



2013 Event Highlights

January

- Yan Ching Street Branch in Tuen Mun was opened and it further strengthened the branch network of ICBC (Asia) in New Territories West.
- ICBC (Asia) staff and their family members joined the "2012/2013 Hong Kong & Kowloon Walk". The funds raised will support the family and child welfare services subsidized by The Community Chest.
- Received the 10 Consecutive Years Caring Company Logo from the Hong Kong Council of Social Service in recognition of the Bank's commitment in long-term caring for the community.
- Hosted "2013 ICBC (Asia) Charity Golf Day", which brought together sport and charity activity. The funds raised will support Caritas' social welfare services.

February

- Grandiose Branch in Tseung Kwan O was opened, making the Bank's branches reached 56.
- ICBC (Asia) Investment Management Company Limited (ICBCAIM), a wholly-owned subsidiary of the "ICBC (Asia)", signed a MOU with Gulf Investment Corporation. The MOU signals strong commitment by both companies as they partner to expand their respective asset management capabilities and product offerings.
- ICBCAIM signed a MOU with the National Bank of Abu Dhabi to jointly facilitate the marketing of their respective investment capabilities through their distribution channels and to realize interest sharing in a win-win situation.

March

- ICBCAIM received Qualified Foreign Institutional Investors(QFII) qualification. In June, it was granted an investment QFII quota of US\$100 million by the State Administration of Foreign Exchange.

- Launched the new Internet Banking and Mobile Banking services, relying on the leading technology and integrated global FOVA system platform of the parent bank – ICBC Group. The new services furnish customers with brand new experience by new interface, more comprehensive functions, higher processing speed and enhanced safety standard.
- Sponsored the Finale Performance of the 41st Hong Kong Arts Festival *Viva Verdi*. The Bank would continue to sponsor the Finale Performance of the Hong Kong Arts Festival in 2014, in order to fulfill the corporate social responsibility and to keep promoting the cultural and arts activities in Hong Kong.

April

- Launched the RMB Paper Gold Scheme and became the first bank in Hong Kong providing paper gold scheme denominated in Renminbi.
- Actively devoted itself to the project of “Showing care and concern for Lushan to help overcoming the difficulty – post-earthquake relief donation activity” and raised donations, contributing itself to assist those victims to get through the difficult circumstances and rebuild their homeland.

May

- Presented “An Insight and Analysis to China and Hong Kong Market” investment seminar, in which, four significant investment experts shared their expertise and analysis on the current market as well as investment strategies.

June

- ICBC (Asia) and Wing On Travel jointly launched Premium Travel Credit Card. The card consists of both Renminbi and Hong Kong Dollar accounts in one card. Card holders travelling on Guangshen Railway’s Concord train can simply swipe the card over the reader and board the train directly, and will automatically become Wing On Travel members, being able to enjoy member privileges.
- Issued CNH 500 million in one year floating rate certificate of deposit (“CD”). The coupon rate was CNH HIBOR plus 35 bps. ICBC (Asia) was the Lead Manager and Book Runner of the deal.
- ICBCAIM received RMB Qualified Foreign Institutional Investors(RQFII) qualification from China Securities Regulatory Commission and RMB800 million RQFII quota was granted in July.

July

- Subsequent to the iPhone version and WAP version of the mobile phone services, which have been launched previously, the Android version was put in operation in July.
- Received “CAPITAL China Outstanding Cross Border Online Banking” and “CAPITAL China Outstanding Innovative Investment Product Banking” awards in the 8th CAPITAL Outstanding China Enterprise Awards organized by CAPITAL magazine.
- Organized an “Investment Seminar Tour for the Second Half of 2013”. Six sector specialists shared all-round investment views on stock market, red wine, foreign currency, precious metal and property with participants.

August

- In line with the business development of ICBC, “ICBC Global Travel Credit Card” was launched globally. The ground-breaking partnership with top tourism businesses has enabled ICBC (Asia) to offer all-in-one, brand new travel experience for frequent travellers.

October

- Successfully issued US\$500 million in principal amount of 4.50% Tier 2 Subordinated Notes due 2023. The Notes were the first public offering of a US dollar denominated Basel III-compliant instrument by a bank in Asia-Pacific and the first Tier 2 subordinated bond of its kind issued in Hong Kong under the revised Banking (Capital) Rules, which came into effect on 1 January 2013.
- Launched “Happy Loan – Personal Tax Loan” with interest rate as low as APR 1.76%, specially offering waiver of charges for early repayment and guaranteed waiver of early repayment charge within 10 days, which enable customers to settle tax payment with ease and realize dreams with flexible repayment scheme.
- The Bank jointly signed the Treat Customers Fairly (TCF) Charter, which incorporated five high-level principles about treating customers fairly. This will ensure customers’ interest is taken into account by banks in business dealings with customers which will enhance customers’ confidence and trust in the banking industry.

November

- Ministry of Finance issued RMB3 billion sovereign bonds in Hong Kong. Acted as Lead Underwriter, Bookrunner and Placing Bank for the fifth time, ICBC (Asia) offered customers with various attractive offers and launching extensive multi-channel promotion activities, reaching a new sales peak.
- Devotedly supported the Caritas Fund Raising Bazaar. Over 100 staff participated in the events by hosting sales booth on three Sundays to raise funds for the community.

December

- As one of the first major banks in Hong Kong to provide the electronic bill presentment and payment (EBPP) service. ICBC (Asia) launched the one-stop electronic bill presentment and payment platform. The new platform supports billing and receiving payments in HKD, USD and Renminbi, with listing out payment deadlines.
- Received “Best Deal, China” and “Highly Commended Best Cross-border M&A” awards from The Asset for commending the Bank’s effort on Smithfield Foods’ acquisition by Shuanghui International Holdings. ICBC (Asia) was one of the lead arrangers and bookrunners of this deal.