



中國工商銀行(亞洲)
ICBC (Asia)

2005 Events Highlights

January

- Relocated and expanded Tsimshatsui East Branch in which securities services centre was newly established.
- Acted as a Coordinating Arranger to arrange USD600 million syndicated term loan for Lenovo Group Limited to finance its acquisition of the desktop and notebook businesses of IBM.

February

- Awarded by The Hong Kong Council of Social Service the Caring Company Logo.
- Appointed as a Mandated Lead Arranger to arrange USD1.6 billion global syndicated facility for Port Authority of the Government of Emirate of Dubai.

March

- Relocated and expanded Shamshuipo Branch in which securities services centre was newly established.
- Offered HKD/USD mortgage loan financing to homebuyers of “Grand Hill Villas” in Beijing.
- Launched acquisition campaign for Generic Card, affinity cards (Caritas MasterCard and GEA VISA card) and MasterCard Corporate Card with home appliance to attract young families.
- Launched HKAAT VISA Card which is both a HKAAT membership card and credit card.

April

- Issued USD100 million 3-month certificate of deposit to ICBC Hong Kong Branch.
- Issued HKD Step-up certificates of deposits through our retail branch network.
- Acted as a receiving bank for the IPO of “Shanghai Electric Group”.

May

- Charity Dance Performance was held to raise funds for Caritas-Hong Kong and Hong Kong Dance Company. Nearly HKD700,000 donation was raised.

June

- Applied Hong Kong Post e-Cert as our internet banking two-factor authentication tool.
- Acted as a receiving bank for the IPO of “China Shenhua Energy”.
- Acted as a receiving bank for the IPO of “Bank of Communications”.
- Acted as a receiving bank for the IPO of “Ju Teng International Holdings Ltd”
- Won the Bank’s first financial advisory mandate relating to China properties acquisition.

July

- Acted as a Co-Lead Manager in China Overseas’ issuance of USD300 million 7-year fixed-rate Eurobonds.
- Issued USD100 million 9-month certificate of deposit.
- Sponsored the second China Study Tour to Shanxi and Shanghai. 60 participants including secondary school students, social workers, teachers and bank staff joined the 8-day tour and it concluded successfully.

August

- Acted as Lead Manager in Asia Commercial Bank’s issuance of HKD100 million 3-year floating rate certificate of deposit.
- Completed the acquisition of Chinese Mercantile Bank on 12 August 2005.
- Launched RMB & HKD Deposit Promotion with triple offers including interest rate, exchange rate and scratch cards.
- Won the Bank’s first syndicated loan mandate in India, to arrange a USD125 million syndicated term loan facility for ICICI Bank.

September

- Launched the enhanced Phone Banking Service and customer can enjoy more functions via the new Customer Service Hotline.
- Launched the enhanced Personal Internet Banking and Commercial Internet Banking with a new look and different functions.
- Issued USD400 million 2-year floating rate certificate of deposit to ICBC Head Office.

October

- Successfully completed the integration of Belgian Bank on 10 October 2005.
- Successfully launched Customer Relationship Management System and upgraded Core Banking System.
- Lined up a project of “Ou Liu Jing Dian” in Beijing to provide mortgage loan services to foreign buyers.

- Acted as a receiving bank for the IPO of “China Construction Bank”.
- Actively participated in the Caritas bazaar and raffle ticket sales by all levels of staff. Close to HKD600,000 was raised for Caritas-Hong Kong in the event.

November

- Being invited by The Hong Kong Mortgage Corporation Limited to become one of the six appointed banks to provide a new plan “1-Year to 10-Year Fixed Rate Mortgage Scheme” to homebuyers.
- Signed up 6 cooperation agreements in Beijing and Shanghai, these include: “Beds of Spices”, “Wenjin International Apartments”, “California Country”, and “Shimao Olive Garden” in Beijing as well as “Shimao Sheshan Villas” and “Regency Park” in Shanghai. The Bank had provided HKD/USD mortgage loan financing services to homebuyers.
- Became one of the first banks in Hong Kong introducing the “Retail CNY NDF” service to personal customers.
- Moody's upgraded our “Bank Financial Strength Rating” from D to D+.
- Promoted tax loan on target customers.

December

- Relocated and expanded Sheung Wan Branch in which securities services centre was newly established and provided the safe deposit box services.
- Launched Designated Business Customer RMB Deposit Account to enhance existing RMB services.
- Signed two projects in Beijing to provide mortgage loan financing services to homebuyers of “上第 MOMA” and “Eastern Provence”.
- Acted as a receiving bank for the IPO of “Xiamen International Port”.
- Chinese Mercantile Bank was given an incentive award of RMB5,000,000 by Shenzhen Government for future business development.
- Won three international renowned awards for arranging Lenovo Group’s syndicated term loan facility, namely:
 - International Financing Review’s 2005 Award for Asia Pacific Loan;
 - International Financing Review Asia’s 2005 Award for Syndicated Loan of the Year; and
 - The Asset’s Triple A Best Syndicated Loan, 2005.