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If you have sold or transferred all your shares in Industrial and Commercial Bank of China Limited, you should at once hand this circular together with the accompanying proxy form and the reply slip to the purchaser or the transferee or to the bank, licensed securities dealer or other agent through whom the sale or transfer was effected for transmission to the purchaser or the transferee.

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中國工商銀行股份有限公司
INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED
(a joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 1398)

(1) PROPOSED NEW ISSUE OF SUBORDINATED BONDS
(2) PROPOSED ELECTION OF DIRECTORS
(3) PROPOSED ELECTION OF SUPERVISOR
AND
NOTICE OF THE EXTRAORDINARY GENERAL MEETING

A notice convening the EGM to be held at B3 Academic Exchange, Industrial and Commercial Bank of China Limited, No. 55 Fuxingmennei Avenue, Xicheng District, Beijing, PRC on Thursday, 24 November 2011 at 9:30 a.m., is set out on pages 8 to 9 of this circular.

If you intend to appoint a proxy to attend the EGM, you are required to complete and return the accompanying proxy form in accordance with the instructions printed thereon. For holder of H Shares, the proxy form should be returned to Computershare Hong Kong Investor Services Limited in person or by post not less than 24 hours before the time appointed for holding the EGM or any adjourned meeting thereof. Completion and return of the proxy form will not preclude you from attending and voting in person at the EGM or at any adjourned meeting should you so wish, but in such event the instrument appointing a proxy shall be deemed to be revoked.

If you intend to attend the EGM in person or by proxy, you are required to complete and return the reply slip to Computershare Hong Kong Investor Services Limited or to the Bank's Board of Directors' Office on or before Friday, 4 November 2011.

TABLE OF CONTENTS

	<i>Page</i>
1 INTRODUCTION.....	2
2 PROPOSED NEW ISSUE OF SUBORDINATED BONDS.....	3
3 PROPOSED ELECTION OF DIRECTORS.....	3
4 PROPOSED ELECTION OF SUPERVISOR.....	6
5 THE EGM.....	7
6 RECOMMENDATION.....	7

DEFINITION

In this circular, unless the context otherwise requires, the following expressions have the following meanings:

“A Shares”	ordinary shares of RMB1.00 each in the share capital of the Bank which are listed on the Shanghai Stock Exchange and traded in RMB
“Articles”	the articles of association of the Bank from time to time
“Bank” or “ICBC”	Industrial and Commercial Bank of China Limited (中國工商銀行股份有限公司), a joint stock limited company incorporated in the PRC and the H Shares and A Shares of which are listed on the Hong Kong Stock Exchange (stock code: 1398) and the Shanghai Stock Exchange (stock code: 601398), respectively
“Board”	the board of directors of the Bank
“Board of Supervisors”	the board of supervisors of the Bank
“CBRC”	China Banking Regulatory Commission (中國銀行業監督管理委員會)
“Directors”	the directors of the Bank
“EGM”	the extraordinary general meeting of the Bank to be convened on 24 November 2011 for the purpose of considering and approving the proposed new issue of subordinated bonds, the proposed election of Directors and the proposed election of Supervisor the notice of which is set out in pages 8 to 9 of this circular
“H Shares”	overseas listed foreign shares of RMB1.00 each in the share capital of the Bank which are listed on the Hong Kong Stock Exchange and traded in Hong Kong dollars
“Hong Kong Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Listing Rules”	Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
“PRC”	the People’s Republic of China
“RMB”	Renminbi, the lawful currency of the PRC
“Shareholders”	holders of Shares
“Shares”	A Shares and/or H Shares
“Supervisors”	the supervisors of the Bank



中國工商銀行股份有限公司
INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED
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Executive Directors:

Mr. Jiang Jianqing
Mr. Yang Kaisheng
Ms. Wang Lili
Mr. Li Xiaopeng

Non-executive Directors:

Mr. Huan Huiwu
Mr. Gao Jianhong
Ms. Li Chunxiang
Mr. Li Jun
Mr. Li Xiwen
Mr. Wei Fusheng

Independent non-executive Directors:

Mr. Leung Kam Chung, Antony
Mr. Qian Yingyi
Mr. Xu Shanda
Mr. Wong Kwong Shing, Frank
Sir Malcolm Christopher McCarthy
Mr. Kenneth Patrick Chung

Registered Office:

No. 55 Fuxingmennei Avenue
Xicheng District, Beijing 100140
PRC

Place of Business in Hong Kong:

33/F, ICBC Tower
3 Garden Road
Central, Hong Kong

10 October 2011

To the Shareholders

Dear Sir or Madam,

(1) PROPOSED NEW ISSUE OF SUBORDINATED BONDS
(2) PROPOSED ELECTION OF DIRECTORS
(3) PROPOSED ELECTION OF SUPERVISOR

1. INTRODUCTION

A special resolution to consider and approve the new issue of subordinated bonds will be proposed at the EGM. Ordinary resolutions to consider and approve (i) the election of Directors and (ii) the election of Supervisor will also be proposed at the EGM.

The purpose of this circular is to provide you with information regarding the abovementioned proposals to be considered at the EGM and to set out the notice of the EGM.

LETTER FROM THE BOARD

2. PROPOSED NEW ISSUE OF SUBORDINATED BONDS

It was resolved at the meeting of the Board held on 26 September 2011 to submit to the Shareholders' general meeting for consideration and approval the proposed new issue by the Bank, within the amount limit permitted by regulatory requirements, of subordinated bonds in a total amount not exceeding RMB70 billion and with maturities of not less than five years in order to increase the capital. In addition, it was also proposed that the Board be authorised at the Shareholders' general meeting (with authority to delegate to the President of the Bank) to determine the key matters in relation to the subordinated bonds including the timing of the issue, the issue size, the bond maturity, the interest rates, the issue price, the currency of the bonds, the place of the issue (including the PRC or overseas), the target subscribers, the method of issue and the terms of repayment according to the specific circumstances, to execute relevant documents and to attend to the handling procedures, including the application and approval procedures with the relevant regulatory authorities, in relation to the issue and repayment of the subordinated bonds.

The issue of the subordinated bonds is subject to approval from Shareholders by way of special resolution at the EGM. The approval in respect of the issue of the bonds, if obtained from Shareholders at the EGM, shall be effective from the date such approval is obtained at the EGM until 30 June 2012.

3. PROPOSED ELECTION OF DIRECTORS

As the terms of office of certain Directors are about to expire, it was resolved at the meeting of the Board held on 26 September 2011 that Mr. Jiang Jianqing and Mr. Yang Kaisheng be nominated for re-election as executive Directors, Mr. Wong Kwong Shing, Frank be nominated for re-election as independent non-executive Director, and Mr. Rafael Junior Hui and Mr. Tian Guoqiang be nominated for election as independent non-executive Directors and such appointments be put forward to the Shareholders' general meeting for consideration and approval. Accordingly, ordinary resolutions will be proposed at the EGM to approve the appointments of these Directors. The consideration and approval at the EGM of the appointment of Mr. Wong Kwong Shing, Frank, Mr. Rafael Junior Hui and Mr. Tian Guoqiang as independent non-executive Directors is subject to the Shanghai Stock Exchange not having any objections to the qualification and independence of these independent non-executive Directors candidates. The terms of office of Mr. Jiang Jianqing and Mr. Yang Kaisheng as executive Directors will commence on the date of the passing of the relevant resolutions at the EGM. The term of office of Mr. Wong Kwong Shing, Frank as an independent non-executive Director will commence on the date of the expiry of his current term of office (8 January 2012). The appointments of Mr. Rafael Junior Hui and Mr. Tian Guoqiang are subject to approval by the CBRC. The terms of office of Mr. Rafael Junior Hui and Mr. Tian Guoqiang will commence on the date when the approval from the CBRC is obtained.

Biographical details of the candidates proposed to be appointed as Directors at the EGM are set out below:

Candidates for the position of executive Directors

Jiang Jianqing (姜建清), male, PRC national, was born in 1953. Mr. Jiang has served as Chairman of the Board of Directors and Executive Director of Industrial and Commercial Bank of China Limited since October 2005. He joined ICBC in 1984, and was appointed as President in February 2000. Mr. Jiang previously served in several positions including Deputy Head of ICBC Shanghai Branch, President of Shanghai Urban Cooperation Commercial Bank (now known as Bank of Shanghai),

LETTER FROM THE BOARD

Head of ICBC Shanghai Branch and Senior Executive Vice President of ICBC. At present, he is concurrently a member of the Monetary Policy Committee of the People's Bank of China, Vice Chairman of China Society for Finance and Banking, and a tutor to PhD students of Shanghai Jiao Tong University. He graduated from Shanghai University of Finance and Economics and Shanghai Jiao Tong University, and received a Master's degree in engineering and a Doctorate degree in management from Shanghai Jiao Tong University.

Yang Kaisheng (楊凱生), male, PRC national, was born in 1949. Mr. Yang has served as Vice Chairman, Executive Director and President of Industrial and Commercial Bank of China Limited since October 2005. He joined ICBC in 1985, and served in several positions including Deputy General Manager of ICBC Discipline Enforcement Office, General Manager of ICBC Planning and Information Department, Head of ICBC Shenzhen Branch, Senior Executive Vice President of ICBC, President of China Huarong Asset Management Corporation. He graduated from Wuhan University with a Doctorate degree in economics.

Candidates for the position of independent non-executive Directors

Wong Kwong Shing, Frank (黃鋼城), male, Singapore national, was born in 1948. Mr. Wong has served as Independent Non-executive Director of Industrial and Commercial Bank of China Limited since January 2009. He previously held a number of senior positions with regional responsibility at financial institutions including Citibank, JPMorgan and NatWest, and took positions as Chairman of Hong Kong Futures Exchange Limited, Chairman of the Leveraged Foreign Exchange Trading Ordinance Arbitration Panel and member of the Foreign Exchange and Money Market Practices Committee of Hong Kong Association of Banks. He joined DBS Bank in 1999, and served as Vice Chairman of DBS Bank Ltd., Director and Chief Operating Officer of DBS Bank Ltd. and DBS Group Holdings, and Chairman of DBS Bank (Hong Kong) and Chairman of DBS Bank (China). He also served as the Independent Non-executive Director of the National Healthcare Group Pte Ltd under the Ministry of Health of Singapore. At present, he is concurrently a Director of PSA International Pte Ltd, Mapletree Investments Pte Ltd and China Mobile Limited, and a member of the University Court of The University of Hong Kong.

Rafael Junior Hui (許仕仁), male, PRC (Hong Kong) national, was born in 1948. Mr. Rafael Junior Hui previously served as Chief Secretary for Administration of Hong Kong Special Administrative Region and held positions of heads of financial and economic authorities of Hong Kong government for many years. He served as Deputy Secretary for Economics Services from 1986 to 1990, Deputy Secretary for Works Services from 1990 to 1991, and Commissioner for Transport in 1992. He was appointed as Secretary for Financial Services (known as Director of Financial Service Bureau after July 1997) in 1995 and was in charge of financial and economic services of Hong Kong for five years, during which he devoted himself to consolidate Hong Kong's position as an international financial center. He held positions of Managing Director of the Mandatory Provident Fund Schemes Authority from June 2000 to June 2003, Chief Secretary for Administration of Hong Kong Special Administrative Region from June 2005 to June 2007, and member of Executive Council of Hong Kong government from July 2007 to 2009. Mr. Rafael Junior Hui served as Director of Kowloon Motor Bus Holding Limited from February 2004 to May 2005. He has been Independent Non-executive Director of AIA Group since September 2010, and member of the Standing Committee of the 11th National Committee of the Chinese People's Political Consultative Conference since 2008. Mr. Rafael Junior Hui was appointed as Justice of Peace in 1986. He received the honour of Gold Bauhinia Star in 1998 and Great Bauhinia Medal and honorary Doctorate degree in social science of Hong Kong University in 2007. Mr. Rafael Junior Hui received a Bachelor's degree in arts from Hong Kong University in 1970 and a Master's degree in public administration from Harvard University in 1983.

LETTER FROM THE BOARD

Tian Guoqiang (田國強), male, USA national, was born in 1956. Mr. Tian has served as Dean, professor and tutor to PhD students of the School of Economics of Shanghai University of Finance and Economics since 2004, Dean of the Institute of Advanced Research of Shanghai University of Finance and Economics since 2006, and Chairman of Academic Committee of the School of Business of Shanghai University of Finance and Economics since 2011. He has taught at Texas Agriculture & Mechanics University since 1987, and is now a tenured professor there. Concurrently, he is a part-time professor of the Hong Kong University of Science and Technology and Huazhong University of Science and Technology, Co-editor of the international English academic journal “Annals of Economics and Finance” and Chief Editor of “Frontier of Economics in China”. Mr. Tian has been awarded as one of the first Humanities and Social Science Changjiang Scholar Lecture Professors of China. He has been enrolled as one of the first participants of the “Thousand Talents Plan” and the national distinguished expert. He served as Chairman of the Chinese Economists Society from 1991 to 1992, and distinguished expert for decision-making consultation appointed by Shanghai Municipal Government from 2008 to 2010. He was previously a visiting professor of Cheung Kong Graduate School of Business. Mr. Tian received a Bachelor’s degree in mathematics from Huazhong Industrial College (now known as Huazhong University of Science and Technology) in 1980, a Master’s degree in mathematics from Huazhong Industrial College in 1982, and received a Doctorate degree in economics from the University of Minnesota in 1987.

Except as stated above, none of the above Director candidates has held any other directorships in any listed public companies in the last three years. Further, none of the above Director candidates has any relationship with any directors, senior management or substantial shareholders or controlling shareholders of the Bank and none of them has any interests in the shares of the Bank within the meaning of Part XV of the Hong Kong Securities and Futures Ordinance.

According to the Articles, the term of each Director is 3 years.

Mr. Jiang Jianqing and Mr. Yang Kaisheng, as executive directors of the Bank, will not receive any directors’ fees and will only receive remuneration for being senior management of the Bank. Remuneration received by Mr. Jiang Jianqing and Mr. Yang Kaisheng mentioned above includes all current income and deferred payments of salaries, allowances, discretionary bonuses and other benefits. Each year the compensation committee of the Board will propose a remuneration calculation plan for Directors and Supervisors, which shall be submitted to the Board for consideration and is subject to approval by Shareholders at a Shareholders’ general meeting. Details of the remuneration of the Directors are available in the Bank’s annual report.

The independent non-executive Directors will be entitled to allowance in accordance with the allowance policy adopted at the Shareholders’ general meeting of the Bank. Each of Mr. Wong Kwong Shing, Frank, Mr. Rafael Junior Hui and Mr. Tian Guoqiang will be entitled to a basic annual allowance of RMB300,000 which will be payable quarterly or on a pro-rata basis if service is less than one year. Depending on their positions to be held in various committees of the Board, Mr. Wong Kwong Shing, Frank, Mr. Rafael Junior Hui and Mr. Tian Guoqiang will also be entitled to additional allowance of RMB30,000 per annum for being a member of each of the Strategy Committee, the Audit Committee, the Risk Management Committee, the Nomination Committee, the Compensation Committee and the Related Party Transactions Control Committee, additional allowance of RMB40,000 per annum for being the vice chairman of one of such committees and additional allowance of RMB50,000 per annum for being the chairman of one of such committees.

LETTER FROM THE BOARD

Save as disclosed herein, there are no other matters relating to the election of the above Director candidates that need to be brought to the attention of the Shareholders nor there is any information to be disclosed pursuant to any of the requirements of Rule 13.51(2) of the Listing Rules.

4. PROPOSED ELECTION OF SUPERVISOR

Pursuant to the relevant provisions of the Articles, the term of office of Ms. Wang Chixi, an existing member of the Board of Supervisors, will expire in October 2011. The Board of Supervisors has passed the “Proposal on the Nomination of Ms. Wang Chixi as a Candidate for the Post of Shareholder Supervisor of Industrial and Commercial Bank of China Limited” at the meeting of the Board of Supervisors held on 25 August 2011 and it was resolved that Ms. Wang Chixi be nominated as a candidate for the post of shareholder supervisor of the Bank. Accordingly, an ordinary resolution will be proposed at the EGM to approve the re-election of Ms. Wang Chixi as a Shareholder Supervisor. The term of office of Ms. Wang Chixi shall commence from the date on which the resolution is passed at the EGM.

The biographical details of Ms. Wang Chixi is set out below:

Wang Chixi (王熾曦), female, PRC national, was born in August 1955. Ms. Wang has served as Supervisor of Industrial and Commercial Bank of China Limited since October 2005. In 2003, she was appointed as full-time Supervisor (at the rank of Director-General) and General Manager of the Supervisory Board Office of ICBC as designated by the State Council. She joined ICBC in 2005. She had taken several positions including Deputy Director-General of the Financial Audit Department of the National Audit Office, Deputy Director-General of the Agricultural, Forestry and Sea Products Audit Bureau of the National Audit Office and was appointed as full-time Supervisor (at the rank of Director-General) and General Manager of the Board of Supervisors’ Office of Agricultural Bank of China as designated by the State Council. She graduated from Shenyang Agricultural College, and is a PRC Certified Public Accountant (as a non-practising member).

Except as stated above, Ms. Wang Chixi has not held any other directorships in any listed companies in the last three years. Further, Ms. Wang Chixi does not have any relationship with any directors, senior management or substantial shareholders or controlling shareholders of the Bank, nor holds any interests in the shares of the Bank within the meaning of Part XV of the Hong Kong Securities and Futures Ordinance.

According to the Articles, the term of each Supervisor is 3 years and Supervisors are eligible for re-election upon completion of their term. Pursuant to the Articles, the remuneration of Supervisors shall be determined by the Shareholders’ general meeting. Each year the compensation committee of the Board will propose a remuneration calculation plan for Directors and Supervisors, which shall be submitted to the Board for consideration and is subject to approval by Shareholders at a Shareholders’ general meeting. Details of the remuneration of the Supervisors are available in the Bank’s annual report.

Save as disclosed herein, there are no other matters relating to the election of Ms. Wang Chixi that need to be brought to the attention of the Shareholders nor is there any information to be disclosed pursuant to any of the requirements of Rule 13.51(2) of the Listing Rules.

LETTER FROM THE BOARD

5. THE EGM

A special resolution to consider and approve the new issue of subordinated bonds will be proposed at the EGM. Ordinary resolutions to consider and approve (i) the election of Directors and (ii) the election of Supervisor will also be proposed at the EGM.

A notice convening the EGM to be held at B3 Academic Exchange, Industrial and Commercial Bank of China Limited, No. 55 Fuxingmennei Avenue, Xicheng District, Beijing, PRC on Thursday, 24 November 2011 at 9:30 a.m. is set out on pages 8 to 9 of this circular.

If you intend to appoint a proxy to attend the EGM, you are required to complete and return the accompanying proxy form in accordance with the instructions printed thereon. For holder of H Shares, the proxy form should be returned to Computershare Hong Kong Investor Services Limited in person or by post not less than 24 hours before the time appointed for holding the EGM or any adjourned meeting thereof. Completion and return of the proxy form will not preclude you from attending and voting in person at the EGM or at any adjourned meeting should you so wish, but in such event the instrument appointing a proxy shall be deemed to be revoked.

If you intend to attend the EGM in person or by proxy, you are required to complete and return the reply slip to Computershare Hong Kong Investor Services Limited or to the Bank's Board of Directors' Office on or before Friday, 4 November 2011.

6. RECOMMENDATION

The Directors consider that (1) the proposed new issue of subordinated bonds (2) the proposed election of Directors and (3) the proposed election of Supervisor are in the best interests of the Bank and its Shareholders. Accordingly, the Directors recommend the Shareholders to vote in favour of the relevant resolutions which will be proposed at the EGM.

The Board of Directors of
Industrial and Commercial Bank of China Limited



中國工商銀行股份有限公司

INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1398)

NOTICE OF EXTRAORDINARY GENERAL MEETING

NOTICE IS HEREBY GIVEN that an extraordinary general meeting (“EGM”) of Industrial and Commercial Bank of China Limited (the “Bank”) will be held at B3 Academic Exchange, Industrial and Commercial Bank of China Limited, No. 55 Fuxingmennei Avenue, Xicheng District, Beijing, PRC on Thursday, 24 November 2011 at 9:30 a.m. to consider and, if thought fit, to pass the following resolutions:

SPECIAL RESOLUTION:

1 “THAT:

- (i) the proposed new issue by the Bank, within the amount limit permitted by regulatory requirements, of subordinated bonds in a total amount not exceeding RMB70 billion and with maturities of not less than five years in order to increase the capital be and is hereby approved;
- (ii) the board of directors of the Bank be authorised (with authority to delegate to the President of the Bank) to determine the key matters in relation to the subordinated bonds including the timing of the issue, the issue size, the bond maturity, the interest rates, the issue price, the currency of the bonds, the place of the issue (including the PRC or overseas), the target subscribers, the method of issue and the terms of repayment according to the specific circumstances, to execute relevant documents and to attend to the handling procedures, including the application and approval procedures with the relevant regulatory authorities, in relation to the issue and repayment of the subordinated bonds.

This resolution shall be effective from the date of the passing of this resolution at the EGM until 30 June 2012”.

ORDINARY RESOLUTIONS:

- 2 To consider and approve the appointment of Mr. Jiang Jianqing as executive director of the Bank.
- 3 To consider and approve the appointment of Mr. Yang Kaisheng as executive director of the Bank.
- 4 To consider and approve the appointment of Mr. Wong Kwong Shing, Frank as independent non-executive director of the Bank.
- 5 To consider and approve the appointment of Mr. Rafael Junior Hui as independent non-executive director of the Bank.
- 6 To consider and approve the appointment of Mr. Tian Guoqiang as independent non-executive director of the Bank.

NOTICE OF EGM

- 7 To consider and approve the appointment of Ms. Wang Chixi as shareholder supervisor of the Bank.

The Board of Directors of
Industrial and Commercial Bank of China Limited

Beijing, the PRC
10 October 2011

Notes:

(1) Closure of register of members and eligibility for attending the EGM

Holders of H shares of the Bank (“H Shares”) are advised that the register of members will be closed from Tuesday, 25 October 2011 to Thursday, 24 November 2011 (both days inclusive). Holders of H Shares whose names appear on the register of members of the Bank maintained in Hong Kong at the close of business on Monday, 24 October 2011 are entitled to attend the EGM.

Holders of H Shares who wish to attend the EGM but have not registered the transfer documents are required to deposit the transfer document together with the relevant share certificates at the H share registrar of the Bank, Computershare Hong Kong Investor Services Limited, at Rooms 1712–16, 17 Floor, Hopewell Centre, 183 Queen’s Road East, Wan Chai, Hong Kong at or before 4:30 p.m. on Monday, 24 October 2011.

(2) Proxy

Shareholders entitled to attend and vote at the EGM may appoint one or more proxies to attend and vote in their stead. A proxy need not be a shareholder of the Bank.

The instrument appointing a proxy must be in writing under the hand of a shareholder or his attorney duly authorised in writing. If the shareholder is a corporate body, the proxy form must be either executed under its common seal or under the hand of its director(s) or duly authorised attorney(s). If the proxy form is signed by an attorney of the shareholder, the power of attorney authorising that attorney to sign or other authorisation documents must be notarised.

To be valid, the proxy form together with the power of attorney or other authorisation document (if any) must be lodged at the H Share registrar of the Bank by hand or by post not less than 24 hours before the time fixed for holding the EGM or any adjournment thereof (as the case may be) by holders of H Shares. The H Share registrar of the Bank is Computershare Hong Kong Investor Services Limited, whose address is at 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wan Chai, Hong Kong. Completion and return of the proxy form will not preclude a shareholder from attending and voting in person at the EGM if he so wishes, but in such event the instrument appointing a proxy shall be deemed to be revoked.

(3) Reply Slip

Shareholders who intend to attend the EGM in person or by proxy should return the reply slip by hand or by post to the Bank’s Board of Directors’ Office or Computershare Hong Kong Investor Services Limited on or before Friday, 4 November 2011. The Bank’s Board of Directors’ Office is located at No. 55 Fuxingmennei Avenue, Xicheng District, Beijing 100140, PRC (Tel: (86 10) 6610 8400), Fax: (86 10) 6610 6139). The address of Computershare Hong Kong Investor Services Limited is 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wan Chai, Hong Kong (Tel: (852) 2862 8555, Fax: (852) 2865 0990).

(4) Other issues

The EGM is expected to last for half a day. Shareholders (in person or by proxy) attending the EGM are responsible for their own transportation and accommodation expenses. Shareholders or their proxies attending the EGM shall produce their identification documents.

The EGM starts at 9:30 a.m.. Registration for admission to the EGM will take place from 8:30 a.m. to 9:30 a.m..