



ICBC (Asia) New "Elite Club Account" Customers Enjoy Fabulous Privileges up to HK\$3,850 Complimentary Culinary Feast at the Michelin-starred Fook Lam Moon Restaurant or Guo Fu Lou

17 July 2014, Hong Kong – From now till 30 September 2014 ("Promotion Period"), ICBC (Asia) ("the Bank") offers various privileges for new "Elite Club Account" customers.

Tailored for affluent groups, "Elite Club Account" is an all-in-one integrated account, bundled with exclusive privileges including dedicated wealth management centres, service counters and customer service hotline, and fee discounts for counter and investment services.

During the promotion period, new personal customers who open "Elite Club Account" can be rewarded with fabulous offers, total value is up to HK\$3,850.

Privilege 1:

Enjoy a sumptuous, tasty meal set for two with signature dishes of Michelin-starred Fook Lam Moon Restaurant or Guo Fuk Lou, which worths HK\$1,500:

Fook Lam Moon Restaurant (Hong Kong)	Fook Lam Moon Restaurant (Kowloon)	Guo Fu Lou
Double-boiled 'pak choy' with black mushroom soup	Fish maw with vegetable soup	Bird's nest with fresh crab meat and sweet corn or winter
Baked stuffed crab shell with onions and fresh crab meat	Black mushroom braised with sea cucumber	melon puree Baked stuffed crab shell with onions and fresh crab meat
Pan fried king prawns and vegetables	Sauteed king prawns with walnut and mayonnaise	Tea smoked chicken (half)
Fook Lam Moon's famous crispy chicken (half)	Crispy roasted baby pigeon (2pc)	Steamed bean curd sheet pocket with vegetables
Fried rice with ginger, conpoy and egg white	Fried rice with octopus, diced chicken and abalone sauce	Soba noodles in seafood soup
Signature desserts	Signature desserts	Signature desserts

Privilege 2:

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Investment Funds	Subscription fee as low as 0.8%	
Renminbi Exchange Service	25 basis points discount for HKD exchange into Renminbi	
Securities	\$0 commission for the first two months with privileged commission rate of	
	0.1% thereafter 1	
Auto-Payroll	Set up an auto-payroll service to receive a rebate of up to HK\$1,000 and a	
Service	lucky draw chance to win a travel package to Tokyo for two persons	
Credit Card	Enjoy a HK\$350 reward for successful application of ICBC credit card	
Customer Referral	Existing customers can enjoy up to HK\$1,000 cash rebate by referring	
	new customers to successfully open "Elite Club Account" and maintain	
	average daily TLA at designated amount in the first 3 months	
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Various Investment Privilege	Various	Investment	Privileges	•
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Offers are subject to the relevant Terms and Conditions. For enquiry, please visit any branches of ICBC (Asia), contact Customer Service Hotline on 276 95588 or visit its website <u>www.icbcasia.com</u>.

Remarks: 1. This offer is valid until 31st July, 2014.

Risk Disclosure:

Investment: Investment involves risk and the prices of investment products fluctuate. The prices of investment products may move up or down, sometimes dramatically, and may become valueless. It is as likely that loss will be incurred rather than profit made as result of buying and selling investment. Past result should not be taken as indication of future performance. You should understand that any subscription for or acquisition or purchase of any investment fund registered outside Hong Kong and the receipt and collections of income therefrom and other administrative matters thereof may not be governed by Hong Kong laws. You agree to bear all risks relating to all such investments which are not governed by Hong Kong laws. Before making investment decision, you should thoroughly study the offering documents; the financial reports and relevant risk disclosure statements issued by the issuer of the investment are suitable for your particular investment needs. You shall seek independent professional advice on legal, tax, financial and other issues in connection with the investment. This document does not constitute and offer for the purchase or sales of any investment products. The contents of this document have not been reviewed by the Securities and Futures Commission.

RMB Risk Disclosure:

The value of RMB will be subject to the risk of exchange rate fluctuation. Such fluctuation may result in gain and loss in the event that the customers subsequently convert RMB to other currencies (including Hong Kong Dollar). RMB is currently not freely convertible and subject to regulatory restrictions. For personal customers, conversions conducted through RMB deposit accounts with banks in Hong Kong are subject to the limit of up to RMB20,000 per person per day. Customers who are Hong Kong residents should allow time for conversion of RMB from/to another currency of an amount exceeding the daily limit. Non-Hong Kong residents are not required to observe the corresponding limits and requirements regarding RMB conversions for Hong Kong residents. Non-Hong Kong residents (i.e. individuals who are not holders of Hong Kong Identity Card) that intend to conduct conversion of RMB through the banks may occasionally not be able to do so fully or immediately, for which it is subject to the RMB position of the banks and their commercial decisions at that moment.

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Industrial and Commercial Bank of China (Asia) Limited

Industrial and Commercial Bank of China (Asia) Limited ("ICBC (Asia)") is a licensed bank incorporated in Hong Kong. It has 55 branches, 22 "Elite Club" Wealth Management Centres and 4 commercial business centres in Hong Kong. It is principally engaged in banking, financial and other finance-related services with a focus on retail and commercial banking as well as corporate banking business. As at the end of 2013, the balance of total assets of ICBC (Asia) amounted to HK\$569.8 billion with its after-tax net profit reached HK\$5.257 billion in 2013. Chinese Mercantile Bank and ICBC (Asia) Investment Management Company Limited, two wholly-owned subsidiaries of ICBC (Asia), are specialized in RMB services in Mainland China and the investment management businesses with a focus on Asia respectively. ICBC (Asia) is the flagship of Hong Kong banking business of Industrial and Commercial Bank of China Limited ("ICBC") – currently the largest commercial bank in China.