Please refer to the table headed "Details of Changes in the Shares subject to Restriction on Sales" for detailed information on changes in share capital during the reporting period.

- (2) For the purpose of this table, "State-owned shares" specifically refers to the shares held by The Ministry of Finance of the People's Republic of China ("MOF") and Central SAFE Investments Limited ("Huijin"). "Shares held by other domestic investors" mentioned in this table refer to the shares held by National Council for Social Security Fund ("SSF") and A share strategic investors. "Shares held by foreign investors" mentioned in this table refer to the shares held by overseas strategic investors, including The Goldman Sachs Group, Inc. ("Goldman Sachs"), Allianz Group ("Allianz") and American Express Company ("American Express"). "Foreign shares listed overseas" mentioned in this table, namely H shares, are within the same meaning as defined in "No. 5 Standards on the Content and Format of Information Disclosure of Companies with Public Offerings Content and Format of the Report of Change in Corporate Shareholding" of CSRC (Revised in 2007).
- (3) Shares subject to restriction on sales refer to shares held by shareholders who are subject to restriction on sales in accordance with laws, regulations and rules or undertakings.

DETAILS OF CHANGES IN THE SHARES SUBJECT TO RESTRICTION ON SALES

Unit: Share

| Name of shareholders | Number of shares subject to restriction on sales at the beginning of the period | Number of shares released from restriction on sales during the period | Increase in the number of shares subject to restriction on sales during the period | Number of shares subject to restriction on sales at the end of the period | Reason for restriction on sales | Date on which shares become tradable |
|-----------------------------|--|---|---|---|--|--------------------------------------|
| A share strategic investors | 2,884,610,000 | 2,884,610,000 | 0 | 0 | Issuance of shares subject to restriction on sales | 27 April 2008 |
| Total | 2,884,610,000 | 2,884,610,000 | 0 | 0 | _ | _ |

DATES ON WHICH SHARES SUBJECT TO RESTRICTION ON SALES BECOME TRADABLE

Unit: Share

| Date | Number of shares tradable at the expiration of the lock-up period | Outstanding number of shares subject to restriction on sales | Outstanding number of shares not subject to restriction on sales | Remarks |
|-----------------|---|--|---|--|
| 28 April 2009 | 12,092,368,700 | 262,206,866,326 | 59,719,615,000 | Goldman Sachs, Allianz, American Express |
| 29 June 2009 | 7,051,074,779 | 255,155,791,547 | 71,811,983,700 | SSF |
| 20 October 2009 | 19,143,443,483 | 236,012,348,064 | 78,863,058,479 | Goldman Sachs, Allianz, American Express, SSF |
| 27 October 2009 | 236,012,348,064 | 0 | 98,006,501,962 | A shares held by MOF and Huijin |

The A shares held by MOF and Huijin will not be subject to the above-mentioned lock-up period after receiving approval of conversion into H shares from relevant authorities.

PARTICULARS OF HOLDERS OF SHARES SUBJECT TO RESTRICTION ON SALES

Unit: Share

| No. | Name of holders of shares subject to restriction on sales | Type of shares | Shares subject to restriction on sales | Date on which shares become tradable | Number of additional tradable shares |
|-----|---|----------------|--|--------------------------------------|--------------------------------------|
| 1 | MOF | A share | 118,006,174,032 | 27 October 2009 | 118,006,174,032 |
| 2 | Huijin | A share | 118,006,174,032 | 27 October 2009 | 118,006,174,032 |
| 3 | Goldman Sachs | H share | 16,476,014,155 | 28 April 2009 20 October 2009 | 8,238,007,077 8,238,007,078 |
| 4 | SSF | H share | 14,102,149,559 | 29 June 2009 20 October 2009 | 7,051,074,779 7,051,074,780 |
| 5 | DRESDNER BANK LUXEMBOURG S.A. ⁽¹⁾ | H share | 6,432,601,015 | 28 April 2009 20 October 2009 | 3,216,300,507 3,216,300,508 |
| 6 | American Express | H share | 1,276,122,233 | 28 April 2009 20 October 2009 | 638,061,116 638,061,117 |

Note: (1) DRESDNER BANK LUXEMBOURG S.A. is a wholly owned subsidiary of Allianz, through which Allianz holds the shares of the Bank.

5.2 Number of Shareholders and Particulars of Shareholding of Substantial Shareholders

Number of shareholders

As at the end of the reporting period, the Bank had a total number of 1,670,411 shareholders, including 176,453 holders of H shares and 1,493,958 holders of A shares.

• Particulars of shareholding of the top 10 shareholders of the Bank (based on the number of shares set out in the Bank's register of shareholders maintained at the H share registrar)

NUMBER OF SHAREHOLDERS AND PARTICULARS OF SHAREHOLDING

Unit: Share

Total number of shareholders 1,670,411 (Holders of A shares and H shares registered as at 30 June 2008)

Particulars of shareholding of the top 10 shareholders (The following data is based on the shareholders on the register of shareholders as at 30 June 2008)

| Name of Shareholder | Nature of Shareholder | Type of shares | Shareholding percentage (%) | Total number of shares held | Number of shares subject to restriction on sales | Number of pledged or locked-up shares |
|---|---|----------------|-----------------------------|-----------------------------|---|--|
| MOF | State-owned shares | A share | 35.3 | 118,006,174,032 | 118,006,174,032 | None |
| Huijin | State-owned shares | A share | 35.3 | 118,006,174,032 | 118,006,174,032 | None |
| HKSCC NOMINEES LIMITED | Foreign investment | H share | 13.2 | 44,225,344,208 | 0 | Unknown |
| Goldman Sachs | Foreign investment | H share | 4.9 | 16,476,014,155 | 16,476,014,155 | Unknown |
| SSF | Shares held by other domestic entities | H share | 4.2 | 14,102,149,559 | 14,102,149,559 | Unknown |
| DRESDNER BANK LUXEMBOURG S.A. ⁽¹⁾ | Foreign investment | H share | 1.9 | 6,432,601,015 | 6,432,601,015 | Unknown |
| American Express | Foreign investment | H share | 0.4 | 1,276,122,233 | 1,276,122,233 | Unknown |
| China Life Insurance (Group) Company — traditional — ordinary insurance products | Shares held by other domestic entities | A share | 0.2 | 695,027,367 | 0 | None |
| China Life Insurance Company Limited — traditional — ordinary insurance products — 005L — CT001 Hu | Shares held by other domestic entities | A share | 0.2 | 648,476,278 | 0 | None |
| China Huarong Asset Management Corporation | Shares held by other domestic entities | A share | 0.1 | 480,769,000 | 0 | None |

Notes: (1) DRESDNER BANK LUXEMBOURG S.A. is a wholly owned subsidiary of Allianz, through which Allianz holds the shares of the Bank.

China Life Insurance Company Limited is a subsidiary of China Life Insurance (Group) Company. Save and except as the aforesaid, the Bank is not aware of any connections between the above shareholders or whether they are parties acting in concert.

PARTICULARS OF SHAREHOLDING OF THE TOP 10 SHAREHOLDERS NOT SUBJECT TO RESTRICTION ON SALES (THE FOLLOWING DATA IS BASED ON THE REGISTER OF SHAREHOLDERS AS OF 30 JUNE 2008)

Unit: Share

| Name of shareholder | Shares not subject to restriction on sales | Type of shares |
|--|--|----------------|
| HKSCC Nominees Limited | 44,225,344,208 | H share |
| China Life Insurance (Group) Company — traditional | 695,027,367 | A share |
| ordinary insurance products | | |
| China Life Insurance Company Limited — traditional | 648,476,278 | A share |
| — ordinary insurance products — 005L — CT001 Hu | | |
| China Huarong Asset Management Corporation | 480,769,000 | A share |
| China Pacific Life Insurance Company Limited | 296,497,961 | A share |
| — traditional — ordinary insurance products | | |
| China Huaneng Group | 249,500,000 | A share |
| China Life Insurance Company Limited — dividend | 216,980,607 | A share |
| distribution — personal dividend — 005L — FH002 Hu | | |
| E-Fund 50 Index Securities Investment Fund | 215,074,397 | A share |
| Boshi Theme Industry Stock Fund | 202,999,801 | A share |
| Fortune SGAM Industry Selected Shares Securities | 184,026,777 | A share |
| Investment Fund | | |

China Life Insurance Company Limited is a subsidiary of China Life Insurance (Group) Company. Save and except as the aforesaid, the Bank is not aware of any connections between the above shareholders or whether they are parties acting in concert.

5.3 Changes of the Substantial Shareholders and De Facto Controller of the Bank

During the reporting period, the Bank's substantial shareholders and the de facto controller remained unchanged.

5.4 Interests and Short Positions of Substantial Shareholders and Other Persons

Substantial shareholders and persons having interests or short positions that are disclosable pursuant to Divisions 2 and 3 of Part XV of the Securities and Futures Ordinance

As of 30 June 2008, the Bank had been informed by the following persons that they had interests or short positions in the shares or underlying shares of the Bank as recorded in the register required to be kept pursuant to Section 336 of the Hong Kong Securities and Futures Ordinance:

Holders of A shares

| Name of substantial shareholder | Capacity | Number of A Shares Held | Nature of Interest | Approximate Percentage of Issued A Shares (%) | Approximate Percentage of Total Issued Shares (%) |
|---------------------------------------|------------------|----------------------------|-----------------------|--|--|
| MOF | Beneficial owner | 118,006,174,032 | Long position | 47.02 | 35.33 |
| Huijin | Beneficial owner | 118,006,174,032 | Long position | 47.02 | 35.33 |

Holders of H shares

| Name of substantial shareholder | Capacity | Number of H Shares Held | Nature of Interest | Approximate Percentage of Issued H Shares (%) | Approximate Percentage of Total Issued Shares (%) |
|---------------------------------|--|-------------------------------|-----------------------------|---|--|
| SSF ⁽¹⁾ | Beneficial owner | 16,597,455,559 | Long position | 19.98 | 4.97 |
| Goldman Sachs ⁽²⁾ | Beneficial owner Interest of controlled corporations | 16,476,014,155 369,101,477 | Long position Long position | | |
| | Total | 16,845,115,632 | | 20.28 | 5.04 |
| Allianz ⁽³⁾ | Interest of controlled corporations | 7,336,585,122 | Long position | 8.83 | 2.20 |
| | Interest of controlled corporations | 696,401,107 | Short position | 0.84 | 0.21 |

Notes: (1) According to the register of shareholders as of 30 June 2008, SSF held 14,102,149,559 shares in the Bank.

⁽²⁾ According to the register of shareholders as of 30 June 2008, Goldman Sachs held 16,476,014,155 shares in the Bank.

⁽³⁾ According to the register of shareholders as of 30 June 2008, DRESDNER BANK LUXEMBOURG S.A. (a wholly owned subsidiary of Allianz, through which Allianz holds the shares of the Bank) held 6,432,601,015 shares in the Bank.

6. Directors, Supervisors and Senior Management

The Board of Directors of the Bank comprises 15 directors, including four executive directors, namely Mr. Jiang Jianqing, Mr. Yang Kaisheng, Mr. Zhang Furong and Mr. Niu Ximing, seven non-executive directors, namely Mr. Fu Zhongjun, Mr. Kang Xuejun, Mr. Song Zhigang, Mr. Wang Wenyan, Ms. Zhao Haiying, Mr. Zhong Jian'an and Mr. Christopher A. Cole, and four independent non-executive directors, namely Mr. Leung Kam Chung, Antony, Mr. John L. Thornton, Mr. Qian Yingyi and Mr. Xu Shanda.

The Board of Supervisors of the Bank consists of five members: including two supervisors representing the shareholders, namely Mr. Zhao Lin and Ms. Wang Chixi, two external supervisors, namely Mr. Wang Daocheng and Mr. Miao Gengshu, and an employee supervisor Mr. Zhang Wei.

The senior management of the Bank consists of nine members: Mr. Yang Kaisheng, Mr. Zhang Furong, Mr. Niu Ximing, Ms. Wang Lili, Mr. Li Xiaopeng, Mr. Liu Lixian, Mr. Yi Huiman, Mr. Wei Guoxiong and Mr. Gu Shu.

During the reporting period, the Bank did not implement share incentives, and none of the incumbent directors, supervisors, and members of the senior management held shares, share options, or were granted restricted shares of the Bank, which remained unchanged during the reporting period.

7. Discussion and Analysis

7.1 Income Statement Analysis

In the first half of 2008, in response to the changes in the external operating environment, the Bank underwent business transformation, enhanced cost control with continuous optimization of income structure, and achieved continuous and rapid growth of profit after tax. Profit after tax reached RMB64,879 million, representing an increase of RMB23,489 million or 56.8% over the same period of the previous year. It was mainly due to an increase of RMB37,367 million or 31.8% in the operating income, higher than the increase of 22.0% in operating expense and 18.9% in allowance for impairment losses, of which, net interest income increased by 28.9% and the non-interest income surged by 50.7%. The application of new income tax rate also contributed to the remarkable increase in the profit after tax of the Bank.

Net Interest Income

Net interest income contributed a significant part of the Bank's operating income. Net interest income reached RMB131,785 million in the first half of 2008, representing an increase of 28.9% over the same period in the previous year and accounted for 85.0% of the operating income. Interest income amounted to RMB215,011 million in aggregate, of which the interest income from loans and advances to customers, interest income from investment in securities and other interest income accounted for 69.0%, 24.0% and 7.0%, respectively.

The table below sets out the average balances of interest-generating assets and interest-bearing liabilities⁽¹⁾, interest income and expenses, and average yield and cost, respectively. The average yield and cost has been annualized.

In RMB millions, except for percentages

| | January – June 2008 Interest Average | | | January – June 2007 Interest Average | | | |
|---|---|--------------------|----------------|---|--------------------|----------------|--|
| Item | Average balance | income/ expense | yield/cost (%) | Average balance | income/ expense | yield/cost (%) | |
| Assets | | | | | | | |
| Loans and advances to customers Investment in securities: Investment securities not | 4,258,715 3,119,784 | 148,417 51,524 | 6.97 3.30 | 3,785,205 2,947,633 | 109,925 42,821 | 5.81 2.91 | |
| related to restructuring Investment securities related to | 2,093,017 | 40,056 | 3.83 | 1,896,767 | 30,969 | 3.27 | |
| restructuring ⁽²⁾ Due from central banks Due from banks and other | 1,026,767 1,142,757 | 11,468 10,390 | 2.23 1.82 | 1,050,866 731,125 | 11,852 6,397 | 2.26 1.75 | |
| financial institutions ⁽³⁾ | 242,058 | 4,680 | 3.87 | 243,340 | 4,655 | 3.83 | |
| Total interest-generating assets | 8,763,314 | 215,011 | 4.91 | 7,707,303 | 163,798 | 4.25 | |
| Allowance for impairment losses Non-interest-generating | (122,434) | | | (104,892) | | | |
| assets | 452,587 | | | 349,099 | | | |
| Total assets | 9,093,467 | | | 7,951,510 | | | |
| Liabilities Deposits Due to banks and other | 7,044,478 | 73,231 | 2.08 | 6,437,735 | 54,255 | 1.69 | |
| financial institutions ⁽³⁾ Subordinated bonds | 1,103,026 35,000 | 9,378 617 | 1.70 3.53 | 722,411 35,000 | 6,761 573 | 1.87 3.27 | |
| Total interest-bearing liabilities | 8,182,504 | 83,226 | 2.03 | 7,195,146 | 61,589 | 1.71 | |
| Non-interest-bearing liabilities | 211,354 | | | 232,843 | | | |
| Total liabilities | 8,393,858 | | | 7,427,989 | | | |
| Net interest income Net interest spread Net interest margin | | 131,785 | 2.88 3.01 | | 102,209 | 2.54 2.65 | |

Notes: (1) The average balances of interest-generating assets and interest-bearing liabilities represent the daily average balances. The average balances of non-interest-generating assets, non-interest-bearing liabilities and allowance for impairment losses represent the average balances as of the beginning and end of the reporting period.

⁽²⁾ Investment securities related to restructuring include Huarong bonds, special government bonds, MOF receivables and special PBOC bills.

⁽³⁾ Due from banks and other financial institutions includes the amount of reverse repurchase agreements. Due to banks and other financial institutions includes the amount of repurchase agreements.

In the first half of 2008, the return on assets has been further improved as a result of the Bank seizing market opportunities, proactively adjusting and optimizing the structure of assets, improving interest rate management and enhancing bargaining power in loan transactions in response to changes in the domestic and global economic environment. In addition, the Bank achieved further improvement in the profitability of its asset and liability operations by taking a variety of measures to expand its low-cost liability operations by promoting deposit and adjusting deposit mix, which effectively mitigated the negative impact from the cumulative effect of the tightened monetary policy. These enabled higher rise in the return on assets than in the liability cost. The net interest spread and net interest margin stood at 2.88% and 3.01%, representing an increase of 34 and 36 basis points, respectively, as compared to the first half of the previous year, and an increase of 21 basis points for both indicators as compared to 2007.

Due to the re-pricing of loans, the enhancement in interest rate management and bargaining power plus the improvement in loan quality and loan mix, the average yield of loans to customers increased from 5.81% in the first half of 2007 to 6.97% in the first half of 2008. The upturn in the yield curve of Renminbi bond market and further optimization of the investment portfolio increased the average yield on investment in securities from 2.91% in the first half of 2007 to 3.30% in the first half year of 2008. As a result of the above, the average yield of interest-generating assets increased by 66 basis points to 4.91%. Due to the cumulative effect of interest rate rises and the increase of deposits and time deposit expansion caused by capital market volatility, the average cost of deposits from customers increased by 39 basis points from 1.69% in the first half of 2007 to 2.08% in the first half of 2008. However, the average cost of interest-bearing liabilities increased by 32 basis points to 2.03% as a result of the decrease in average cost of the amounts due to banks and other financial institutions by 17 basis points from 1.87% in the first half of 2007 to 1.70% in the first half of 2008, which partially offset the rise in the cost of deposits. As the growth in average yield on interestgenerating assets far exceeded that of average cost of interest-bearing liabilities, the net interest spread and net interest margin further increased.

The table below summarizes the changes in yield on interest-generating assets, cost of interest-bearing liabilities, net interest spread and net interest margin:

Percentages

| Item | January – June 2008 | January – June 2007 | January – December 2007 |
|--------------------------------------|------------------------|------------------------|----------------------------|
| Yield of interest-generating assets | 4.91 | 4.25 | 4.45 |
| Cost of interest-bearing liabilities | 2.03 | 1.71 | 1.78 |
| Net interest spread | 2.88 | 2.54 | 2.67 |
| Net interest margin | 3.01 | 2.65 | 2.80 |

Interest Income

Interest income amounted to RMB215,011 million, representing an increase of RMB51,213 million or 31.3% over the same period in the previous year. The aggregate growth of interest income from loans and advances to customers and investment in securities contributed to 92.2% of the total increase in interest income. The rise in interest income was mainly attributable to the increase in average balances and average yield of loans and advances to customers and investment in securities.

Interest Income from Loans and Advances to Customers

Interest income from loans and advances to customers contributed the majority of the Bank's interest income. The interest income from loans and advances to customers was RMB148,417 million in the first half of 2008, representing an increase of RMB38,492 million or 35.0%. Such growth is mainly attributable to the rise in the average yield of loans and advances to customers from 5.81% in the first half of 2007 to 6.97% in the first half of 2008 and the increase in average loan balance. The rise in average yield was mainly due to: (1) the cumulative effect of interest rate rises, i.e. 6 times benchmark interest rate hike for loans announced by The People's Bank of China ("PBOC") during 2007, and the benchmark interest rate for one-year Renminbi loans increased by 1.35 percentage points from early 2007 to 7.47% in early 2008; (2) the re-pricing of loans, i.e. the interest rates announced by PBOC in 2007 became effective for certain loans since 1 January 2008; (3) the continuous improvement in loan quality; and (4) improved management of loan interest rates and increased bargaining power of the Bank, which led to the moderate rise in loan floating rate margin. The average balance of loans and advances to customers increased by RMB473,510 million or 12.5% over the same period in the previous year.

Analysis of Average Yield from Loans and Advances to Customers by Business Lines

In RMB millions, except for percentages

| | January – June 2008 | | | January – June 2007 | | |
|-----------------------------|---------------------|-----------------|-------------|---------------------|----------|-----------|
| | Average | Interest | Average | Average | Interest | Average |
| Item | balance | income | yield (%) | balance | income | yield (%) |
| Corporate loans | 3,094,302 | 108,880 | 7.04 | 2,646,437 | 80,942 | 6.12 |
| Discounted bills | 214,155 | 8,012 | 7.48 | 401,406 | 6,559 | 3.27 |
| Personal loans | 779,637 | 27,730 | 7.11 | 614,932 | 19,088 | 6.21 |
| Overseas and others | 170,621 | 3,795 | 4.45 | 122,430 | 3,336 | 5.45 |
| Total loans and advances to | | | | | | |
| customers | 4,258,715 | 148,417 | 6.97 | 3,785,205 | 109,925 | 5.81 |

Interest Income from Investment in Securities

Interest income from investment in securities was the second largest component of the Bank's interest income. In the first half of 2008, interest income from investment in securities increased by RMB8,703 million or 20.3% to RMB51,524 million, of which interest income from non-restructuring related securities investments increased by RMB9,087 million. This was mainly because the average balance increased and the average yield rose from 3.27% in the first half of 2007 to 3.83%. Such growth of average yield was mainly due to: (1) the upward shift of yield curve in the Renminbi bond market led to a significant growth of return from new investments; (2) the 6 times benchmark interest rates hike announced by PBOC in 2007 resulted in a growth of bond yields that were set based on 1-year time deposit rate; (3) part of the low-yield bonds matured in the first half of 2008, while the reinvestment in Renminbi bonds generated a higher yields; and (4) the Bank adjusted investment strategy and optimized investment portfolio and currency composition in response to the macro-economic environment and the financial market trend. Interest income from investment in securities related to restructuring decreased by RMB384 million or 3.2%. This was mainly because MOF settled debts of RMB21,270 million relating to the MOF receivables during the second half of 2007, thereby resulting in a decrease in the average balance.

Interest Income from Due from Central Banks

The amounts due from central banks principally included the mandatory reserve and excess reserve. The interest income from amounts due from central banks amounted to RMB10,390 million for the first half of 2008, representing an increase of RMB3,993 million or 62.4% as compared to the first half of 2007. It was mainly attributable to: (1) the increase in the customer deposit balance and the rises in mandatory deposit reserve ratio by PBOC for 15 times since 2007, which led to the increase in average balance of amount due from central banks by RMB411,632 million or 56.3%; and (2) the increase in average yield from 1.75% in the first half of 2007 to 1.82% in the first half of 2008, which was mainly attributable to higher proportion of higher-yield mandatory reserve in the amounts due from central banks.

Interest Income from Due from Banks and Other Financial Institutions

Interest income from amounts due from banks and other financial institutions rose by RMB25 million or 0.5% to RMB4,680 million, mainly because the average yield increased from 3.83% in the first half of 2007 to 3.87% in the first half of 2008. The increase was partially offset by slight decrease in the average balance. Though the yield on the amounts due from banks dropped due to decrease in London Interbank Offered Rate (LIBOR) and Hong Kong Interbank Offered Rate (HIBOR), the Bank drove up the average yield on amounts due from banks and other financial institutions by 4 basis points by enhancing Renminbi reverse repo operations.

Interest Expense

Interest expense reached RMB83,226 million, representing an increase of 35.1% over the same period in the previous year. It was primarily due to: (1) increase in the average cost of interest-bearing liabilities from 1.71% in 2007 to 2.03%, which resulted from the cumulative effect of hikes in inter-bank money market interest rate, time deposits, and tightening of market liquidity; and (2) increase in the average balance of interest-bearing liabilities by RMB987,358 million or 13.7%.

Interest Expense on Deposits

Deposits have been a major source of the Bank's funding. In the first half of 2008, interest expense on deposits reached RMB73,231 million, representing an increase of RMB18,976 million or 35.0% over the same period in the previous year, and accounted for 88.0% of the total interest expense. The growth was mainly due to an increase in the average balance of deposits and an increase in the average cost from 1.69% in the first half of 2007 to 2.08%. The rise in the average balance and average cost of deposits was primarily attributable to: (1) the cumulative effect of 6 times benchmark interest rates hike for time deposits announced by PBOC during 2007, of which the benchmark interest rate for one-year deposits increased by 1.62 percentage points to 4.14%; and (2) the increase in balances of savings deposits and time deposits as a result of volatile capital market.

Analysis of Average Deposit Cost by Products

In RMB millions, except for percentages

| | January – June 2008 | | | January – June 2007 | | |
|--------------------------------|---------------------|----------------|----------|---------------------|----------|----------|
| | Average | Interest | Average | Average | Interest | Average |
| Item | balance | Expense | cost (%) | balance | Expense | cost (%) |
| Corporate deposits | | | | | | |
| Time deposits | 1,157,765 | 18,804 | 3.25 | 943,910 | 11,659 | 2.47 |
| Demand deposits ⁽¹⁾ | 2,353,749 | 12,021 | 1.02 | 2,042,428 | 8,885 | 0.87 |
| - | | | | | | |
| Sub-total | 3,511,514 | 30,825 | 1.76 | 2,986,338 | 20,544 | 1.38 |
| | | | | | | |
| Personal deposits | | | | | | |
| Time deposits | 2,205,504 | 36,400 | 3.30 | 2,179,893 | 27,209 | 2.50 |
| Demand deposits | 1,178,440 | 4,250 | 0.72 | 1,159,748 | 4,175 | 0.72 |
| | | | | | | |
| Sub-total | 3,383,944 | 40,650 | 2.40 | 3,339,641 | 31,384 | 1.88 |
| | | | | | | |
| Overseas deposits | 149,020 | 1,756 | 2.36 | 111,756 | 2,327 | 4.16 |
| | | | | | | |
| Total deposits | 7,044,478 | 73,231 | 2.08 | 6,437,735 | 54,255 | 1.69 |
| | | | | | | |

Note: (1) Includes outward remittance and remittance payables.

Interest Expense on Due to Banks and Other Financial Institutions

The interest expense on due to banks and other financial institutions was RMB9,378 million, representing an increase of RMB2,617 million or 38.7% over the same period in the previous year. It was principally because the average balance increased by RMB380,615 million as compared to the first half of 2007. However, the increase was partially offset by the decrease in average interest cost on deposits by 17 basis points from 1.87% to 1.70%. The increase in average balance was mainly attributable to the increase in the amounts due to banks and other financial institutions. Although the growth of the amounts due to banks and other financial institutions slowed down due to adjustment in the capital market in the first half of 2008, the average balance increased remarkably due to capital market development, influx of funds in connection with Initial Public Offerings (IPOs) and the fact that the Bank expanded the third party depository services. The decrease in average cost of deposits was mainly due to: (1) the Bank's proactive efforts for taking low-cost liabilities, driving down the cost of due to banks and other financial institutions as compared to the first half of 2007; and (2) decline in the cost of repo liabilities driven by lower LIBOR in the first half of 2008.

Interest Expense on Subordinated Bonds

Interest expense on subordinated bonds increased by RMB44 million to RMB617 million, with the average interest cost increasing from 3.27% in the first half of 2007 to 3.53%. This was mainly because the coupon rate of some subordinated bonds issued by the Bank in 2005 was based on the 7-day weighted average repo rate in the inter-bank money market, which on average rose slightly from the previous year.

Non-interest Income

Non-interest income contributed significant part to operating income of the Bank in the first half of 2008. Non-interest income reached RMB23,171 million, representing an increase of RMB7,791 million or 50.7% as compared to the first half of 2007. It accounted for 15.0% of the total operating income, where its contribution increased by 1.9 percentage points.

Net fee and commission income grew by 48.0% to RMB24,480 million and contributed to 15.80% of the operating income, representing an increase of 1.74 percentage points as compared to the first half of 2007. The growth indicated the achievements of the Bank's strategy on diversifying the revenue streams by implementing innovative services and developing intermediary businesses. In the first half of 2008, the income from funds agency decreased due to the capital market downturn, whereas the businesses of corporate wealth management, investment banking, asset custody, settlement, clearing and cash management, and guarantees and commitments maintained a rapid growth.

Composition of Net Fee and Commission Income

In RMB millions, except for percentages

| Item | January – June 2008 | January – June 2007 | Increase/ (decrease) | Growth rate (%) |
|---|------------------------|------------------------|-------------------------|-----------------|
| Settlement, clearing and | | | | |
| cash management | 6,821 | 4,367 | 2,454 | 56.2 |
| Personal wealth management | | | | |
| and private banking | 6,095 | 5,939 | 156 | 2.6 |
| Investment banking | 4,822 | 2,345 | 2,477 | 105.6 |
| Bank card business | 3,197 | 2,477 | 720 | 29.1 |
| Corporate wealth management | 1,458 | 486 | 972 | 200.0 |
| Asset custody | 1,257 | 439 | 818 | 186.3 |
| Guarantees and commitments | 1,116 | 344 | 772 | 224.4 |
| Payment agency and | | | | |
| commission | 406 | 319 | 87 | 27.3 |
| Others | 298 | 494 | (196) | -39.7 |
| Fee and commission income Less: fee and commission | 25,470 | 17,210 | 8,260 | 48.0 |
| expense | 990 | 673 | 317 | 47.1 |
| Net fee and commission | | | | |
| income | 24,480 | 16,537 | 7,943 | 48.0 |

Note: The Bank adjusted the grouping of fee and commission income items in 2008, and the new classification better reflected the different product lines of the Bank's fee and commission businesses and enabled a clearer presentation of the results of the Bank's fee and commission businesses.

The income from settlement, clearing and cash management business was RMB6,821 million, representing an increase of RMB2,454 million or 56.2%. The growth was primarily attributable to the increase in income from Renminbi settlement, international settlement and account management businesses.

The income from investment banking business increased by RMB2,477 million or 105.6% to RMB4,822 million, mainly due to the increase in income from investment and financing consultation business, regular financial advisory services and debt underwriting services.

The income from corporate wealth management services reached RMB1,458 million, representing an increase of RMB972 million or 200.0%. The growth was primarily attributable to the increase in the entrusted wealth management business brought by the rapid growth of corporate wealth management products.

The income from asset custody business increased by RMB818 million or 186.3% to RMB1,257 million, mainly due to the sharp increase in the size of assets in custody.

The income from guarantee and commitment business reached RMB1,116 million, representing an increase of RMB772 million or 224.4%, mainly due to the innovation of non-financing guarantees products and the increase in loan commitments.

The income from personal wealth management and private banking services slowly increased to RMB6,095 million. Although the downturn of capital market in the first half of 2008 drove down the income from retail funds agency business, income from personal wealth management products and insurance agency business increased remarkably due to the efforts in developing the range of wealth management products and services to accommodate the market needs.

Other Non-Interest Related Loss

In RMB millions, except for percentages

| Item | January – June 2008 | January– June 2007 | Increase/ (decrease) | Growth rate (%) |
|--|------------------------|-----------------------|-------------------------|-----------------|
| Net trading income Net loss on financial assets and liabilities designated at fair | 1,333 | 932 | 401 | 43.0 |
| value through profit or loss Net gain/(loss) on financial | (288) | (888) | 600 | N/A |
| investment | (869) | 161 | (1,030) | -639.8 |
| Other operating loss, net | (1,485) | (1,362) | (123) | N/A |
| Total = | (1,309) | (1,157) | (152) | N/A |

The other non-interest related loss of RMB1,309 million was mainly attributable to accelerated appreciation of Renminbi in the first half of 2008, and net loss from foreign exchange and foreign exchange rate products stood at RMB2,832 million. The Bank effectively controlled foreign exchange exposure, thus curbed the growth of exchange loss.

Operating Expenses

Operating expenses increased by RMB9,601 million or 22.0% to RMB53,193 million, and cost-to-income ratio continuously dropped by 2.97 percentage points to 28.46%. Among these, staff cost increased by 30.7% to RMB28,508 million, which was in line with the increase in income, profits and other main operating indicators generally.

Other administrative expenses increased by 12.2% to RMB5,963 million, demonstrating the Bank's strategy on pursuing profitability growth by implementing stricter cost control, and improving operating efficiency.

Allowance for Impairment Losses

Allowance for impairment losses increased by RMB2,914 million or 18.9% to RMB18,315 million, of which, allowance for impairment losses on loans and advances to customers reached RMB13,648 million, representing a decrease of RMB1,121 million as compared to the first half of 2007. It was primarily attributable to continuous improvement of the loan quality of the Bank. Allowance for impairment losses on other assets amounted to RMB4,667 million, mainly representing the allowance for impairment losses on debt securities denominated in foreign currencies.

Income Tax Expense

Income tax expense increased by RMB2,319 million or 13.5% to RMB19,532 million, mainly due to the increase in profit before tax by RMB25,808 million or 44.0%. The effective tax rate dropped by 6.3 percentage points to 23.1%. The low effective tax rate was mainly due to the application of the new income tax rate of 25% in accordance with the new income tax law from 2008 onwards. The fact that the effective tax rate was lower than the statutory rate was primarily because the interest income from the treasury bonds of China is tax free under the tax law.

7.2 Segment Information

The Bank's principal business segments are corporate banking, personal banking and treasury operations. The Bank uses the Performance Value Management System (PVMS) to evaluate the performance of each business segment. The table below sets out the total operating income of each business segment of the Bank.

Summary Business Segment Information

In RMB millions, except for percentages

| | January – Jun P | e 2008 Percentage | January – June 2007 Percentage | |
|----------------------------|--------------------|----------------------|-----------------------------------|-------|
| Item | Amount | (%) | Amount | (%) |
| Corporate banking business | 71,626 | 46.2 | 59,468 | 50.6 |
| Personal banking business | 51,690 | 33.4 | 39,198 | 33.3 |
| Treasury operations | 30,199 | 19.5 | 18,098 | 15.4 |
| Others | 1,441 | 0.9 | 825 | 0.7 |
| Total operating income | <u>154,956</u> | 100.0 | 117,589 | 100.0 |

The table below sets out the Bank's total operating income of each geographical segment.

Summary Geographical Segment Information

In RMB millions, except for percentages

| | January – Jun I | e 2008 Percentage | January – June 2007 Percentage | |
|-------------------------------|--------------------|----------------------|-----------------------------------|-------|
| Item | Amount | (%) | Amount | (%) |
| Head Office | 16,650 | 10.7 | 15,885 | 13.5 |
| Yangtze River Delta | 36,285 | 23.4 | 25,953 | 22.1 |
| Pearl River Delta | 23,850 | 15.4 | 16,094 | 13.7 |
| Bohai Rim | 27,336 | 17.6 | 20,471 | 17.4 |
| Central China | 19,041 | 12.3 | 13,816 | 11.7 |
| Northeastern China | 7,543 | 4.9 | 6,482 | 5.5 |
| Western China | 21,159 | 13.7 | 16,072 | 13.7 |
| Overseas and others | 3,092 | 2.0 | 2,816 | 2.4 |
| Total operating income | 154,956 | 100.0 | 117,589 | 100.0 |

Focusing on the building of urban branches, the Bank gave top priority to the development of businesses in large- and medium-sized cities and reasonably adjusted the resource allocations among economic zones. The operating income of Yangtze River Delta, Pearl River Delta and Bohai Rim amounted to RMB87,471 million in aggregate and contributed to 56.4% of total operating income, up 39.9% over the same period last year. The operating income of Central China and Western China were RMB19,041 million and RMB21,159 million, an increase of 37.8% and 31.7% over the same period last year, respectively.

7.3 Analysis on Balance Sheet Items

Assets Deployment

As at the end of June 2008, total assets of the Bank amounted to RMB9,399,384 million, an increase of RMB715,672 million or 8.2% compared with the end of last year. Among the assets, total loans and advances to customers (collectively referred to as "loans") increased by RMB282,136 million or 6.9%; net investment in securities increased by RMB86,425 million or 2.8%; cash and balances with central banks rose by RMB342,176 million or 30.0%. In terms of asset structure, net loans accounted for 45.0% of the total assets, dropped by 0.6 percentage point compared with the end of 2007; net investment in securities accounted for 34.0%, down 1.8 percentage points; cash and balances with central banks accounted for 15.8%, up 2.7 percentage points; and other assets accounted for 2.8%, up 0.5 percentage point, mainly due to the acquisition of 20% shares of Standard Bank Group Limited ("Standard Bank") by the Bank, which was completed in March 2008.

Assets Deployment

In RMB millions, except for percentages

| | At 30 June | 2008 Percentage | At 31 December 2007 Percentage | |
|-------------------------------|------------|--------------------|--------------------------------|-------|
| Item | Amount | (%) | Amount | (%) |
| Total loans and advances | | | | |
| to customers | 4,355,365 | _ | 4,073,229 | |
| Less: Allowance for | | | | |
| impairment losses | 122,047 | _ | 115,687 | |
| Loans and advances to | | | | |
| customers, net | 4,233,318 | 45.0 | 3,957,542 | 45.6 |
| Investment in securities, net | 3,193,753 | 34.0 | 3,107,328 | 35.8 |
| Of which: Receivables | 1,212,167 | 12.9 | 1,211,767 | 14.0 |
| Cash and balances with | | | | |
| central banks | 1,484,522 | 15.8 | 1,142,346 | 13.1 |
| Due from banks and other | | | | |
| financial institutions, net | 164,638 | 1.8 | 199,758 | 2.3 |
| Reverse repurchase agreements | 59,182 | 0.6 | 75,880 | 0.9 |
| Others | 263,971 | 2.8 | 200,858 | 2.3 |
| Total assets | 9,399,384 | 100.0 | 8,683,712 | 100.0 |

Loans

During the first half of 2008, the Bank actively coped with changes in economic and financial situation at home and abroad, adhered to sound credit policies, optimized allocation of credit resources, and proactively adjusted loan distribution, thus maintaining moderate growth of loans and more reasonable distribution. At the end of June 2008, outstanding loans of the Bank were RMB4,355,365 million, an increase of RMB282,136 million or 6.9% over the end of last year, in which, RMB loans of domestic branches increased by RMB254,960 million or 6.8%, 2.6 percentage points lower than the average RMB loan growth of all financial institutions in China.

DISTRIBUTION OF LOANS BY BUSINESS LINE

In RMB millions, except for percentages

| | At 30 June | 2008 Percentage | At 31 December 2007 Percentage | |
|------------------------------|------------|--------------------|-----------------------------------|-------|
| Item | Amount | (%) | Amount | (%) |
| Loans of domestic operations | 4,154,940 | 95.4 | 3,919,209 | 96.2 |
| Corporate loans | 3,155,604 | 72.4 | 2,914,993 | 71.6 |
| Discounted bills | 198,208 | 4.6 | 252,103 | 6.2 |
| Personal loans | 801,128 | 18.4 | 752,113 | 18.4 |
| Loans of overseas operations | | | | |
| and others | 200,425 | 4.6 | 154,020 | 3.8 |
| Total | 4,355,365 | 100.0 | 4,073,229 | 100.0 |

The balance of corporate loans increased by RMB240,611 million or 8.3%. In terms of maturity, short-term corporate loans increased by RMB41,032 million or 3.6% and medium to long-term corporate loans increased by RMB199,579 million or 11.2%. In terms of product type, project loans increased by RMB163,745 million or 11.6%, which was mainly due to the growth of high-quality medium to long-term project loans in basic industries and infrastructure development industries. Property development loans increased by RMB33,700 million or 11.3%, the increment of which decreased by RMB19,188 million over that of the same period last year, owing to the increase of granting residential housing development loans to value customers. Working capital loans increased by RMB43,166 million or 3.6% as a result of the growth in trade finance and loans to small enterprises.

The balance of discounted bills decreased by RMB53,895 million or 21.4%. The decrease was mainly because the Bank optimized the structure of credit products including discounted bills by taking into consideration the macro-economic situation and financial market trend, so as to accelerate the turnover of discounted bills and achieved balanced loan portfolio and profit targets.

Personal loans increased by RMB49,015 million or 6.5%, because the Bank actively optimized the structure of personal credit products, devoted credit resources to personal housing loans and monitored the growth of personal business loans and personal consumption loans. Personal housing loans increased by RMB39,441 million or 7.4%; and credit card overdrafts increased by RMB3,434 million or 41.7%, as a result of the increase in the issuance volume and transaction volume of credit cards.

DISTRIBUTION OF DOMESTIC CORPORATE LOANS BY INDUSTRY

In RMB millions, except for percentages

| | At 30 June 2008 | | At 31 December 2007 | |
|--------------------------------|-----------------|------------|---------------------|------------|
| | | Percentage | | Percentage |
| Item | Amount | (%) | Amount | (%) |
| Manufacturing | 770,770 | 24.4 | 738,121 | 25.3 |
| Chemicals | 128,035 | 4.1 | 121,243 | 4.1 |
| Machinery | 104,566 | 3.3 | 95,709 | 3.3 |
| Iron and steel | 88,738 | 2.8 | 84,357 | 2.9 |
| Metal processing | 82,350 | 2.6 | 77,808 | 2.7 |
| Textiles and apparels | 80,366 | 2.5 | 79,112 | 2.7 |
| Automobile | 48,068 | 1.5 | 42,496 | 1.4 |
| Electronics | 40,111 | 1.3 | 43,181 | 1.5 |
| Petroleum processing | 39,745 | 1.3 | 35,761 | 1.2 |
| Cement | 31,791 | 1.0 | 30,963 | 1.1 |
| Others | 127,000 | 4.0 | 127,491 | 4.4 |
| Transportation and logistics | 655,872 | 20.8 | 602,103 | 20.7 |
| Power generation and supply | 459,843 | 14.6 | 404,873 | 13.9 |
| Property development | 338,684 | 10.7 | 303,984 | 10.4 |
| Water, environment and | | | | |
| public utility management | 250,009 | 7.9 | 230,156 | 7.9 |
| Retail, wholesale and catering | 207,465 | 6.6 | 186,988 | 6.4 |
| Leasing and commercial | | | | |
| services | 180,789 | 5.7 | 159,877 | 5.5 |
| Science, education, culture | | | | |
| and sanitation | 72,340 | 2.3 | 69,742 | 2.4 |
| Construction | 60,687 | 1.9 | 52,639 | 1.8 |
| Others | 159,145 | 5.1 | 166,510 | 5.7 |
| | | | | |
| Total | 3,155,604 | 100.0 | 2,914,993 | 100.0 |

In the first half of 2008, following the State's macro-economic policies control and industrial policy guidance, the Bank strengthened the guidance on industrial credit policies, proactively supported the growth of loans in energy, transportation and other major basic industries and infrastructure development industries, steadily developed property development loans, selectively supported manufacturing, logistics, emerging services and cultural industries, and applied "green credit" policies in an in-depth manner, thus continuously improved the industrial distribution of loans.

In terms of the incremental structure, loans to four industries including power generation and supply, transportation and logistics, property development and manufacturing grew most. The increment in loans for these industries accounted for 73.2% of total increment in domestic corporate loans. Loans to power generation and supply industry increased by RMB54,970 million or 13.6%, which was mainly due to the increase of loans to targeted customers in line

with the Bank's credit policy towards power industry. Loans to the industry of transportation and logistics increased by RMB53,769 million or 8.9%, which was mainly due to the increase of loans to highway, transportation and other related sub-industries which were encouraged by the credit policy of the Bank. Loans to the property development industry increased by RMB34,700 million or 11.4%, which were mainly granted to high-quality customers with financial strength and good qualification. Loans to the manufacturing industry increased by RMB32,649 million or 4.4%, which was mainly due to the increase in loans to industries of machinery, chemicals, automobile, etc.

In terms of the industrial distribution of loan balance, the loans mainly concentrated in industries of manufacturing, transportation and logistics, power generation and supply, and property development, which accounted for 70.5% of all domestic corporate loans of the Bank.

Distribution of Loans by Collaterals

In RMB millions, except for percentages

| | At 30 June | 2008 Percentage | At 31 December 2007 Percentage | |
|--|------------|--------------------|--------------------------------|-------|
| Item | Amount | (%) | Amount | (%) |
| Loans secured by mortgages | 1,638,132 | 37.6 | 1,519,748 | 37.3 |
| Including: personal housing loans ⁽¹⁾ | 575,772 | 13.2 | 536,331 | 13.2 |
| Pledged loans | 553,025 | 12.7 | 575,598 | 14.1 |
| Including: discounted bills ⁽¹⁾ | 198,208 | 4.6 | 252,103 | 6.2 |
| Guaranteed loans | 855,594 | 19.6 | 836,476 | 20.6 |
| Unsecured loans | 1,308,614 | 30.1 | 1,141,407 | 28.0 |
| Total | 4,355,365 | 100.0 | 4,073,229 | 100.0 |

Note: (1) Data of domestic branches.

At the end of June 2008, the unsecured loans of the Bank amounted to RMB1,308,614 million, representing an increase of RMB167,207 million or 14.6% as compared with that at the end of the previous year, representing a growth in the scale of loans to customers with higher credit rating and continuing optimization of customer composition. The loans secured by mortgages remained the largest component of loans with an amount of RMB1,638,132 million, representing an increase of RMB118,384 million or 7.8%.

Overdue Loans

In RMB millions, except for percentages

| | At 30 June | 2008 | At 31 Decen | nber 2007 |
|---------------------------------|------------|------------|-------------|-----------|
| | | % of total | % of to | |
| Period overdue | Amount | loans | Amount | loans |
| Overdue for 3 – 6 months | 4,761 | 0.1 | 4,631 | 0.1 |
| Overdue for $6 - 12$ months | 7,196 | 0.2 | 10,150 | 0.3 |
| Overdue for more than 12 months | 79,526 | 1.8 | 86,771 | 2.1 |
| Total | 91,483 | 2.1 | 101,552 | 2.5 |

Note: The loans and advances to customers with payment of principal or interest in arrears shall be deemed as overdue. As for loans or advances to customers which are allowed for repayment in installments, if a part of such loan or advance has been overdue, the whole loan or advance shall be classified as overdue loan or advance.

Renegotiated Loans

At the end of June 2008, renegotiated loans and advances amounted to RMB31,578 million, representing a decrease of RMB6,803 million or 17.7% as compared to that at the end of the previous year. Renegotiated loans and advances overdue for more than three months totaled RMB23,564 million, representing a decrease of RMB5,201 million.

Borrower Concentration

At the end of June 2008, loans to the largest single customer accounted for 3.2% of the Bank's net capital; and loans to the top 10 customers in aggregate accounted for 21.1% of the Bank's net capital, both in compliance with the regulatory requirements. The loans to the top 10 customers totaled RMB120,219 million, accounting for 2.8% of total loans.

Distribution of Loans by Five-tier Classification

In RMB millions, except for percentages

| | At 30 June | 2008 Percentage | At 31 December 2007 Percentage | | |
|----------------------|------------|--------------------|--------------------------------|--------|--|
| Item | Amount | (%) | Amount | (%) | |
| Pass | 4,056,453 | 93.14 | 3,728,576 | 91.54 | |
| Special mention | 193,776 | 4.45 | 232,879 | 5.72 | |
| Non-performing loans | 105,136 | 2.41 | 111,774 | 2.74 | |
| Sub-standard | 37,511 | 0.86 | 38,149 | 0.94 | |
| Doubtful | 55,883 | 1.28 | 62,042 | 1.52 | |
| Loss | 11,742 | 0.27 | 11,583 | 0.28 | |
| Total | 4,355,365 | 100.00 | 4,073,229 | 100.00 | |

The Bank's loan quality was further improved at the end of June 2008. In accordance with the five-tier classification, pass loans of the Bank went up by RMB327,877 million to RMB4,056,453 million, and accounted for 93.14% of the total loans, up 1.60 percentage points as compared to the end of the previous year, which reflected an increase in the Bank's high quality loans. The Bank's special mention loans decreased by RMB39,103 million to RMB193,776 million, and accounted for 4.45% of the total, down 1.27 percentage points, of which, special mention loans to domestic companies declined by RMB22,306 million mainly because the Bank has expedited the exit from loans with potential risk; special mention loans to domestic individuals slid down RMB17,328 million mainly because the Bank has strengthened the collection of loans in default. The balance of NPLs was RMB105,136 million, a decrease of RMB6,638 million and the NPL ratio was 2.41%, down 0.33 percentage point, representing a continued decrease both in the balance of NPLs and the NPL ratio, mainly because the Bank has accelerated the collection and disposal of NPLs through collection in cash, write-off, repossession of assets and other ways. The Bank also strengthened the monitoring of and exit from loans with potential risk.

NPLs by Business Line

In RMB millions, except for percentages

| Item | At 30 June | e 2008 NPL ratio (%) | At 31 December 2007 NPL ratio Amount (%) | | |
|------------------------------------|------------|----------------------------|--|------|--|
| | | , , | | , , | |
| Corporate loans | 95,093 | 3.01 | 102,198 | 3.51 | |
| Discounted bills | _ | | | _ | |
| Personal Loans Overseas operations | 9,086 | 1.13 | 8,610 | 1.14 | |
| and others | 957 | 0.48 | 966 | 0.63 | |
| Total | 105,136 | 2.41 | 111,774 | 2.74 | |

At the end of June 2008, the balance of non-performing corporate loans of the Bank's domestic operations decreased by RMB7,105 million to RMB95,093 million, with a decrease of 0.50 percentage point in NPL ratio to 3.01%. The balance of non-performing personal loans increased by RMB476 million to RMB9,086 million mainly because of slight increase in non-performing personal business loans, and the NPL ratio decreased by 0.01 percentage point to 1.13%.

Distribution of Non-performing Corporate Loans of Domestic Operations by Industry

In RMB millions, except for percentages

| | At 30 June 2008 | | At 31 December 2007 | |
|--------------------------------|-----------------|-----------|---------------------|-----------|
| | | NPL ratio | | NPL ratio |
| Item | Amount | (%) | Amount | (%) |
| Manufacturing | 49,035 | 6.36 | 55,766 | 7.56 |
| Chemicals | 9,269 | 7.24 | 9,940 | 8.20 |
| Machinery | 7,285 | 6.97 | 8,411 | 8.79 |
| Iron and steel | 1,295 | 1.46 | 1,601 | 1.90 |
| Metal processing | 2,647 | 3.21 | 3,377 | 4.34 |
| Textile and apparels | 6,323 | 7.87 | 6,864 | 8.68 |
| Automobile | 1,596 | 3.32 | 1,837 | 4.32 |
| Electronics | 3,125 | 7.79 | 3,659 | 8.47 |
| Petroleum processing | 887 | 2.23 | 1,031 | 2.88 |
| Cement | 4,096 | 12.88 | 4,467 | 14.43 |
| Others | 12,512 | 9.85 | 14,579 | 11.44 |
| Transportation and logistics | 8,687 | 1.32 | 6,320 | 1.05 |
| Power generation and supply | 4,829 | 1.05 | 5,344 | 1.32 |
| Property development | 8,235 | 2.43 | 8,559 | 2.82 |
| Water, environment and | | | | |
| public utility management | 1,039 | 0.42 | 1,118 | 0.49 |
| Retail, wholesale and catering | 14,531 | 7.00 | 15,949 | 8.53 |
| Leasing and commercial | | | | |
| services | 1,465 | 0.81 | 1,349 | 0.84 |
| Science, education, culture | | | | |
| and sanitation | 2,111 | 2.92 | 1,876 | 2.69 |
| Construction | 1,607 | 2.65 | 1,351 | 2.57 |
| Others | 3,554 | 2.23 | 4,566 | 2.74 |
| | | | | |
| Total | 95,093 | 3.01 | 102,198 | 3.51 |

At the end of June 2008, the NPLs in the manufacturing industry decreased by RMB6,731 million and the NPL ratio declined by 1.20 percentage points; NPLs in retail, wholesale and catering industries decreased by RMB1,418 million and the NPL ratio declined by 1.53 percentage points; NPLs in the power generation and supply industry decreased by RMB515 million and the NPL ratio declined by 0.27 percentage point; NPLs in the property development industry decreased by RMB324 million and the NPL ratio declined by 0.39 percentage point. The rise of the NPLs and the NPL ratio in industries such as transportation and logistics, construction and science, education, culture and sanitation was mainly triggered by the NPLs in some borrowers. However, the overall loan risk in these industries did not deteriorate.

Changes in Allowance for Impairment Losses of Loans

In RMB millions

| | Individually assessed | Collectively assessed | Total |
|--|-----------------------|-----------------------|---------|
| Balance at the beginning of the period | 58,944 | 56,743 | 115,687 |
| Charge for the period | 1,636 | 12,012 | 13,648 |
| Accreted interest on impaired loans | (694) | | (694) |
| Transfer-out ⁽¹⁾ | (729) | | (729) |
| Write-offs | (5,676) | (189) | (5,865) |
| Balance at the end of the period | 53,481 | 68,566 | 122,047 |

Note: (1) Transfer-out refers to corresponding impairment allowance released as the Bank repossessed the collateralized assets in settlement of the related loans.

At the end of June 2008, the allowance for impairment losses of loans amounted to RMB122,047 million, representing an increase of RMB6,360 million as compared to that at the end of the previous year. The ratio of total allowance to NPL was 116.08%, up 12.58 percentage points, which reflected that the Bank's risk compensation capability has further improved. The ratio of allowance to total loans was 2.80%.

Investment

Investment

At the end of June 2008, the net balance of investment in securities amounted to RMB3,193,753 million, an increase of RMB86,425 million or 2.8% over the end of the previous year.

Investment

In RMB millions, except for percentages

| | At 30 Ju | ne 2008 Percentage | At 31 Decer | nber 2007 Percentage |
|---|-----------|-----------------------|-------------|-------------------------|
| Item | Amount | (%) | Amount | (%) |
| Investment in securities not | | | | |
| related to restructuring | 2,162,208 | 67.7 | 2,074,094 | 66.7 |
| Investment in securities | | | | |
| related to restructuring ⁽¹⁾ | 1,026,767 | 32.1 | 1,026,767 | 33.1 |
| Equity instruments | 4,778 | 0.2 | 6,467 | 0.2 |
| Total | 3,193,753 | <u>100.0</u> | 3,107,328 | 100.0 |

Note: (1) Includes Huarong bonds, special government bonds, MOF receivables and special PBOC bills.

At the end of June 2008, the balance of investment in securities not related to restructuring amounted to RMB2,162,208 million, an increase of RMB88,114 million or 4.2% over the end of 2007. The slowing growth was due to the Bank's adjustment of investment strategies and portfolio and its optimization of investment structure in response to the financial market trend. The balance of investment in securities related to restructuring amounted to RMB1,026,767 million.

Distribution of Investment in Securities by Holding Purpose

In RMB millions, except for percentages

| | At 30 June | e 2008 Percentage | At 31 Decem | nber 2007 Percentage |
|--------------------------------|------------|----------------------|-------------|-------------------------|
| Item | Amount | (%) | Amount | (%) |
| Investments at fair value | | | | |
| through profit or loss | 43,739 | 1.4 | 34,321 | 1.1 |
| Available-for-sale investments | 589,426 | 18.4 | 531,155 | 17.1 |
| Held-to-maturity investments | 1,348,421 | 42.2 | 1,330,085 | 42.8 |
| Receivables | 1,212,167 | 38.0 | 1,211,767 | 39.0 |
| Total | 3,193,753 | 100.0 | 3,107,328 | 100.0 |

Available-for-sale investments increased by RMB58,271 million or 11.0% over the end of last year, accounting for 67.4% of the total increment of investment in securities; investments at fair value through profit or loss increased by RMB9,418 million or 27.4%; and held-to-maturity investments remained relatively stable.

Distribution of Investment in Securities not Related to Restructuring by Issuer

In RMB millions, except for percentages

| | At 30 June | 2008 | At 31 Decen | nber 2007 |
|--------------------|------------|------------|-------------|------------|
| | P | Percentage | | Percentage |
| Item | Amount | (%) | Amount | (%) |
| Government bonds | 492,838 | 22.8 | 431,917 | 20.8 |
| Policy bank bonds | 622,839 | 28.8 | 554,311 | 26.7 |
| Central bank bills | 815,704 | 37.7 | 783,929 | 37.8 |
| Other bonds | 230,827 | 10.7 | 303,937 | 14.7 |
| Total | 2,162,208 | 100.0 | 2,074,094 | 100.0 |

At the end of June 2008, the nominal value of bonds related to Freddie Mac and Fannie Mae, the US mortgage agencies, held by the Group totaled USD2,716 million, equivalent to 0.20% of the Group's total assets. Among these, bonds issued by Freddie Mac and Fannie Mae were USD465 million, equivalent to 0.03% of the Group's total assets, with credit ratings of AAA¹; the balance of mortgage-backed securities (MBSs) of Freddie Mac and Fannie Mae was USD2,251 million, equivalent to 0.17% of the Group's total assets. Payment of the principal and interest of the above bonds is considered as normal at present.

The Group held Alt-A residential mortgage-backed securities, US sub-prime residential mortgage-backed securities and structured investment vehicles (SIVs) with nominal value totaling USD651 million, USD1,214 million and USD55 million respectively. The nominal value of the above securities totaled USD1,920 million, equivalent to 0.14% of the Group's total assets. The Group has made cumulative allowance of USD702 million for impairment losses based on the valuation results and forward-looking consideration of the changes in market situation. The provision coverage (provisions/unrealized loss) and the provision ratio (provisions/nominal value) stood at 101.6% and 36.6% respectively. The Group considered that the allowance for impairment losses of these assets had reflected the impact of the observable market condition as of the end of the reporting period, and will continue to closely monitor any further market development on an ongoing basis. Further details of investments are illustrated in the table below.

In USD hundred millions, except for percentages

| | | Total nominal | Proportion to total | | By cred | lit rating | |
|--|----------------|------------------|---------------------|------|---------|-------------|---------|
| Item | Institution | value | assets | AAA | AA | A and below | Unrated |
| Alt-A residential mortgage-backed securities Sub-prime residential | | 6.51 | 0.05 | 6.51 | _ | _ | _ |
| mortgage-backed securities | | 12.14 | 0.09 | 0.82 | 2.76 | 8.56 | _ |
| Structured investment vehicles | Parent company | 0.15 | 0.00 | _ | _ | 0.15 | _ |
| | ICBC (Asia) | 0.40 | 0.00 | | | 0.33 | 0.07 |
| Total | | 19.20 | 0.14 | 7.33 | 2.76 | 9.04 | 0.07 |

Note: ICBC (Asia) means Industrial and Commercial Bank of China (Asia) Limited (same as hereinafter).

Refer to the rating provided by Standard & Poor's or other rating agencies.

Liabilities

At the end of June 2008, the balance of total liabilities amounted to RMB8,845,618 million, an increase of RMB705,582 million or 8.7% over the end of last year. Among these, amounts due to customers and due to banks and other financial institutions reached RMB8,341,156 million, up RMB715,134 million or 9.4%.

Liabilities

In RMB millions, except for percentages

| | At 30 June 2 | 2008 ercentage | At 31 December 2007 Percentage | | |
|------------------------|------------------|-------------------|-----------------------------------|-------|--|
| Item | Amount | (%) | Amount | (%) | |
| Due to customers | 7,538,748 | 85.2 | 6,898,413 | 84.7 | |
| Due to banks and other | | | | | |
| financial institutions | 867,292 | 9.8 | 805,174 | 9.9 | |
| Repurchase agreements | 186,636 | 2.1 | 193,508 | 2.4 | |
| Subordinated bonds | 35,000 | 0.4 | 35,000 | 0.4 | |
| Other liabilities | 217,942 | 2.5 | 207,941 | 2.6 | |
| Total liabilities | <u>8,845,618</u> | 100.0 | 8,140,036 | 100.0 | |

Due to Customers

At the end of June 2008, the balance of due to customers reached RMB7,538,748 million, an increase of RMB640,335 million or 9.3% over the end of last year. Due to customers remained as a major source of funding and accounted for 85.2% of total liabilities. Affected by the stagnant capital market and cumulative effect of interest hikes policy, time deposits soared by RMB526,644 million, accounting for 82.2% of total increment in amount due to customers, with its proportion in total amount due to customers up 3.2 percentage points.

Corporate deposits increased by RMB287,198 million or 8.4% over the end of last year. Among these, corporate demand deposits increased by RMB37,329 million or 1.6%, and corporate time deposits increased by RMB249,869 million or 24.0%. The preference for liquidity of corporate customers was weakened continuously. As a result, the growth of corporate demand deposits slowed down but corporate time deposits grew rapidly.

Personal deposits rose by RMB347,995 million or 10.7% over the end of last year, of which, personal demand deposits increased by RMB71,220 million or 6.1%, and personal time deposits increased by RMB276,775 million or 13.4%. The Bank promoted the joint development of personal wealth management, third-party depository and deposit-taking businesses, and encouraged the flow of customer funds to savings deposits.

Distribution of Due to Customers by Business Line

In RMB millions, except for percentages

| | At 30 Jui | | At 31 Decei | |
|-----------------------|-----------|----------------|-------------|----------------|
| Item | Amount | Percentage (%) | Amount | Percentage (%) |
| Corporate deposits | | | | |
| Time deposits | 1,289,722 | 17.1 | 1,039,853 | 15.1 |
| Demand deposits | 2,400,159 | 31.8 | 2,362,830 | 34.2 |
| Sub-total | 3,689,881 | 48.9 | 3,402,683 | 49.3 |
| Personal deposits | | | | |
| Time deposits | 2,346,281 | 31.2 | 2,069,506 | 30.0 |
| Demand deposits | 1,245,788 | 16.5 | 1,174,568 | 17.0 |
| Sub-total | 3,592,069 | 47.7 | 3,244,074 | 47.0 |
| Overseas | 150,846 | 2.0 | 136,707 | 2.0 |
| Others ⁽¹⁾ | 105,952 | 1.4 | 114,949 | 1.7 |
| Total | 7,538,748 | <u>100.0</u> | 6,898,413 | 100.0 |

Note: (1) Mainly includes outward remittance and remittance payables.

Due to Banks and Other Financial Institutions

As of 30 June 2008, the amount due to banks and other financial institutions reached RMB867,292 million, representing an increase of RMB62,118 million or 7.7% compared to the end of last year and accounting for 9.8% of total liabilities, thus becoming a major funding source of the Bank. The slow down in the growth of amount due to banks and other financial institutions was primarily due to the adjustment in capital market.

7.4 Capital Adequacy Ratio

The Bank calculated the capital adequacy ratio and core capital adequacy ratio in accordance with the Regulations Governing Capital Adequacy of Commercial Banks promulgated by CBRC and other relevant regulatory requirements. At the end of June 2008, the Bank's capital adequacy ratio and core capital adequacy ratio were 12.46% and 10.33%, respectively, representing a decrease of 0.63 and 0.66 percentage points, respectively, compared with the end of the previous year. The decrease was mainly attributable to the equity investment of the Bank in Standard Bank during the reporting period.

Capital Adequacy Ratio

In RMB millions, except for percentages

| | At | At |
|--------------------------------------|-----------|-------------|
| | 30 June | 31 December |
| Item | 2008 | 2007 |
| Come conitale | | |
| Core capital: | 334,019 | 334,019 |
| Share capital Reserves | 168,018 | 148,631 |
| Minority interests | 4,335 | 5,305 |
| willionty interests | 4,333 | |
| Total core capital | 506,372 | 487,955 |
| | | |
| Supplementary capital: | | |
| General provision for doubtful debts | 60,423 | 47,979 |
| Long-term subordinated bonds | 35,000 | 35,000 |
| Other supplementary capital | 12,344 | 11,669 |
| Total supplementary capital | 107,767 | 94,648 |
| Total capital base before deductions | 614,139 | 582,603 |
| Deductions: | | |
| Unconsolidated equity investments | 17,547 | 3,868 |
| Goodwill | 23,328 | 1,878 |
| Others | 3,126 | 116 |
| | | |
| Net capital base | 570,138 | 576,741 |
| Core capital base after deductions | 472,708 | 484,085 |
| Risk weighted assets and market | | |
| risk capital adjustment | 4,575,361 | 4,405,345 |
| Core capital adequacy ratio | 10.33% | 10.99% |
| Capital adequacy ratio | 12.46% | 13.09% |

Note: (1) Regulatory indicators are calculated according to the then prevailing regulatory requirements and accounting standards, and no restatement was made to the comparative figures.

7.5 Outlook

Although there are uncertain factors which affect the economy, China's economy is expected to maintain sustainable growth in the second half of 2008. The impact of the US sub-prime mortgage crisis may be aggravated, and the increasing global inflation pressure and slowdown of global economy will pose challenges for China's economic growth. Domestic macro-control is expected to slow down the growth of credit scale of commercial banks. RMB appreciation, reduction of international market demands and rise of production costs will reduce the profitability of certain enterprises, thereby bringing about pressure on the loan quality of commercial banks. In the meanwhile, the downturn of capital market will slow down the development of intermediary businesses of commercial banks which are closely related to the capital market.

In the second half of this year, the Bank will rise to the challenges arising from external environment, and further speed up the strategic transition in pursuit of the maximization of shareholder value and achievement of sustainable growth. The Bank will strive to improve business and market innovation, brand image, customer service, risk control and supporting capability, consolidate and strengthen the advantages of its core business lines in the market, and become a leading international financial institution. The Bank will adopt the following strategies and measures: (1) In line with China's macro-control and industry policy orientation, the Bank will actively adjust credit asset structure, keep optimizing the industry, region and customer structure of credit extension, actively compete for quality credit market, and maintain steady and moderate growth of credit business. (2) The Bank will make great efforts to push forward financial innovation, continuously optimize asset and liability business structure, actively expand the sources of low-cost funds, develop non-credit business and keep increasing the proportion of fee and commission income. (3) The Bank will further improve the comprehensive risk management system, conduct dynamic monitoring, early warning and stress testing of risks, and control various risk limits. (4) The Bank will accelerate the international and diversified operations, expand overseas service network through various modes, enhance the market development capability of overseas operations, seek for a new trail of comprehensive development and diversify asset allocation and income sources. (5) The Bank will endeavor to improve financial services, speed up the update and integration of service channels, and actively reengineer business process. It will further optimize the organizational structure, integrate marketing resources, and establish a customer-centered service marketing system.

7.6 Showing Great Love during the Time of Disaster

On 12 May 2008, an earthquake with a magnitude of 8.0 on the Richter Scale hit Wenchuan, Sichuan Province. The Bank's branches, such as Sichuan, Gansu, Shaanxi and Chongqing, suffered losses to various extents, and the damage sustained by the Sichuan Branch was particularly serious. Facing such a devastating earthquake, under the strong leadership of the Central Government, the Head Office of the Bank responded quickly to the disaster and coped with the situation in a cool-headed manner. Branches in the quake areas fought against the disaster and the danger fearlessly, and strived to minimize casualties and losses arising from the disaster. None of the customers or employees of the Bank lost their lives in the Bank's office and operating outlets, and realized no loss of cash or information, and there were no criminal cases, such as theft and robbery, in the operating outlets. Operations in the non-quake areas offered help and assistance. As of 30 June, the Bank donated a total of RMB120 million to the disaster areas, which includes donations of RMB88.69 million from employees at home and abroad and donations of RMB33.22 million from business units of its domestic and overseas operations.

The entire Bank has united to overcome the difficulties, and assumed the economic and social responsibilities of a large bank at the critical moment. The Bank rapidly resumed operations of its outlets in the disaster areas by organizing "mobile banks" and setting up "tent banks" and "movable banks", thereby becoming the first bank to resume operations in the disaster areas. The Bank provided special emergency services on account management, payment settlement and credit card business; created complimentary express channels through its operating outlets, online banking and telephone banking for the purpose of collecting donations for the quake areas; established the "Green Channels" for the transfer of fiscal funds and insurance funds to ensure that the relevant funds can be quickly cleared and transferred; actively supported the financing of the disaster relief and reconstruction needs of key customers in the industries of power, telecommunications, highway and railway in the disaster areas, and as of 30 June the Bank had granted loans of RMB9.76 billion for disaster relief and reconstruction.

8. Significant Events

8.1 Compliance with the Code of Corporate Governance Practices (Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Hong Kong Listing Rules"))

During the reporting period, the Bank fully complied with all the principles and code provisions stipulated in the Code of Corporate Governance Practices (Appendix 14 to the Hong Kong Listing Rules).

8.2 Profits and Dividends Distribution

With the approval of the 2007 Annual General Meeting held on 5 June 2008, the Bank distributed cash dividends of a total of RMB44,425 million, or RMB1.33 per ten shares (including taxes), for the period from 1 January 2007 to 31 December 2007 to the shareholders who appeared on the register of shareholders as of 17 June 2008. The Bank will not declare any interim dividends for the interim period of 2008, nor will it convert any reserve to share capital.

8.3 Use of Proceeds from the IPO

The funds raised from the Bank's IPO were used for the purpose disclosed in the IPO prospectus, being strengthening the capital base of the Bank to support the ongoing growth of the Bank's operations.

8.4 Use of Funds not Raised from the IPO

During the reporting period, the Bank did not have any material investment of funds not raised from the IPO.

8.5 Material Legal Proceedings and Arbitration

The Bank was involved in legal proceedings in the ordinary course of business. Most of these legal proceedings involved enforcement claims initiated by the Bank. In addition, some legal proceedings were arisen from customer disputes. As of 30 June 2008, the amount of material pending proceedings which the Bank and/or its subsidiaries was/were defendant totaled RMB2,799 million. The Bank does not expect any material adverse effect from the abovementioned legal proceedings on the Bank's business, financial position or operational results.

8.6 Material Asset Acquisition, Disposal and Merger

The Bank's acquisition of 20% shareholding in Standard Bank, the acquisition of the shares in Seng Heng Bank Limited ("Seng Heng Bank") and the acquisition of shares and warrants issued by ICBC (Asia) were disclosed in the 2007 Annual Report. The temporary announcements about the completion of the foregoing three transactions were published in the *China Securities Journal*, *Shanghai Securities News* and *Securities Times* on 4 March, 29 January and 25 January of 2008, respectively.

8.7 Connected Transactions

Connected Transactions as Defined by the Listing Rules of the Shanghai Stock Exchange

Connected Transactions with Goldman Sachs and SSF

Pursuant to the provisions of the Listing Rules of the Shanghai Stock Exchange, both Goldman Sachs and SSF are connected parties of the Bank. Please refer to the Interim Report for specific content of the connected transactions with Goldman Sachs and SSF during the reporting period. These transactions were carried out in the usual business of the Bank and on normal commercial terms, fulfilled the principle of honesty and good faith and will not affect the independence of the Bank.

Connected Transactions as Defined by Accounting Standards

Please refer to the Interim Report for the specific content of the connected transactions with MOF, Huijin and other connected parties.

8.8 Material Contracts and Performance of Obligations thereunder

Material Trust, Sub-Contract and Lease

During the reporting period, the Bank has not held on trust to a material extent or entered into any material sub-contract or lease arrangement in respect of assets of other corporations, and no other corporation has held on trust to a material extent or entered into any material sub-contract or lease arrangement in respect of the Bank's assets.

Material Guarantees

The provision of guarantees belongs to the usual business of the Bank. During the reporting period, the Bank did not have any material guarantees that needed to be disclosed except for the financial guarantee services within the business scope as approved by PBOC and CBRC.

Material Events Concerning Entrusting Other Persons for Cash Management

No such matters concerning entrusting other persons for cash management occurred during the reporting period.

8.9 Funds Held by Substantial Shareholders

No funds were held by substantial shareholders in the Bank.

8.10 Commitments Made by the Bank or its Shareholders Holding 5% Shares or Above

During the reporting period, the shareholders did not make any new commitments. The commitments in the reporting period were the same as those disclosed in the 2006 Annual Report. As of 30 June 2008, all of the commitments made by shareholders were properly fulfilled.

8.11 Commitments Made by the Shareholders Holding 5% Shares or Above in relation to Additional Shares subject to Restrictions on Sale

None.

8.12 Sanctions Imposed on the Bank and its Directors, Supervisors and Members of the Senior Management

During the reporting period, neither the Bank nor any of its directors, supervisors or members of the senior management was subject to any investigation by competent authorities, compulsory enforcement by judicial and disciplinary authorities, transfer to judicial department or pursuit of criminal responsibilities, investigation, censure or administrative penalty by CSRC, prohibition of securities market access, punishment by other administrative departments for improper personnel engagement or public reprimand by the stock exchanges.

8.13 Purchase, Sale or Redemption of Shares

During the reporting period, neither the Bank nor any of its subsidiaries purchased, sold or redeemed any listed securities of the Bank.

8.14 Securities Transactions of Directors and Supervisors

During the reporting period, the Bank made reasonable enquiries with all directors and supervisors, and they all have complied with the provisions in relation to securities transactions of directors and supervisors as set forth in the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Hong Kong Listing Rules.

8.15 Review of the Interim Financial Report

The 2008 interim financial statements prepared by the Bank in accordance with CASs and IFRSs have been reviewed by Ernst & Young Hua Ming and Ernst & Young in accordance with Chinese and international standards on review engagements, respectively. The interim financial report has been reviewed by the Audit Committee of the Board of Directors.

8.16 Other Major Events

Securities Investment

| No. | Stock (Fund) Code | Short name | Particulars hold at period-end (in 10,000) | Initial investment cost (in RMB) | Book value at end of the period (in RMB) | Book value at beginning of the period (in RMB) | Accounts |
|-------|-----------------------|--|--|----------------------------------|--|---|-----------------------------------|
| 1 | 966 (Hong Kong, PRC) | CHINA INSURANCE | 9,746.49 | 346,167,829 | 1,592,533,942 | 1,971,329,542 | Available-for-sale investment |
| 2 | 485105 | ICBCCS Enhanced Income Bond Fund A | 14,186.32 | 150,000,000 | 155,325,974 | 157,510,667 | Available-for-sale investment |
| 3 | 601998 | CNCB | 2,586.20 | 149,999,600 | 132,672,060 | 262,499,300 | Available-for-sale investment |
| 4 | 600744 | ННЕР | 2,982.64 | 30,000,000 | 128,253,606 | 240,997,316 | Available-for-sale investment |
| 5 | 601600 | CHALCO | 918.19 | 10,000,000 | 119,731,976 | 361,675,041 | Available-for-sale investment |
| 6 | 600216 | ZMC | 479.00 | 3,513,203 | 99,200,900 | 92,926,000 | Available-for-sale investment |
| 7 | 1688 (Hong Kong, PRC) | Alibaba | 1,002.80 | 131,782,620 | 95,419,336 | 264,332,169 | Available-for-sale investment |
| 8 | 481001 | ICBCCS Core Value Equity Fund | 7,260.65 | 20,000,000 | 55,376,971 | 79,598,496 | Available-for-sale investment |
| 9 | 000430 | ZTDC | 612.00 | 2,000,000 | 38,311,200 | 67,993,200 | Available-for-sale investment |
| 10 | 3988 (Hong Kong, PRC) | BOC | 1,000.00 | 29,029,844 | 30,427,825 | 35,208,307 | Financial assets held for trading |
| Total | | | _ | 872,493,096 | 2,447,253,790 | 3,534,070,038 | |

- Notes: (1) The share and fund investments listed in this table represent the securities investment calculated by the Bank according to the available-for-sale and trading financial assets in the consolidated balance sheet by the end of 2008 interim reporting period, including the investments of the share issued by other listed companies and openend fund or close-end fund (top 10 by the book value at period-end).
 - (2) The shares of CIIH, Alibaba and BOC were held by ICBC (Asia), a subsidiary controlled by the Bank. ICBCCS Enhanced Income Bond Fund A and ICBCCS Core Value Equity Fund were held by our wholly-owned subsidiary, ICBC Credit Suisse Asset Management.

Shares of Unlisted Financial Institutions

| | Initial | | Percentage of | Book value at |
|---------------------------------------|-----------------|-------------|---------------|---------------|
| Company | investment cost | Shares held | total shares | period-end |
| | (in RMB) | (in 10,000) | (%) | (in RMB) |
| TaiPing Insurance Company Ltd. | 172,585,678 | N/A | 7.93 | 62,315,054 |
| Xiamen International Bank | 102,301,500 | N/A | 18.75 | 102,301,500 |
| China UnionPay Co., Ltd. | 90,000,000 | 9,000.00 | 5.45 | 90,000,000 |
| Guangdong Development Bank | 52,465,475 | 2,379.22 | 0.21 | 52,465,475 |
| China Ping An Insurance (HK) | | | | |
| Co., Ltd. | 14,134,025 | 27.50 | 25.00 | 32,728,519 |
| Joint Electronic Teller Services Ltd. | 10,158,374 | 0.0024 | 0.03 | 9,707,306 |
| Yueyang City Commercial Bank | 3,500,000 | 353.64 | 1.59 | 3,500,000 |
| Luen Fung Hang Insurance Co., Ltd. | 1,518,440 | 2.40 | 6.00 | 1,480,619 |
| Guilin City Commercial Bank | 420,000 | 113.61 | 0.28 | 420,000 |
| Nanchang City Commercial Bank | 300,000 | 39.00 | 0.03 | 390,000 |
| Total | 447,383,492 | _ | _ | 355,308,473 |

Note: (1) The shares of TaiPing Insurance Company Ltd. and China Ping An Insurance (HK) Co., Ltd. were held by ICBC (Asia), a subsidiary controlled by the Bank. The shares of Joint Electronic Teller Services Ltd. were held by ICBC (Asia), a subsidiary controlled by the Bank and Seng Heng Bank, the latter of which also holds the shares of Luen Fung Hang Insurance Co., Ltd.

9. Financial Statements

9.1 Consolidated Income Statement, Consolidated Balance Sheet, Consolidated Statement of Changes in Equity and Consolidated Cash Flow Statement

9.1.1 Unaudited Interim Condensed Consolidated Income Statement

(In RMB millions, unless otherwise stated)

| | Six months ended 30 June | | |
|--|--------------------------|-------------------------|--|
| | 2008 (unaudited) | 2007 (unaudited) | |
| Interest income Interest expense | 215,011 (83,226) | 163,798 (61,589) | |
| NET INTEREST INCOME | 131,785 | 102,209 | |
| Fee and commission income Fee and commission expense | 25,470 (990) | 17,210 (673) | |
| NET FEE AND COMMISSION INCOME | 24,480 | 16,537 | |
| Net trading income Net loss on financial assets and liabilities designated | 1,333 | 932 | |
| at fair value through profit or loss | (288) | (888) | |
| Net gain/(loss) on financial investments Other operating loss, net | (869) (1,485) | 161 (1,362) | |
| OPERATING INCOME | 154,956 | 117,589 | |
| Operating expenses | (53,193) | (43,592) | |
| Impairment losses on: Loans and advances to customers Others | (13,648) (4,667) | (14,769) (632) | |
| OPERATING PROFIT | 83,448 | 58,596 | |
| Share of profits and losses of associates | 963 | 7 | |
| PROFIT BEFORE TAX | 84,411 | 58,603 | |
| Income tax expense | (19,532) | (17,213) | |
| PROFIT FOR THE PERIOD | 64,879 | 41,390 | |
| Attributable to: Equity holders of the parent company Minority interests | 64,531 348 64,879 | 41,036 354 41,390 | |
| DIVIDEND | 44,425 | 5,344 | |
| EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY — Basic and diluted (RMB yuan) | 0.19 | 0.12 | |

9.1.2 Unaudited Interim Condensed Consolidated Balance Sheet

(In RMB millions, unless otherwise stated)

| | 30 June 2008 (unaudited) | 31 December 2007 (audited) |
|---|--|---|
| ASSETS Cash and balances with central banks Due from banks and other financial institutions Financial assets held for trading Financial assets designated at fair value through profit or loss | 1,484,522 164,638 41,106 2,633 | 1,142,346 199,758 31,536 2,785 |
| Derivative financial assets Reverse repurchase agreements Loans and advances to customers Financial investments Investments in associates Property and equipment Deferred income tax assets Other assets | 25,354 59,182 4,233,318 3,150,014 32,995 78,340 7,118 120,164 | 22,769 75,880 3,957,542 3,073,007 172 80,266 5,833 91,818 |
| TOTAL ASSETS | 9,399,384 | 8,683,712 |
| LIABILITIES Financial liabilities designated at fair value through profit or loss Derivative financial liabilities Due to banks and other financial institutions Repurchase agreements Certificates of deposit Due to customers Income tax payable Deferred income tax liabilities Subordinated bonds Other liabilities | 9,122 8,841 867,292 186,636 528 7,538,748 19,769 158 35,000 179,524 | 15,590 7,127 805,174 193,508 562 6,898,413 33,668 337 35,000 150,657 |
| EQUITY Equity attributable to equity holders of the parent company Issued share capital Reserves Retained profits | 334,019 149,250 66,162 | 334,019 158,204 46,148 |
| Minority interests | 549,431 4,335 | 538,371 5,305 |
| TOTAL EQUITY | 553,766 | 543,676 |
| TOTAL EQUITY AND LIABILITIES | 9,399,384 | 8,683,712 |

9.1.3 Unaudited Interim Condensed Consolidated Statement of Changes in Equity

(In RMB millions, unless otherwise stated)

| _ | | | | Attri | ibutable to equ | ity holders of | the parent con | npany | | | | | |
|--|----------------------------|-----------------|---------|--------------------|--------------------------------|---|-------------------------------|----------|----------|------------------|-------------------|--------------------|-------------------|
| | | | | | Res | erves | | | | | | | |
| | Issued share capital | Capital reserve | Surplus | General reserve | Investment revaluation reserve | Foreign currency translation reserve | Cash flow hedge reserve | Other | Subtotal | Retained profits | Total | Minority interests | Total equity |
| Balance as at 1 January 2008 | 334,019 | 106,312 | 13,536 | 40,834 | (1,389) | (1,089) | _ | _ | 158,204 | 46,148 | 538,371 | 5,305 | 543,676 |
| Net change in the fair value of available-for-sale investments Reserve realized on disposal/impairment | _ | _ | _ | _ | (4,103) | - | _ | _ | (4,103) | _ | (4,103) | (273) | (4,376) |
| of available-for-sale investments | _ | _ | _ | _ | 1,618 | _ | _ | _ | 1,618 | _ | 1,618 | (2) | 1,616 |
| Net loss on cash flow hedges | _ | _ | _ | _ | _ | _ | (4,080) | _ | (4,080) | _ | (4,080) | _ | (4,080) |
| Foreign currency translation | _ | _ | _ | _ | _ | (2,901) | _ | _ | (2,901) | _ | (2,901) | (247) | (3,148) |
| Share of changes recognized directly in equity of associates | | | | | 7 | 86 | 101 | 226 | 420 | | 420 | | 420 |
| Total income and expense for the period recognized directly in equity Profit for the period | _ | _ | _ | _ | (2,478) | (2,815) | (3,979) | 226 — | (9,046) | 64,531 | (9,046) 64,531 | (522) 348 | (9,568) 64,879 |
| Total income and expense for the period | - | _ | _ | _ | (2,478) | (2,815) | (3,979) | 226 | (9,046) | 64,531 | 55,485 | (174) | 55,311 |
| Dividend - 2007 final | _ | _ | _ | _ | _ | _ | _ | _ | _ | (44,425) | (44,425) | _ | (44,425) |
| Appropriation to surplus reserves (i) | _ | _ | 74 | _ | _ | = | _ | _ | 74 | (74) | _ | _ | _ |
| Appropriation to general reserve (ii) | _ | _ | _ | 18 | _ | _ | _ | _ | 18 | (18) | _ | _ | _ |
| Acquisition of a subsidiary | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | 368 | 368 |
| Change in shareholdings in a subsidiary | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | (878) | (878) |
| Dividends to minority shareholders | | | | | | | | | | | | (286) | (286) |
| Balance as at 30 June 2008 (unaudited) | 334,019 | 106,312 | 13,610 | 40,852 | (3,867) | (3,904) | (3,979) | 226 | 149,250 | 66,162 | 549,431 | 4,335 | 553,766 |

- (i) Includes the appropriation made by overseas branches and subsidiaries in the amount of RMB2 million and RMB72 million, respectively.
- (ii) Represents the appropriation made by a subsidiary.

| | | | Attr | ibutable to eq | uity holders of th | ne parent compar | ıy | | | | |
|--|--------------|---------|----------|----------------|--------------------|------------------|----------|----------|---------|-----------|--------------|
| | | | | Rese | erves | | | | | | |
| | _ | | | | | Foreign | | | | | |
| | | | | | Investment | currency | | | | | |
| | Issued share | Capital | Surplus | General | revaluation | translation | | Retained | | Minority | |
| | capital | reserve | reserves | reserve | reserve | reserve | Subtotal | profits | Total | interests | Total equity |
| Balance as at 1 January 2007 | 334,019 | 106,312 | 5,464 | 12,719 | 2,142 | (351) | 126,286 | 6,159 | 466,464 | 4,537 | 471,001 |
| Net change in the fair value of | | | | | | | | | | | |
| available-for-sale investments | _ | _ | _ | _ | (3,916) | _ | (3,916) | _ | (3,916) | 63 | (3,853) |
| Reserve realized on disposal of | | | | | | | | | | | |
| available-for-sale investments | _ | _ | _ | _ | (22) | _ | (22) | _ | (22) | _ | (22) |
| Foreign currency translation | | | | | | (195) | (195) | | (195) | (108) | (303) |
| Total income and expense for the period recognized | | | | | | | | | | | |
| directly in equity | _ | _ | _ | _ | (3,938) | (195) | (4,133) | _ | (4,133) | (45) | (4,178) |
| Profit for the period | | | | | | | | 41,036 | 41,036 | 354 | 41,390 |
| Total income and expense for the period | _ | _ | _ | _ | (3,938) | (195) | (4,133) | 41,036 | 36,903 | 309 | 37,212 |
| Dividend – 2006 final | _ | _ | _ | _ | _ | _ | _ | (5,344) | (5,344) | _ | (5,344) |
| Appropriation to surplus reserves (i) | _ | _ | 3 | _ | _ | _ | 3 | (3) | _ | _ | _ |
| Appropriation to general reserve (i) | _ | _ | _ | 11 | _ | _ | 11 | (11) | _ | _ | _ |
| Dividends to minority shareholders | | | | | | | | | | (147) | (147) |
| Balance as at 30 June 2007 (unaudited) | 334,019 | 106,312 | 5,467 | 12,730 | (1,796) | (546) | 122,167 | 41,837 | 498,023 | 4,699 | 502,722 |
| | | | | | | | | | | | |

(i) Represents the appropriation made by a subsidiary.

| | | | Attr | ibutable to eq | uity holders of th | ne parent compar | ıy | | | | |
|---|----------------------|--------------------|----------------------|--------------------|--------------------------------------|---|------------------|-------------------|------------------|------------|------------------|
| | _ | | | Res | erves | | | | | | |
| | Issued share capital | Capital reserve | Surplus reserves | General reserve | Investment revaluation reserve | Foreign currency translation reserve | Subtotal | Retained profits | Total | Minority | Total equity |
| Balance as at 1 July 2007 | 334,019 | 106,312 | 5,467 | 12,730 | (1,796) | (546) | 122,167 | 41,837 | 498,023 | 4,699 | 502,722 |
| Net change in the fair value of available-for-sale investments Reserve recognized on disposal/impairment of available-for-sale investments | _ | _ | _ | _ | (1,842) 2,249 | _ | (1,842) 2,249 | _ | (1,842) 2,249 | 326 65 | (1,516) 2,314 |
| Foreign currency translation | | | | | | (543) | (543) | | (543) | (261) | (804) |
| Total income and expense for the period recognized directly in equity Profit for the period | - - - | | | _ | 407 | (543) | (136) | 40,484 | (136) 40,484 | 130 380 | (6) 40,864 |
| Total income and expense for the period Appropriation to surplus reserves (i) | _ _ | _ _ | 8,069 | _ _ | 407 | (543) | (136) 8,069 | 40,484 (8,069) | 40,348 | 510 | 40,858 |
| Appropriation to general reserve (ii) Acquisition of a subsidiary | - | _ _ | _ _ | 28,104 | _ _ | _ _ | 28,104 | (28,104) | — — | 9 | 9 |
| Change in shareholdings in a subsidiary Dividends to minority shareholders | | | | | | | | | | (251) | (251) |

40,834

(1,389)

13,536

158,204

46,148

538,371

5,305

543,676

(1,089)

334,019

Balance as at 31 December 2007 (audited)

⁽i) Includes the appropriation made by overseas branches in the amount of RMB7 million in aggregate.

⁽ii) Includes the appropriation made by a subsidiary in the amount of RMB22 million.

9.1.4 Unaudited Interim Condensed Consolidated Cash Flow Statement

(In RMB millions, unless otherwise stated)

| | Six months ended 30 June | | |
|--|--------------------------|-------------------|--|
| | 2008 | 2007 | |
| | (unaudited) | (unaudited) | |
| CASH FLOWS FROM OPERATING ACTIVITIES | 04 411 | 50.602 | |
| Profit before tax | 84,411 | 58,603 | |
| Adjustments for: Share of profits and losses of associates | (963) | (7) | |
| Depreciation | 4,045 | 4,275 | |
| Amortization | 638 | 577 | |
| Amortization of financial investments | 2,375 | 2,473 | |
| Impairment losses on loans and advances to customers | 13,648 | 14,769 | |
| Impairment losses on assets other than loans and | - / | , | |
| advances to customers | 4,667 | 632 | |
| Foreign exchange difference | 9,453 | 2,975 | |
| Interest expense on subordinated bonds | 617 | 573 | |
| Accreted interest on impaired loans | (694) | (859) | |
| Loss/(gain) on disposal of available-for-sale | | | |
| investments, net | 904 | (143) | |
| Net trading loss on equity investments | 3 | 3 | |
| Net gain on disposal of property and equipment and | | | |
| other assets (other than repossessed assets) | (168) | (818) | |
| Dividend income | (35) | (18) | |
| | 118,901 | 83,035 | |
| Net decrease/(increase) in operating assets: | | | |
| Due from central banks | (307,419) | (184,947) | |
| Due from banks and other financial institutions | 1,748 | 37,658 | |
| Financial assets held for trading | (2,317) | (15,715) | |
| Financial assets designated at fair value through profit | | | |
| or loss | 54 | 62 | |
| Reverse repurchase agreements | 19,438 | (50,581) | |
| Loans and advances to customers | (306,736) | (299,986) | |
| Other assets | (23,817) | (28,724) | |
| | (619,049) | (542,233) | |
| Net increase/(decrease) in operating liabilities: | | | |
| Financial liabilities designated at fair value through | ((, 0, 5, 5) | (1.200) | |
| profit or loss | (6,077) | (1,289) | |
| Due to banks and other financial institutions | 67,010 (2,006) | 392,013 36,961 | |
| Repurchase agreements Certificates of deposit | (2,000) (10) | (1,744) | |
| Due to customers | 636,605 | 372,295 | |
| Other liabilities | 34,721 | (20,796) | |
| | 730,243 | 777,440 | |
| | | <u> </u> | |
| Net cash inflow from operating activities before tax | 230,095 | 318,242 | |
| Income tax paid | (33,963) | (17,263) | |
| Net cash inflow from operating activities | 196,132 | 300,979 | |

| | Six months end 2008 (unaudited) | led 30 June 2007 (unaudited) |
|--|---------------------------------------|------------------------------|
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of property and equipment and other assets | (2,717) | (1,866) |
| Proceeds from disposal of property and equipment and | , , , | , , , |
| other assets (other than repossessed assets) | 381 | 807 |
| Purchases of financial investments | (821,506) | (855,628) |
| Proceeds from sale and redemption of investments | 722,437 | 620,268 |
| Acquisition of a subsidiary | 2,261 | |
| Acquisition of minority interests | (1,783) | |
| Acquisition of an associate | (37,420) | |
| Dividends received | 85 | 25 |
| Net cash outflow from investing activities | (138,262) | (236,394) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Capital contribution by minority shareholders | 66 | |
| Interest paid on subordinated bonds | (183) | (575) |
| Dividends paid on ordinary shares | (44,425) | (15,490) |
| Dividends paid to minority shareholders | (208) | (131) |
| Net cash outflow from financing activities | (44,750) | (16,196) |
| NET INCREASE IN CASH AND | | |
| CASH EQUIVALENTS | 13,120 | 48,389 |
| Cash and cash equivalents at beginning of the period | 301,687 | 275,360 |
| Effect of exchange rate changes on cash and cash equivalents | (8,270) | (2,710) |
| CASH AND CASH EQUIVALENTS AT END OF | | |
| THE PERIOD | 306,537 | 321,039 |
| NET CASH INFLOW FROM OPERATING ACTIVITIES INCLUDE: | | |
| Interest received | 205,361 | 147,154 |
| Interest paid | (67,019) | (53,745) |

9.2 Significant Accounting Policies

The International Accounting Standards Board has issued certain new and revised International Financial Reporting Standards ("IFRSs"), including IFRIC interpretation 11 "IFRS 2 — Group and Treasury Share Transaction", IFRIC interpretation 12 "Service Concession Arrangement" and IFRIC interpretation 14 "IAS 19 — The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction", which are first effective for the current period of the Group, but have no impact on the Group's financial statements. The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those used in the preparation of the Group's annual financial statements for the year ended 31 December 2007.

9.3 Notes to Unaudited Interim Condensed Consolidated Financial Statements

(In RMB millions, unless otherwise stated)

9.3.1 NET INTEREST INCOME

| | Six months ended 30 June | | | |
|---|--------------------------|-------------|--|--|
| | 2008 | 2007 | | |
| | (unaudited) | (unaudited) | | |
| Interest income on: | | | | |
| Loans and advances to customers | 148,417 | 109,925 | | |
| Due from central banks | 10,390 | 6,397 | | |
| Due from banks and other financial institutions | 4,680 | 4,655 | | |
| Financial investments | 51,524 | 42,821 | | |
| | 215,011 | 163,798 | | |
| Interest expense on: | | | | |
| Due to customers | (73,231) | (54,255) | | |
| Due to banks and other financial institutions | (9,378) | (6,761) | | |
| Subordinated bonds | (617) | (573) | | |
| | (83,226) | (61,589) | | |
| Net interest income | 131,785 | 102,209 | | |

9.3.2 NET FEE AND COMMISSION INCOME

| | Six months ended 30 Jun | | |
|---|-------------------------|-------------|--|
| | 2008 | 2007 | |
| | (unaudited) | (unaudited) | |
| Settlement, clearing business and cash management | 6,821 | 4,367 | |
| Personal wealth management and | | | |
| private banking services | 6,095 | 5,939 | |
| Investment banking business | 4,822 | 2,345 | |
| Bank card business | 3,197 | 2,477 | |
| Corporate wealth management services | 1,458 | 486 | |
| Assets fiduciary activities | 1,257 | 439 | |
| Guarantee and commitment business | 1,116 | 344 | |
| Trust and agency services | 406 | 319 | |
| Others | 298 | 494 | |
| Fee and commission income | 25,470 | 17,210 | |
| Fee and commission expense | (990) | (673) | |
| Net fee and commission income | 24,480 | 16,537 | |

9.3.3 NET TRADING INCOME

| | Six months ended 30 June | | |
|--------------------|--------------------------|-------------|--|
| | 2008 | 2007 | |
| | (unaudited) | (unaudited) | |
| Debt securities | 1,226 | 476 | |
| Equity investments | (3) | (3) | |
| Derivatives | 110 | 459 | |
| | 1,333 | 932 | |

9.3.4NET LOSS ON FINANCIAL ASSETS AND LIABILITIES DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

| | Six months ended 30 June | |
|---|--------------------------|---------------------|
| | 2008 | 2007 |
| | (unaudited) | (unaudited) |
| Financial assets | (24) | 65 |
| Financial liabilities | (264) | (953) |
| | (288) | (888) |
| 9.3.5 NET GAIN/(LOSS) ON FINANCIAL INVESTMENTS | | |
| | Six months end | led 30 June |
| | 2008 | 2007 |
| | (unaudited) | (unaudited) |
| Dividend income from unlisted investments | 34 | 18 |
| Dividend income from listed investments Gain/(loss) on disposal of available-for-sale | 1 | _ |
| investments, net | (904) | 143 |
| | (869) | 161 |
| 9.3.6 OTHER OPERATING LOSS, NET | | |
| | Six months end | |
| | 2008 (unaudited) | 2007 (unaudited) |
| Loss from foreign exchange and foreign exchange | | |
| products, net | (2,832) | (2,819) |
| Net gain on disposal of property and equipment, repossessed assets and others | 602 | 818 |
| Sundry bank charge income | 74 | 99 |
| Others | 671 | 540 |
| | (1,485) | (1,362) |

9.3.7 OPERATING EXPENSES

| | Six months ended 30 June | | |
|---|--------------------------|-------------|--|
| | 2008 | 2007 | |
| | (unaudited) | (unaudited) | |
| Staff costs: | | | |
| Salaries and bonuses | 18,960 | 14,021 | |
| Contributions to defined contribution schemes | 2,652 | 2,293 | |
| Other staff benefits | 6,896 | 5,505 | |
| | 28,508 | 21,819 | |
| Premises and equipment expenses: | | | |
| Depreciation | 4,045 | 4,275 | |
| Minimum lease payments under operating leases | | | |
| in respect of land and buildings | 1,094 | 973 | |
| Repairs and maintenance charges | 651 | 992 | |
| Utility expenses | <u>723</u> | 659 | |
| | 6,513 | 6,899 | |
| Amortization | 638 | 577 | |
| Other administrative expenses | 5,963 | 5,314 | |
| Business tax and surcharges | 9,094 | 6,638 | |
| Others | 2,477 | 2,345 | |
| | 53,193 | 43,592 | |

9.3.8IMPAIRMENT LOSSES ON ASSETS OTHER THAN LOANS AND ADVANCES TO CUSTOMERS

| | Six months end 2008 (unaudited) | ded 30 June 2007 (unaudited) |
|---|---------------------------------------|------------------------------------|
| Charge/(reversal) of impairment losses on: Due from banks and other financial institutions Financial investments: | (91) | _ |
| Held-to-maturity debt securities | 512 | 10 |
| Available-for-sale investments | 4,036 | |
| Property and equipment | _ | 431 |
| Other assets | 210 | 191 |
| | 4,667 | 632 |
| 9.3.9 INCOME TAX EXPENSE | | |
| | Six months end | ded 30 June |
| | 2008 | 2007 |
| | (unaudited) | (unaudited) |
| Current income tax expense: PRC | | |
| — Mainland China | 20,766 | 19,012 |
| — Hong Kong and Macau | 209 | 169 |
| Overseas | 41 | 42 |
| | 21,016 | 19,223 |
| Adjustment in respect of current income tax of | | |
| prior periods | (1,002) | (1,890) |
| | 20,014 | 17,333 |
| Deferred income tax credit | (482) | (120) |
| Total income tax expense for the period | 19,532 | 17,213 |

9.3.10*DIVIDEND*

Six months ended 30 June
2008 2007
(unaudited) (unaudited)

Dividends on ordinary shares declared and paid:

— Final dividend for 2007: RMB0.133 per share
(2006: RMB0.016 per share)

44,425 5,344

9.3.11 EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY

| | Six months ended 30 June | | |
|---|--------------------------|-------------|--|
| | 2008 | 2007 | |
| | (unaudited) | (unaudited) | |
| Earnings: | | | |
| Profit for the period attributable to equity holders of | | | |
| the parent company | <u>64,531</u> | 41,036 | |
| Shares: | | | |
| Weighted average number of ordinary shares | | | |
| in issue (million) | 334,019 | 334,019 | |
| Earnings per share (RMB yuan) | 0.19 | 0.12 | |

9.3.12DERIVATIVE FINANCIAL INSTRUMENTS

A derivative is a financial instrument, the value of which is derived from the value of another "underlying" financial instrument, an index or some other variables. Typically, an "underlying" financial instrument is a share, commodity or bond price, an index value or an exchange or interest rate. The Group uses derivative financial instruments including forwards, futures, swaps and options.

The notional amount of a derivative represents the amount of underlying asset upon which the value of the derivative is based. It indicates the volume of business transacted by the Group but does not reflect the risk.

The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable and willing parties in an arm's length transaction.

The Group had derivative financial instruments at the period/year end as follows:

30 June 2008 (unaudited)

| - | Notional amounts with remaining life of | | | Fair values | | | |
|--|---|---|--|-----------------|---------|--------|-------------|
| | Within three months | Over three months but within one year | Over one year but within five years | Over five years | Total | Assets | Liabilities |
| Exchange rate contracts: | | | | | | | |
| Forward and swap contracts | 205,155 | 334,442 | 20,216 | 9,679 | 569,492 | 13,983 | (5,278) |
| Option contracts purchased | 26,839 | 31,920 | 2,072 | | 60,831 | 8,412 | (85) |
| - | 231,994 | 366,362 | 22,288 | 9,679 | 630,323 | 22,395 | (5,363) |
| Interest rate contracts: | | | | | | | |
| Swap contracts | 5,659 | 14,942 | 104,963 | 53,277 | 178,841 | 2,842 | (3,320) |
| Forward contracts | 4,115 | 3,978 | 23,870 | 3,292 | 35,255 | 114 | (111) |
| Option contracts purchased/ written | | 203 | 2,851 | 2,443 | 5,497 | 1 | (1) |
| | 9,774 | 19,123 | 131,684 | 59,012 | 219,593 | 2,957 | (3,432) |
| Other derivative contracts | 175 | _ | 1,029 | _ | 1,204 | 2 | (46) |
| - | 241,943 | 385,485 | 155,001 | 68,691 | 851,120 | 25,354 | (8,841) |
| - | | | | ember 2007 (a | | | |
| _ | | | unts with ren | naining life of | | Fair | values |
| | Within three months | Over three months but within one year | Over one year but within five years | Over five years | Total | Assets | Liabilities |
| Exchange rate contracts: | | | | | | | |
| Forward and swap contracts | 208,328 | 258,667 | 28,724 | 11,828 | 507,547 | 9,631 | (4,804) |
| Option contracts purchased | 29,798 | 83,948 | 3,892 | | 117,638 | 11,644 | (218) |
| - | 238,126 | 342,615 | 32,616 | 11,828 | 625,185 | 21,275 | (5,022) |
| Interest rate contracts: | | | | | | | |
| Swap contracts | 4,887 | 12,944 | 92,734 | 48,742 | 159,307 | 1,353 | (1,964) |
| Forward contracts | 4,529 | 4,483 | 27,465 | 5,698 | 42,175 | 129 | (129) |
| Option contracts purchased/written | 423 | 596 | 2,889 | 3,080 | 6,988 | 12 | (12) |
| - | 9,839 | 18,023 | 123,088 | 57,520 | 208,470 | 1,494 | (2,105) |
| | | | | | | | |

Cash flow hedges

The Group's cash flow hedge consists of forward foreign exchange contracts that are used to protect against exposure to variability of future cash outflow arising from investment in foreign operation which was expected to occur and actually occurred during the six months ended 30 June 2008. Gains and losses on the effective portions of derivatives designated as cash flow hedges are initially recognized directly in equity, in the cash flow hedge reserve, and will be recycled in the profit or loss in the same periods during which the investment acquired affects profit or loss, such as in the period that the investment is disposed of, or when it is expected that all or a portion of the loss recognized directly in equity will not be recovered in future periods.

There is no ineffectiveness recognized in the income statement that arises from cash flow hedges for the current period (six months ended 30 June 2007: Nil).

Fair value hedges

Fair value hedges are used by the Bank to protect it against changes in the fair value of financial assets and financial liabilities due to movements in market interest rates. The financial instruments hedged for interest rate risk mainly include available-for-sale debt securities. The Bank uses interest rate swaps to hedge interest rate risk.

Among the Group's derivative financial instruments, certain were designated as hedging instruments for fair value hedge purpose.

The effectiveness of the hedge based on changes in fair value of the derivatives and the hedged items attributable to the hedged risk recognized in the income statement during the period is presented as follows:

| | Six months ended 30 June | | |
|---|--------------------------|-------------|--|
| | 2008 | 2007 | |
| | (unaudited) | (unaudited) | |
| Gain/(loss) arising from fair value hedge, net: | | | |
| — Hedging instruments | 175 | 76 | |
| — Hedged items attributable to the hedged risk | (173) | (65) | |
| | 2 | 11 | |

Among the above derivative financial instruments, those designated as hedging instruments in fair value hedge are set out below.

30 June 2008 (unaudited)

| | Notional amounts with remaining life of | | | | Fair values | | |
|--|---|---|--|-----------------|-------------|--------|--------------|
| | Within three months | Over three months but within one year | Over one year but within five years | Over five years | Total | Assets | Liabilities |
| Interest rate swap contracts | 146 | 1,543 | 10,310 | 1,758 | 13,757 | 232 | (269) |
| Currency swap contracts | | | 69 | | 69 | | (9) |
| | 146 | 1,543 | 10,379 | | 13,826 | 232 | (278) |
| | | | | ember 2007 (au | ıdited) | | |
| | | Notional amo | unts with ren | naining life of | | Fair | values |
| | Within three months | Over three months but within one year | Over one year but within five years | Over five years | Total | Assets | Liabilities |
| Interest rate swap contracts Currency swap contracts | 167 | 1,486 | 2,686 74 | 881 | 5,220 74 | 11 | (160) (4) |
| Carrency swap continues | 167 | 1,486 | 2,760 | 881 | 5,294 | 11 | (164) |

The replacement costs and credit risk weighted amounts in respect of the above derivatives of the Group as at the balance sheet date were as follows:

Replacement costs

| | 30 June | 31 December |
|---------------------------|---------------|-------------|
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| | | |
| Currency derivatives | 22,395 | 21,275 |
| Interest rate derivatives | 2,957 | 1,494 |
| Other derivatives | 2 | |
| | | |
| | <u>25,354</u> | 22,769 |

| | 30 June | 31 December |
|----------------------------------|--------------|-------------|
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| Currency derivatives | 5,550 | 5,117 |
| Interest rate derivatives | 3,266 | 1,729 |
| | <u>8,816</u> | 6,846 |
| 9.3.13 FINANCIAL INVESTMENTS | | |
| | 30 June | 31 December |
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| Receivables | 1,212,167 | 1,211,767 |
| Held-to-maturity debt securities | 1,348,421 | 1,330,085 |
| Available-for-sale investments | 589,426 | 531,155 |
| | 3,150,014 | 3,073,007 |

9.3.14 SEGMENT INFORMATION

Segment information is presented in respect of the Group's business and geographical segments. The Group managed its business both by business segment, which mainly includes corporate banking, personal banking and treasury operations, and geographical segment. Accordingly, both business segment information and geographical segment information are presented as the Group's primary segment reporting formats.

The measurement of segment assets and liabilities and segment revenues and results is based on the Group's accounting policies.

Transactions between segments mainly represent the provision of funding to and from individual segments. These transactions are conducted on terms determined with reference to the average cost of funding and have been reflected in the performance of each segment. Net interest income and expenses arising on internal charges are referred to as "internal net interest income/expenses". Interest income and expenses relating to third parties are referred to as "external net interest income/expenses".

Segment revenues, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

(a) Business segments

The Group comprises the following main business segments:

Corporate banking

The corporate banking segment covers the provision of financial products and services to corporations, government agencies and financial institutions. The products and services include corporate loans, trade financing, deposit-taking activities, corporate wealth management services and various types of corporate intermediary services.

Personal banking

The personal banking segment covers the provision of financial products and services to individual customers. The products and services include personal loans, deposit-taking activities, card business, personal wealth management services and various types of personal intermediary services.

Treasury operations

The treasury operations segment covers the Group's treasury operations. The treasury conducts money market or repurchase transactions, debt instruments investments, and holding of derivative positions, for its own accounts or on behalf of customers.

Others

This segment represents equity investments and head office assets, liabilities, income and expenses that are not directly attributable to a segment or cannot be allocated on a reasonable basis.

| | Corporate banking | Personal banking | Treasury operations | Others | Total |
|---|----------------------|---------------------|---------------------|-------------|-----------|
| Six months ended 30 June 2008 (unaudited) | | | | | |
| External net interest income/(expense) | 89,690 | (14,504) | 56,599 | _ | 131,785 |
| Internal net interest income/(expense) | (33,466) | 56,086 | (22,620) | _ | _ |
| Net fee and commission income | 14,171 | 10,205 | 104 | _ | 24,480 |
| Other operating income/(expense), net | 1,231 | (97) | (3,884) | 1,441 | (1,309) |
| Operating income | 71,626 | 51,690 | 30,199 | 1,441 | 154,956 |
| Operating expenses | (24,861) | (17,669) | (7,137) | (3,526) | (53,193) |
| Impairment losses on: | | | | | |
| Loans and advances to customers | (11,870) | (1,778) | _ | _ | (13,648) |
| Others | (211) | | (4,454) | (2) | (4,667) |
| Operating profit/(loss) | 34,684 | 32,243 | 18,608 | (2,087) | 83,448 |
| Share of profits and losses of associates | <u> </u> | <u> </u> | | 963 | 963 |
| Profit/(loss) before tax | 34,684 | 32,243 | 18,608 | (1,124) | 84,411 |
| Income tax expense | | | | _ | (19,532) |
| Profit for the period | | | | = | 64,879 |
| Other segment information: | | | | | |
| Depreciation | 1,683 | 1,222 | 755 | 385 | 4,045 |
| Amortization | 269 | 206 | 126 | 37 | 638 |
| Capital expenditure = | 1,108 | | 501 | <u> 263</u> | 2,671 |
| As at 30 June 2008 (unaudited) | | | | | |
| Segment assets | 3,534,316 | 847,035 | 4,944,499 | 40,539 | 9,366,389 |
| Investments in associates | | | | 32,995 | 32,995 |
| Total assets | 3,534,316 | 847,035 | 4,944,499 | 73,534 | 9,399,384 |
| Segment liabilities = | 4,002,880 | 3,706,400 | 1,113,887 | 22,451 == | 8,845,618 |
| Other segment information: | | | | | |
| Credit commitments | 773,844 | 134,120 | | | 907,964 |

| | Corporate banking | Personal banking | Treasury operations | Others | Total |
|---|-------------------|------------------|---------------------|---------|-----------|
| Six months ended 30 June 2007 (unaudited) | | | | | |
| External net interest income/(expense) | 70,428 | (14,757) | 46,538 | _ | 102,209 |
| Internal net interest income/(expense) | (18,017) | 44,601 | (26,584) | _ | _ |
| Net fee and commission income | 7,109 | 9,354 | 74 | _ | 16,537 |
| Other operating income/(expense), net | (52) | | (1,930) | 825 | (1,157) |
| Operating income | 59,468 | 39,198 | 18,098 | 825 | 117,589 |
| Operating expenses | (20,489) | (17,361) | (4,594) | (1,148) | (43,592) |
| Impairment losses on: | | | | | |
| Loans and advances to customers | (14,251) | (518) | _ | _ | (14,769) |
| Others | (289) | (204) | (54) | (85) | (632) |
| Operating profit/(loss) | 24,439 | 21,115 | 13,450 | (408) | 58,596 |
| Share of profits and losses of associates | | | | | 7 |
| Profit/(loss) before tax | 24,439 | 21,115 | 13,450 | (401) | 58,603 |
| Income tax expense | | | | _ | (17,213) |
| Profit for the period | | | | = | 41,390 |
| Other segment information: | | | | | |
| Depreciation | 1,741 | 1,995 | 439 | 100 | 4,275 |
| Amortization | 184 | 312 | 63 | 18 | 577 |
| Capital expenditure | | 881 | | = | 1,866 |
| As at 31 December 2007 (audited) | | | | | |
| Segment assets | 3,304,163 | 800,948 | 4,555,289 | 23,140 | 8,683,540 |
| Investments in associates | | | | 172 | 172 |
| Total assets | 3,304,163 | 800,948 | 4,555,289 | 23,312 | 8,683,712 |
| Segment liabilities | 3,718,053 | 3,346,591 | 1,063,941 | 11,451 | 8,140,036 |
| Other segment information: | | | | | |
| Credit commitments | 683,551 | 106,136 | | | 789,687 |

(b) Geographical segments

The Group operates principally in Mainland China with branches located in 35 provinces, autonomous regions and municipalities directly under the Government. The Group also has branches and subsidiaries operating outside Mainland China in Hong Kong, Macau, Singapore, Frankfurt, Luxembourg, Seoul, Busan, Tokyo, London, Almaty, Indonesia, Moscow, Doha and Dubai.

In presenting information on the basis of geographical segment, operating income and expense are based on the location of the branches that generate the revenue and incur the expense. Segment assets and capital expenditure are allocated based on the geographical locations of the underlying assets.

The details of the geographical segments are as follows:

- (i) Head Office: including the head office business division;
- (ii) Yangtze River Delta: including Shanghai, Zhejiang, Jiangsu and Ningbo;
- (iii) Pearl River Delta: including Guangdong, Shenzhen, Fujian and Xiamen;
- (iv) Bohai Rim: including Beijing, Tianjin, Hebei, Shandong and Qingdao;
- (v) Central China: including Shanxi, Henan, Hubei, Hunan, Anhui, Jiangxi and Hainan;
- (vi) Western China: including Chongqing, Sichuan, Guizhou, Yunnan, Guangxi, Shaanxi, Gansu, Qinghai, Ningxia, Xinjiang and Inner Mongolia;
- (vii) Northeastern China: including Liaoning, Heilongjiang, Jilin and Dalian; and
- (viii)Overseas and others: branches located outside Mainland China, and domestic and overseas subsidiaries.

| | Head Office | Yangtze River Delta | Pearl River Delta | Bohai Rim | Central China | Western China | North- eastern China | Overseas and others | Elimina- tions | Total |
|---|---------------------|---------------------------|-------------------------|-------------------|-------------------|-------------------|----------------------------|---------------------------|-------------------|------------------------------|
| Six months ended 30 June 2008 (unaudited) | | | | | | | | | | |
| External net interest income | 59,546 | 23,445 | 13,191 | 8,015 | 9,939 | 12,834 | 2,391 | 2,424 | _ | 131,785 |
| Internal net interest income/ (expenses) | (38,604) | 6,202 | 5,215 | 14,632 | 5,091 | 4,533 | 3,327 | (396) | _ | _ |
| Net fee and commission income | 2,510 | 5,447 | 3,260 | 4,520 | 3,207 | 3,118 | 1,444 | 974 | _ | 24,480 |
| Other operating income/ (expense), net | (6,802) | 1,191 | 2,184 | 169 | 804 | 674 | 381 | 90 | | (1,309) |
| Operating income Operating expenses Impairment losses on: | 16,650 (5,139) | 36,285 (9,896) | 23,850 (6,480) | 27,336 (8,976) | 19,041 (8,350) | 21,159 (9,052) | 7,543 (4,110) | 3,092 (1,190) | _ _ | 154,956 (53,193) |
| Loans and advances to customers Others | (104) (4,522) | . , , , | (2,738) | (3,990) | | | 115 (217) | (114) | | (13,648) (4,667) |
| Operating profit | 6,885 | 23,211 | 14,734 | 14,354 | 8,921 | 10,245 | 3,331 | 1,767 | _ | 83,448 |
| Share of profits and losses of associates | | | | | | | | 963 | | 963 |
| Profit before tax Income tax expense | 6,885 | 23,211 | 14,734 | 14,354 | 8,921 | 10,245 | 3,331 | 2,730 | - | 84,411 (19,532) |
| Profit for the period | | | | | | | | | | 64,879 |
| Other segment information: Depreciation Amortization Capital expenditure | 415 209 1,017 | 676 97 396 | 498 39 275 | 672 60 289 | 666 95 200 | 695 84 333 | 382 28 60 | 41 26 101 | _ | 4,045 638 2,671 |
| As at 30 June 2008 (unaudited Segment assets Investments in associates Unallocated assets | | 1,808,758 | 1,327,737 | 2,212,677 | 1,122,229 | 1,208,688 | 571,620 | 289,726 32,995 | (4,216,111) | 9,359,271 32,995 7,118 |
| Total assets | | | | | | | | | | 9,399,384 |
| Segment liabilities Unallocated liabilities | 4,627,572 | 1,780,799 | 1,312,132 | 2,195,625 | 1,111,260 | 1,195,629 | 568,621 | 250,164 | (4,216,111) | 08,825,691 19,927 |
| Total liabilities | | | | | | | | | | 8,845,618 |
| Other segment information: Credit commitments | 158,722 | 218,149 | 72,669 | 214,188 | 70,287 | <u>52,201</u> | 19,135 | 102,613 | | 907,964 |

| | Head Office | Yangtze River Delta | Pearl River Delta | Bohai Rim | Central China | Western China | North- eastern China | Overseas and others | Elimina- tions | Total |
|--|-------------------|---------------------------|-------------------------|-------------------|--------------------|-------------------|----------------------------|---------------------------|-------------------|---------------------------|
| Six months ended | | | | | | | | | | |
| 30 June 2007 (unaudited) External net interest income | 51,823 | 17,629 | 8,852 | 3,747 | 6,842 | 8,980 | 2,028 | 2,308 | _ | 102,209 |
| Internal net interest income/ (expenses) | (34,269) | 4,972 | 4,157 | 13,684 | 4,646 | 4,397 | 3,057 | (644) | _ | _ |
| Net fee and commission income | 720 | 3,422 | 2,937 | 3,046 | 2,108 | 2,384 | 1,161 | 759 | _ | 16,537 |
| Other operating income/ (expense), net | (2,389) | (70) | 148 | (6) | 220 | 311 | 236 | 393 | _ | (1,157) |
| Operating income Operating expenses | 15,885 (4,922) | 25,953 (7,689) | 16,094 (5,291) | 20,471 (6,918) | 13,816 (6,801) | 16,072 (7,383) | 6,482 (3,774) | 2,816 (814) | | 117,589 (43,592) |
| Impairment losses on: Loans and advances to customers Others | (410) | (3,515) (48) | | | (2,074) (121) | | (300) (190) | (22) (5) | | (14,769) (632) |
| Operating profit | 10,553 | 14,701 | 7,854 | 10,403 | 4,820 | 6,072 | 2,218 | 1,975 | | 58,596 |
| Share of profits and losses of associates | 6 | | | | - 4,020 | | | 1,973 | _ | 7 |
| Profit before tax Income tax expense | 10,559 | 14,701 | 7,854 | 10,403 | 4,820 | 6,072 | 2,218 | 1,976 | | 58,603 (17,213) |
| Profit for the period | | | | | | | | | | 41,390 |
| Other segment information: Depreciation Amortization Capital expenditure | 458 156 629 | 690 96 250 | 538 32 203 | 720 63 241 | 687 95 187 | 733 80 209 | 422 28 89 | 27 27 58 | _ | 4,275 577 1,866 |
| As at 31 December 2007 (audited) Segment assets Investments in associates Unallocated assets | 4,575,914 — | 1,754,819 — | 1,115,718 — | 2,083,118 | 1,022,925 — | 1,089,117 | 539,545 | 251,786 172 | (3,755,235) | 8,677,707 172 5,833 |
| Total assets | | | | | | | | | | 8,683,712 |
| Segment liabilities Unallocated liabilities | 4,296,692 | 1,687,573 | 1,081,279 | 2,034,682 | 987,909 | 1,049,693 | 522,089 | 201,349 | (3,755,235) | 8,106,031 34,005 |
| Total liabilities | | | | | | | | | | 8,140,036 |
| Other segment information: Credit commitments | 132,988 | 188,336 | 69,492 | 161,591 | 49,155 | 56,028 | 13,029 | 119,068 | | 789,687 |

9.3.15 COMMITMENTS AND CONTINGENT LIABILITIES

(a) Capital commitments

At the balance sheet date, the Group had capital commitments as follows:

| | 30 June | 31 December |
|------------------------------------|-------------|-------------|
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| Authorized, but not contracted for | 1,265 | 2,212 |
| Contracted, but not provided for | 1,174 | 45,943 |
| | 2,439 | 48,155 |

As at 30 June 2008, the Group entered into agreements in relation to capital injection in a subsidiary at a total consideration of approximately RMB268 million. As at 31 December 2007, the Group entered into agreements in relation to the acquisition of equity interests in subsidiaries and an associate at a total consideration of approximately RMB45,035 million, which have been completed during the six months ended 30 June 2008.

(b) Operating lease commitments

At the balance sheet date, the Group leased certain of its premises under operating lease arrangements. The total future minimum lease payments in respect of non-cancellable operating leases were as follows:

| | 30 June | 31 December |
|---|-------------|-------------|
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| | | |
| Within one year | 1,924 | 1,635 |
| Between the second and fifth years, inclusive | 4,218 | 3,741 |
| After five years | 1,581 | 1,503 |
| | | |
| | 7,723 | 6,879 |
| | | |

(c) Credit commitments

At any given time, the Group has outstanding commitments to extend credit. These commitments are in the form of approved loans and credit card limits.

The Group provides letters of credit and financial guarantees to guarantee the performance of customers to third parties.

Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers. The Group expects most acceptances to be settled simultaneously with the reimbursement from the customers.

The contractual amounts of credit commitments by category are set out below. The amounts disclosed in respect of loan commitments are under the assumption that the amounts will be fully advanced. The amounts for letters of credit and guarantees represent the maximum potential losses that would be recognized at the balance sheet date if the counterparties had failed to perform as contracted.

| | 30 June | 31 December |
|---|-------------|-------------|
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| | | |
| Letters of credit issued | 136,175 | 111,254 |
| Guarantees issued | 201,899 | 191,748 |
| Acceptances | 191,019 | 155,073 |
| Irrevocable loan commitments with original maturity of: | | |
| Not more than one year | 21,411 | 13,281 |
| More than one year | 74,404 | 61,101 |
| Unconditionally cancelable loan commitments | 148,936 | 151,094 |
| Undrawn credit card limit | 134,120 | 106,136 |
| | 907,964 | 789,687 |
| | 30 June | 31 December |
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| Credit risk weighted amounts of credit commitments | 368,111 | 384,545 |

The credit risk weighted amounts refer to the amounts computed in accordance with the rules promulgated by the CBRC and depend on the status of the counterparties and the maturity characteristics. The risk weights ranged from 0% to 100% for credit commitments.

(d) Legal proceedings

There were a number of legal proceedings outstanding against the Bank and/or its subsidiaries as at the balance sheet date.

| | 30 June | 31 December |
|-----------------|-------------|-------------|
| | 2008 | 2007 |
| | (unaudited) | (audited) |
| | | • • • • • |
| Claimed amounts | 2,799 | 2,999 |

In the opinion of the management, the Group has made adequate allowance for any probable losses based on the current facts and circumstances.

(e) Redemption commitments of government bonds

As an underwriting agent of the Government, the Bank underwrites certain PRC government bonds and sells the bonds to the general public, in which the Bank is obliged to redeem these bonds at the discretion of the holders at any time prior to maturity. The redemption price for the bonds is based on the nominal value of the bonds plus any interest accrued up to the redemption date. As at 30 June 2008, the Bank had underwritten and sold bonds with an accumulated amount of RMB136,678 million (31 December 2007: RMB156,718 million) to the general public, and that have not yet matured nor been redeemed. The directors expect that the amount of redemption of these government bonds through the Bank prior to maturity will not be material.

The MOF will not provide funding for the early redemption of these government bonds on a back-to-back basis but is obliged to repay the principal and the respective interest upon maturity.

(f) Underwriting obligations

At the balance sheet date, the unexpired underwriting obligations in respect of banks and other financial institutions are as follows:

| | 30 June | 31 December |
|--------------------------|----------|-------------|
| | 2008 | 2007 |
| (una | audited) | (audited) |
| | | |
| Underwriting obligations | _ | 7,500 |
| | | |

10. Issue of Results Announcement and Interim Report

This announcement will be released on the HKExnews website of the Stock Exchange of Hong Kong Limited (www.hkexnews.hk) and the website of the Bank (www.icbc.com.cn, www.icbc-ltd.com) simultaneously. The 2008 Interim Report prepared in accordance with IFRSs will be released on the HKExnews website of the Stock Exchange of Hong Kong Limited (www.hkexnews.hk) and the website of the Bank (www.icbc.com.cn, www.icbc-ltd.com), and sent to holders of H shares. The 2008 Interim Report and its summary prepared in accordance with CASs will be released simultaneously on the websites of the Shanghai Stock Exchange (www.sse.com.cn) and the Bank (www.icbc.com.cn, www.icbc-ltd.com).

This announcement has been prepared in both Chinese and English. In case of any discrepancy between the two versions, the Chinese version shall prevail.

The Board of Directors of Industrial and Commercial Bank of China Limited

21 August 2008

As of the issue date of this announcement, directors of the Bank include executive directors, Mr. Jiang Jianqing, Mr. Yang Kaisheng, Mr. Zhang Furong and Mr. Niu Ximing; non-executive directors, Mr. Fu Zhongjun, Mr. Kang Xuejun, Mr. Song Zhigang, Mr. Wang Wenyan, Ms. Zhao Haiying, Mr. Zhong Jian'an and Mr. Christopher A. Cole; and independent non-executive directors, Mr. Leung Kam Chung, Antony, Mr. John L. Thornton, Mr. Qian Yingyi and Mr. Xu Shanda.